

City of San Antonio Bid Tabulation

Opened: June 19, 2019 For: SWMD On-Call Contract for Off- Road Equipment Repair			Non-Local	Local	Non-Local	Local	Local	Non-Local	Non-Local	Non-Local
			Ag Pro Texas	Anderson Machinery Company, Inc.	Associated Supply Company, Inc. (ASCO)	DeWinne Equipment Company	Fox Truck World, LLC	Romco Equipment Co., LLC	Strategic Fleet Solutions dba Superior Fleet Solutions	Vermeer Texas-Lousiana
6100011587 JF			3030 N. Austin St.	9415 NE Loop 410	1920 S.E. Loop 410	11002 Bandera Rd.	965 FM 1516 S.	1519 W. Belt Line Road	5725 Dietrich Rd.	16593 IH-35 North
Item	Description	Est. Annual Quantity	Seguin, TX 78155 830-243-8855	San Antonio, TX 78219 210-661-2366	San Antonio, TX 78220 210-333-8000	San Antonio, TX 78250 210-684-5296	San Antonio, TX 78263 210-648-1660	Carrollton, TX 75006 214-819-4100	San Antonio, TX 78219 830-387-4311	Selma, TX 78154 210-337-7700
1	Hourly labor rate from contract award through 2020 for repair work Hourly Rate Price	1	\$110.00	\$125.00	\$125.00	\$80.00	\$98.50	\$142.00	\$95.00	\$135.00
2	Hourly labor rate for 2021 to perform repair work Hourly Rate Price	1	\$110.00	\$125.00	\$131.25	\$80.00	\$98.50	\$149.00	\$99.00	\$140.00
3	Hourly labor rate for 2022 to perform repair work and any short extensions thereafter, to to perform repair work, % of discount off that year's posted walk-in service rate, as of January 1, 2019. Discount %	1	5.00%	\$125.00	1.00%	10.00%	0.00%	5.00%	5.00%	0.00%
4	Parts Pricing % markup of actual parts cost	1	5.00% off John Deere Suggested List	25.00%	50.00%	25.00%	30.00%	30.00%	25.00%	32.00%
5	Towing and Shipping % markup of actual cost	1	250 charged rountrip on tractors to Seguin	10.00%	50.00%	15.00%	10.00%	10.00%	10.00%	20.00%
6	Service Call and/or Field Service	1	\$120 + \$2 per mile	No Bid	\$130 hr + \$3.50 per mile	\$125.00	\$100.00	No Bid	No Bid	No Bid
	Payment Terms		Net 30	Net 30	Net 30	Net 30	1% in 10 days	Net 30	3% in 10 days	Net 30