

AN ORDINANCE 2017-06-15-0462

AUTHORIZING CONTRACTS WITH COMPUTER SOLUTIONS DBA GREAT SOUTH TEXAS CORPORATION IN THE AMOUNT OF \$811,318.17 AND TERO TECHNOLOGIES, INC. IN THE AMOUNT OF \$1,124,114.62 FOR THE PURCHASE, INSTALLATION AND CONFIGURATION OF A PUBLIC WIRELESS (WI-FI) SYSTEM TO BE INSTALLED THROUGHOUT THE PUBLIC AND SUPPORT AREAS OF THE ALAMODOME, FUNDING AVAILABLE THROUGH THE FY 2017 MID-YEAR ADJUSTMENT FOR THE COMMUNITY AND VISITOR'S FACILITIES FUND AND A CONTRIBUTION FROM THE SAN ANTONIO BOWL ASSOCIATION COMMONLY REFERRED TO AS THE VALERO ALAMO BOWL.

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WHEREAS, offers were submitted by Computer Solutions dba Great South Texas Corporation and Tero Technologies, Inc. to provide, install, and configure a Public Wireless (Wi-Fi) system throughout the public and support areas of the Alamodome for the Convention and Sports Facilities Department for a total cost not to exceed \$1,935,432.79; and

WHEREAS, this purchase meets the requirements under the terms of the State of Texas Cooperative Purchasing Agreement adopted by the City of San Antonio by Resolution No. 91-39-53 on September 12, 1991; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The offers from Computer Solutions dba Great South Texas Corporation and Tero Technologies, Inc. in a total amount not to exceed \$1,935,432.79 to provide, install, and configure a Public Wireless (Wi-Fi) system throughout the public and support areas of the Alamodome for the City of San Antonio Convention and Sports Facilities Department are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The terms, conditions and pricing for this agreement shall be governed by the State of Texas Department of Information Resources (DIR) agreement DIR-TSO-3723.

SECTION 2. Payment in the amount not to exceed \$811,318.17 in SAP Fund 47099000, Convention Center Capital Projects, SAP Project Definition 45-00025, Alamodome Public Wi-Fi System, is authorized to be encumbered and made payable to Computer Solutions dba Great South Texas Corporation for the purchase, installation and configuration of a Public Wi-Fi system at the Alamodome.


SECTION 3. Payment in the amount not to exceed \$1,124,114.62 in SAP Fund 47099000, Convention Center Capital Projects, SAP Project Definition 45-00025, Alamodome Public Wi-

FI System, is authorized to be encumbered and made payable to Tero Technologies, Inc., for the purchase, installation and configuration of a Public Wi-Fi system at the Alamodome.

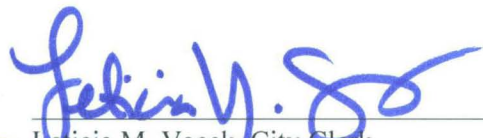
SECTION 4. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

SECTION 5. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 15th day of June, 2017.


M A Y O R
Ivy R. Taylor

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney

Agenda Item:	34A (in consent vote: 34A, 34B)						
Date:	06/15/2017						
Time:	11:15:09 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance authorizing contracts with Computer Solutions dba Great South Texas Corporation in the amount of \$811,318.17 and Tero Technologies, Inc. in the amount of \$1,124,114.62 for the purchase, installation and configuration of a Public Wireless (Wi-Fi) system to be installed throughout the public and support areas of the Alamodome, funding available through the FY 2017 Mid-Year Adjustment for the Community and Visitor's Facilities Fund and a contribution from the San Antonio Bowl Association commonly referred to as the Valero Alamo Bowl.						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				x
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x			x	
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Ana E. Sandoval	District 7		x				
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

Item #34

Alamodome Technology Improvements & Valero Alamo Bowl Agreement

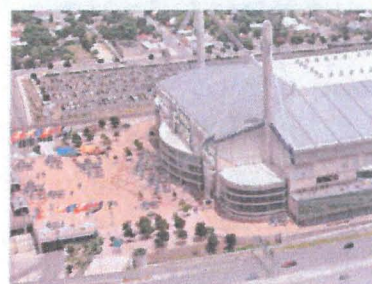
Michael J. Sawaya - Director
Convention & Sports Facilities

June 15, 2017



Background

- \$54M Alamodome Improvement Project
 - 2018 NCAA Men's Final Four Basketball Tournament
 - North Plaza; Concourse Expansion, Ribbon Boards, Video Boards (2)
- Remaining Need:
 - Public Wi-Fi System
 - Sound System Improvements
 - Additional Video Boards



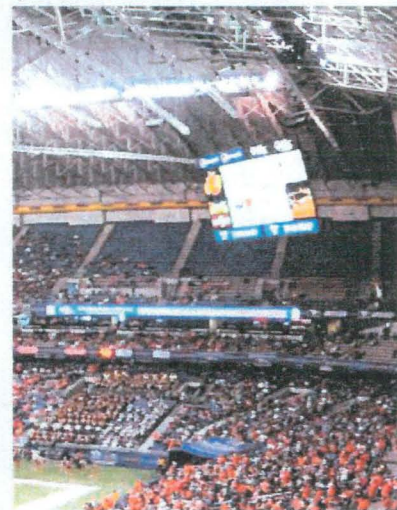
Partnership with Valero Alamo Bowl



- City made request of Valero Alamo Bowl Board to contribute \$6M toward technology improvements
- VAB voted unanimously to contribute to improvements that would enhance the fan experience in the Alamodome
- Focus funding on remaining technology needs

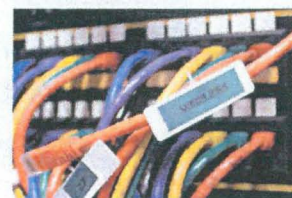
Technology Improvements

- Wi-Fi enhancements
 - 3,500 capacity to 65,000
 - Covers full stadium
- Sound system renovation
 - Replace 25 year old system
- Two (2) additional new video boards
 - City replacing two in current renovation

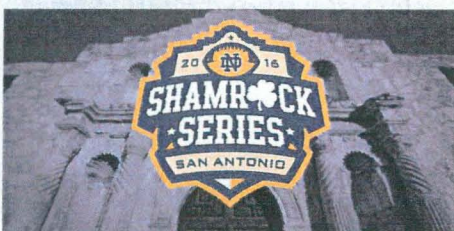


Wi-Fi System Contracts

- Great South Texas Corporation:
 - \$910K
 - Purchase, installation and configuration of a Wireless, LAN/WAN and Internet edge network
- Tero Technologies, Inc.
 - \$1.1M
 - Cabling services related to the installation



Valero Alamo Bowl



- 25th anniversary
- Over 1.5M fans at the Alamodome since 1993
- \$85.5m economic impact in 2016 between Alamo Bowl and Shamrock Series
- \$2.9M in scholarships to San Antonio students since 2000



License Agreement Amendments

- Extends office lease and game temporary license agreement term from Feb. 2019 to Feb. 2030
- Funding commitment for technology improvements:
 - Valero Alamo Bowl (VAB): \$6 Million
 - City: \$3 Million (mid-year CSF budget adjustment)
- City to own all improvements



Lease Agreement – Key Deal Points



- City agrees to maintain Alamodome to NCAA standard
- City to designate VAB as Local Organizing Sponsor for State's Events Trust Fund for Qualifying Events
- If VAB is successful in College Football Championship bid, City to seek funding for building 14 new suites at Alamodome

Item #34

Alamodome Technology Improvements & Valero Alamo Bowl Agreement Amendments

**Michael J. Sawaya - Director
Convention & Sports Facilities**

June 15, 2017

