

ORDINANCE 2020-12-17-0936

APPROVING TWO YEAR RENEWALS OF THE PROFESSIONAL SERVICES AGREEMENTS FOR FEDERAL REPRESENTATION SERVICES WITH CLARK HILL STRASBURGER FOR AN AMOUNT NOT TO EXCEED \$400,000.00; THE NORMANDY GROUP AT AN AMOUNT NOT TO EXCEED \$200,000.00; AND BALTAZAR SERNA AT AN AMOUNT NOT TO EXCEED \$90,000.00 COMMENCING JANUARY 1, 2021 AND ENDING DECEMBER 31, 2022; FUNDING FOR YEAR ONE IS AVAILABLE FROM THE FY 2021 GENERAL FUND BUDGET AND FUNDING FOR SUBSEQUENT YEARS IS SUBJECT TO APPROPRIATION.

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WHEREAS, for more than 24 years the City of San Antonio has retained consultants to represent its interests with the federal government by supporting and strengthening the City's advocacy efforts with federal agencies, members of Congress, and the Administration to advance legislation and seek federal funding that is beneficial to the San Antonio community; and

WHEREAS, the City's federal priorities for each of the two-year Congressional sessions are stated in the Federal Legislative Program developed by the Government and Public Affairs Department in collaboration with other City departments and partner organizations and approved by the San Antonio City Council.; and

WHEREAS, on June 20, 2019, City Council approved, through ordinance number 2019-06-20-0554, the execution of professional services agreements with Clark Hill Strasburger, The Normandy Group and Baltazar Serna for federal representation services through December 31, 2020, with the right to renew for an additional two-year term upon City Council approval; and

WHEREAS, federal consultants are responsible for supporting and implementing the City's Federal Legislative Program through the development of strategic action items that include timelines, goals and objectives to advance the City's priorities; and

WHEREAS, during the 116th Congressional Session San Antonio's federal consultants assisted in the coordination of several advocacy visits to Washington to pursue transportation grants, family violence prevention support, Migrant Resource Center funding, the selection of San Antonio as the home for Space Command and were successful in including San Antonio's requests for appropriations language in the final bills including the ground based training system simulator for T-7As, funding for a basic military recruit dormitory, and a F-16 mission training center for the Air National Guard; and

WHEREAS, early in the year, the COVID-19 pandemic shifted the City's priorities and therefore City staff and consultant's time and effort, and beginning in March, Congress authorized roughly \$3 trillion in coronavirus relief through four legislative packages and significant work was dedicated to identifying available sources of funds for the City and the local community in Congress' massive stimulus bills; and

WHEREAS, to date no additional legislation has been agreed to despite widespread acknowledgement that additional financial assistance will be needed to support the private sector and local and state governments; and

WHEREAS, GPA is currently in the process of developing the federal legislative program for the 117th Congress, which will start in January 2021 and federal consultants have helped to continuously monitor legislative activities, develop strategies to advance the City's interests, and identify issues that are likely to be addressed by the incoming Congress; and

WHEREAS, on October 14, 2020, the IGR COSA Subcommittee received an initial briefing on the federal representation services agreement renewals. On December 9, 2020, the Subcommittee forwarded the renewal approvals to the full City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The two-year renewal of the Federal Representation Services Agreements with Clark Hill Strasburger for an annual amount not to exceed \$200,000.00; The Normandy Group, for an annual amount not to exceed \$100,00.00, and the Federal Representation Services- Local Liaison Agreement with Serna and Serna, PLLC for an annual amount not to exceed \$45,000.00, are authorized and approved. The City Manager or designee is authorized to sign the Agreements, attached to this Ordinance as **Exhibit A**. Fully executed copies shall be subsequently attached.

SECTION 2. Funding in the amount of \$200,000.00 for this ordinance is available in Fund 11001000, Cost Center 1208010001 and General Ledger 5201040 as part of the Fiscal Year 2021 Adopted Budget approved by City Council.

SECTION 3: Additional funding in the amount of \$200,000.00 for this ordinance is contingent upon City Council approval of the Fiscal Year 2022 and/or 2023 Budget.

SECTION 4: Payment in the amount up to \$200,000.00 annually is authorized to Clark Hill Strasburger and should be encumbered with a purchase order.

SECTION 5: Funding in the amount of \$100,000.00 for this ordinance is available in Fund 11001000, Cost Center 3305010001 and General Ledger 5201040 as part of the Fiscal Year 2021 Adopted Budget approved by City Council.

SECTION 6: Additional funding in the amount of \$100,000.00 for this ordinance is contingent upon City Council approval of the Fiscal Year 2022 and/or 2023 Budget.

SECTION 7: Payment in the amount up to \$100,000.00 annually is authorized to Normandy Group and should be encumbered with a purchase order.

SECTION 8: Funding in the amount of \$45,000.00 for this ordinance is available in Fund 11001000, Cost Center 1208010001 and General Ledger 5201040 as part of the Fiscal Year 2021 Adopted Budget approved by City Council.

SECTION 9: Additional funding in the amount of \$45,000.00 for this ordinance is contingent upon City Council approval of the Fiscal Year 2022 and/or 2023 Budget.

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SECTION 10: Payment in the amount up to \$45,000.00 annually is authorized to Walter Serna and should be encumbered with a purchase order.

SECTION 11: The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

SECTION 12. This Ordinance is effective immediately upon the receipt of eight affirmative votes; otherwise it shall be effective ten days after its passage.

PASSED AND APPROVED this 17th day of December 2020.




M A Y O R
Ron Nirenberg

ATTEST:



Tina J. Flores, City Clerk

APPROVED AS TO FORM:



for Andrew Segovia, City Attorney



City of San Antonio

City Council

December 17, 2020

Item: 26

File Number: 20-7134

Enactment Number:

2020-12-17-0936

Ordinance approving renewals of the Professional Services Agreements for Federal Representation Services with Clark Hill Strasburger for a period of two years, at an amount not to exceed \$400,000.00; The Normandy Group for a period of two years; at an amount not to exceed \$200,000.00; and Baltazar Serna for a period of two years, at an amount not to exceed \$90,000.00. The renewed agreements commence on January 1, 2021 and end on December 31, 2022. Funding for year one is available from the FY 2021 General Fund Budget and funding for subsequent years is subject to appropriation. [Carlos Contreras, Assistant City Manager; Jeff Coyle, Director, Government & Public Affairs]

Councilmember John Courage made a motion to approve. Councilmember Manny Pelaez seconded the motion. The motion passed by the following vote:

Aye: 11 Nirenberg, Treviño, Andrews-Sullivan, Viagran, Rocha Garcia, Gonzales, Cabello Havrda, Sandoval, Pelaez, Courage and Perry