

**CITY OF SAN ANTONIO
 BID TABULATION**

Opened: March 29, 2017 For: Mail Systems for the Print Shop 6100008575			MC	Local	Non-Local	Non-Local
				Quantum Office Solutions, Inc. 309 El Paso San Antonio, TX 78207 210-223-3337	Neopost USA Inc. 478 Weelers Farms Rd. Milford, CT 06461	Pitney Bowes Inc. 27 Waterview Drive Shelton, CT 06484
Item	Description	Estimated Annual Quantity			NAS	NAS
A 1	Two Mail Systems, Lease and Maintenance Brand Model	2		Pitney Bowes Send Pro P3000	IS500	
	Unit Cost			\$23,731.05	\$22,400.12	\$23,984.52
	Extended Cost			\$47,462.10	\$44,800.24	\$47,969.04
2	Monthly Maintenance Rate, 2 machines				State of Tx Pricing Unable to Tabulate	
	First Year	24		No Charge		\$209.61
	Second Year	24		\$170.00		\$209.61
	Third Year	24		\$170.00		\$209.61
	Fourth Year	24		\$170.00		\$209.61
	Fifth Year	24		\$170.00		\$209.61
	Extended Cost			\$16,320.00		\$25,153.20
3	Monthly Postage Meter Lease Rate, 2 machines					
	First Year	24		\$108.23	\$45.00	\$85.00
	Second Year	24		\$108.23	\$45.00	\$85.00
	Third Year	24		\$108.23	\$45.00	\$85.00
	Fourth Year	24		\$108.23	\$45.00	\$85.00
	Fifth Year	24		\$108.23	\$45.00	\$85.00
	Extended Cost			\$12,987.60	\$5,400.00	\$10,200.00
B	Trade-In Equipment					
	DM 1100	1				-\$16,435.04
	DM 550	1				
	Second Year Maintenance	1		(\$4,080.00)		
	Payment Terms			Net 30		
	Estimated Total			\$72,689.70	\$50,200.24	\$66,887.20
	Estimated Total Award			\$72,689.70		

* Estimated Total reflects reduction of Second Year Maintenance totalling \$4,080.00.