



City of San Antonio

Contract Summary Sheet

Date: 9/21/2017
Agenda Item: 17-4708

Name/Title (Caption as shown on agenda): Annual Contract for Paging/Speaker System Support & Maintenance at San Antonio International Airport 6100008707 MFB	
Brief Description of Item(s) and Use: This contract will provide the Aviation Department with an annual contract for Support and Maintenance to include the performance of remote and on-site maintenance, software support and updates, semi-annual preventive maintenance and testing, repairs and training as needed for the existing Paging and Speaker System (System) in Terminals A and B at the San Antonio International Airport. This contract will also include an initial System assessment to identify any deficiencies and an inventory of System components and spare parts. The contract will not include replacement of obsolete parts for the aging System; however, the contractor will either rebuild such parts or provide substitute replacement parts.	
Total \$:	\$100,000.00 annually
Contract Period:	October 1, 2017 through March 31, 2020
Method of Procurement:	Competitive (1 bids received)
Price Trend:	8.76% increase due primarily to an increase in the fixed monthly support and maintenance fee under which the contractor will have to provide more intensive remote and on-site assistance as the aging System requires increasingly more attention.
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Ford Audio-Video Systems, LLC, 4800 West I-40 Service Road, Oklahoma City, OK 73128 (Non-Local)
Previous Contractor(s):	Ford Audio-Video Systems, LLC
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Aviation Department would be required to procure Paging/Speaker System Support & Maintenance on an as-needed basis which could expose airport operations to the risks of delayed repairs, System outages and higher costs.
Using Department (s):	Aviation