

# *CITY COUNCIL A SESSION*



## **Chief Talent & Recruitment Officer (CTRO)**

**May 31, 2018**

**Rene Dominguez, Director, Economic Development Department**

**Agenda Item # 20**

# ***SUMMARY***



**Staff recommends approval of:**

**An updated agreement for \$150,000 previously authorized by City Council in FY 2017 to support a Chief Talent & Recruitment Officer (CTRO).**

# ***BACKGROUND***



**The single greatest driver of growth and prosperity in the innovation economy is talent.**

**Tech Bloc developed the CTRO position to meet IT/Cyber talent demands.**

**Access to talent is the chief impediment to the growth of our local technology economy.**

# BACKGROUND



OVER  
1000

The number of IT companies that are currently based in Bexar County

OVER  
3000

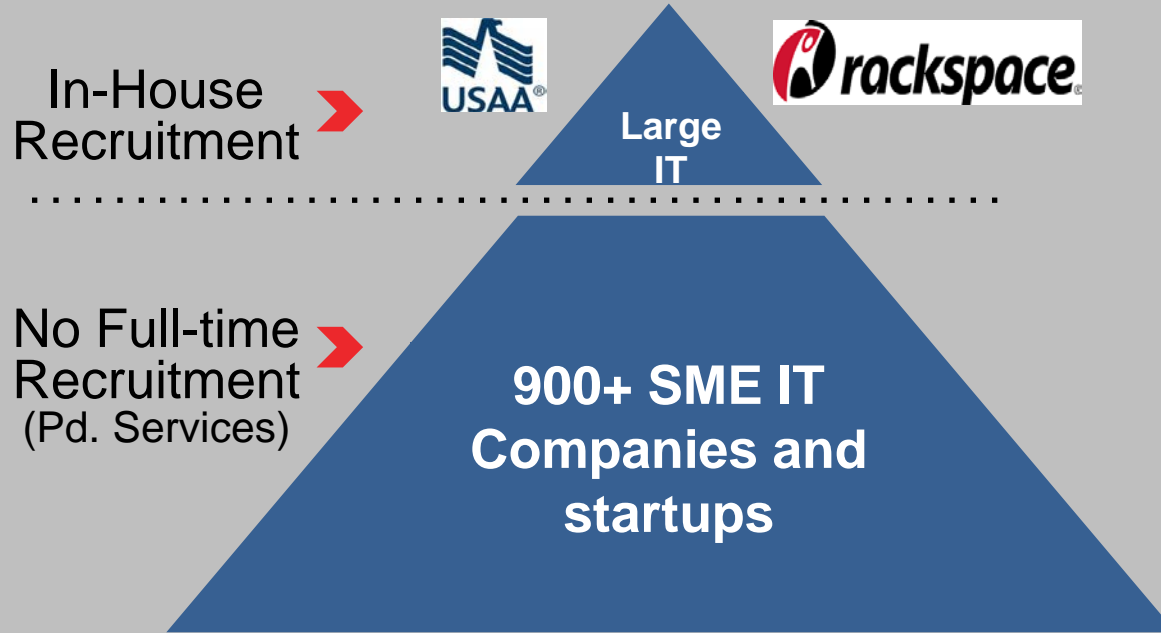
The number of average monthly postings of IT jobs in the area with only 43% being filled

OVER  
34K

The number of IT professionals working across the area

# BACKGROUND

## TECH BLOG



Small-to-mid-sized tech companies lack access to professional recruitment services.

# ISSUE



The CTRO will help coordinate:

- Talent Recruitment
- Training
- Job search
- Hiring ecosystem

# PLAN



## GOALS:

- Hire CTRO
- Represent tech industry on SA Works Board
- Develop plan for program
- Implement data system

## Metrics:

- # of individuals placed into IT training and/or jobs
- # of engaged employers searching for IT workers
- Ratio of job openings to job placements

# ***FISCAL IMPACT***



**\$150,000 from EDD general budget  
previously approved by City Council for FY2017**



# ***RECOMMENDATION***



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