



# City of San Antonio

## Contract Summary Sheet

Date: 08/21/2014  
Agenda Item: 14-1608

<b>Name/Title (Caption as shown on agenda):</b> Annual Contract for Medical Supplies 6100004347 SC	
<b>Brief Description of Item(s) and Use:</b> The contract will provide the City of San Antonio Fire Department, Emergency Medical Services (EMS) Division with an annual contract for the purchase and delivery of medical supplies and equipment. These medical supplies and equipment are required to provide emergency services to the residents of San Antonio while en-route to/or while being transferred to an appropriate medical facility. Line item pricing is established for all high use, inventoried items. A catalog percentage discount is used to procure non-inventory items for EMS use.	
<b>Total \$:</b>	\$2,511,000.00 annually
<b>Contract Period:</b>	Upon award through September 30, 2017 with two, one year renewal options
<b>Method of Procurement:</b>	Competitive Request for Offer (3 offers received)
<b>Price Trend:</b>	2.03% increase due to market volatility in raw materials used for product manufacture
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<b>Midwest Medical Supply Co., Inc., 13400 Lakefront Drive, Earth City, MO 63045 (Non-Local)</b>
<b>Previous Contractor(s):</b>	Midwest Medical Supply Co., Inc., 13400 Lakefront Drive, Earth City, MO 63045
<b>Comments:</b>	<b>NAS:</b> Moore Medical, LLC.-Vendor submitted a NO BID on several items (Contract to be awarded on an "all or none basis"). <b>NAS:</b> Bound Tree Medical, LLC.-Vendor did not submit pricing for items 71-79. (Contract to be awarded on an "all or none basis"). A review of all items bid by the three respondents determined that Midwest Medical Supply Co., Inc., was still the lowest responsive bidder.
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Fire Department would be required to purchase medical supplies and equipment on an as needed basis. As a result, economies of scale associated with having a term contract in place would not be realized. In addition, the lack of a contract could affect the department's ability to properly address the medical needs of patients while being transported, potentially causing a public safety issue.
<b>Using Department (s):</b>	Fire

