

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
 IT Manager, Radio Services
 Information Technology Services Dept (ITSD)
 City of San Antonio

Phone: (210)207-7022 Cell: (210)215-7022
 From: Anna Solis (210) 269-3035
 Date: December 7, 2015

Special onetime offer based on this order of 558 Portables and 41 Control Stations
 * DWC will pay the \$54,046.50 H-GAC Admin Fee.
 * DWC will extend the standard radio factory warranty 3 years for a total of 5 years warranty.

**H-GAC Contract: Contract RA05-15
 COSA Fire**

XG-75 Portable, ProVoice & P25 Trunking Phase I & II, 700/800MHz - SYSTEM

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	EVXG-PF78Y	Portable, XG-75, 700/800 MHz, System (Yellow Case)	558	\$ 2,205.00	26%	\$ 1,631.70	\$ 910,488.60
2	EV-P25ED	Feature Package, P25 Trunking & EDACS	558	\$ 1,600.00	26%	\$ 1,184.00	\$ 660,672.00
3	EV-PRO	Feature, ProVoice	558	\$ 250.00	26%	\$ 185.00	\$ 103,230.00
4	EVXG-NPL4F	Feature, P25 Phase II TDMA	558	\$ 250.00	26%	\$ 185.00	\$ 103,230.00
5	MAEV-NPL7G	Feature, EDACS Security Key (ESK)	558	\$ 110.00	26%	\$ 81.40	\$ 45,421.20
6	EV-PL4U	Feature, Single Key DES Encryption	558	\$ 0.01	0%	\$ 0.01	\$ 5.58
7	MAEV-PKGMR	Immersible Radio Operation	558	\$ 240.00	26%	\$ 177.60	\$ 99,100.80
8	MAEV-NNC5K	Antenna, 700/800 MHz, Flexible End-Fed Gain (IS)	558	\$ 30.00	26%	\$ 22.20	\$ 12,387.60
9	EV-ZN2J	Kit, Oversize Knob, XG-75	558	\$ 25.00	26%	\$ 18.50	\$ 10,323.00
10	EV-AE1W	Speaker Mic., Premium, Fire, Noise Cancelling - Yellow	558	\$ 475.00	26%	\$ 351.50	\$ 196,137.00
11	MA-018364-001	Thumbscrew for XG-75 Speaker Microphone	558	\$ 29.95	26%	\$ 22.16	\$ 12,365.28
12	EV-PA3N	IS CERT Radio, Li-Ion 2000 MAH Battery. Upgrades radio to IS.	558	\$ 190.00	26%	\$ 140.60	\$ 78,454.80
13	EV-PA3T	Battery, Li-Ion, 2000 MAH (IS) Spare Battery	558	\$ 140.00	26%	\$ 103.60	\$ 57,808.80
14	MAEV-NCH9T	Charger, Single, Tri-Chemistry	558	\$ 120.00	26%	\$ 88.80	\$ 49,550.40
15	MAH2-VC4PB	Charger, VC4000, Tir-Chem w/Install Kit	558	\$ 150.00	26%	\$ 111.00	\$ 61,938.00
16	MAEV-NHC2G	Belt Clip, Standard	558	\$ 20.00	26%	\$ 14.80	\$ 8,258.40
17	YZ-SN9X	H-GAC Administration Fee		48,187.42	100%	\$ -	\$ -
Basic Radio Includes ProScan, Dynamic Regroup and Emergency.							
						Sub Total:	\$ 2,409,371.46

CS7000 Control Station, ProVoice & P25 Trunking Phase I & Phase II, 700/800MHz -System Model-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-NZN8L	Control Station, Local/Remote, CS7000	41	\$ 2,890.00	26%	\$ 2,138.60	\$ 87,682.60
2	MAMW-ZN9F	Microphone, Desktop, SP721	41	\$ 195.00	26%	\$ 144.30	\$ 5,916.30
3	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz, 35W	41	\$ 2,300.00	26%	\$ 1,702.00	\$ 69,782.00
4	MW-P25ED	Feature Pack, P25 Trunking & EDACS	41	\$ 1,600.00	26%	\$ 1,184.00	\$ 48,544.00
5	MW-PRO	Feature, ProVoice	41	\$ 250.00	26%	\$ 185.00	\$ 7,585.00
6	MW-PL4F	Feature, P25 Phase II	41	\$ 250.00	26%	\$ 185.00	\$ 7,585.00
7	MAMW-NPL7G	Feature, EDACS Security Key(ESK)	41	\$ 110.00	26%	\$ 81.40	\$ 3,337.40
8	MAMW-PKG8F	Feature, 256-AES and 64-DES Encryption	41	\$ 595.00	26%	\$ 440.30	\$ 18,052.30
9	MW-PL4U	Feature, Single-Key DES Encryption	41	\$ 0.01	0%	\$ 0.01	\$ 0.41
10	MAMW-NCP9H	Control Unit, System, Front Mount	41	\$ 790.00	26%	\$ 584.60	\$ 23,968.60
11	DWC-Labor	Fire Alert Option (Labor & Materials)	41	\$ 500.00	0%	\$ 500.00	\$ 20,500.00
12	YZ-SN9W	H-GAC Administration Fee		\$ 5,859.07	100%	\$ -	\$ -
						Sub Total:	\$ 292,953.61

Note: *COSA will re-use existing antenna systems.
 Note: **Installation pricing contingent on site survey.

TOTAL \$ 2,702,325.07

From: Anna Solis
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Terms: Net 30 Days
 Price valid for 60 days