

CITY COUNCIL A SESSION



The Hut Group

June 21, 2018

Agenda # 40

Rene Dominguez, Director, Economic Development Department

BACKGROUND



E-commerce company founded in 2004 and headquartered in the UK.

Operates 100+ international websites selling health, beauty, and lifestyle products.

Premier European technology company valued at more than \$3.7B.

Considering San Antonio as a possible location for its U.S. Divisional Ingenuity Headquarters.

PROPOSED INCENTIVES



\$500,000 Economic Development Incentive Fund (EDIF) Grant

- Initial disbursement of \$100,000 for relocation costs.**
- Performance-based grant for up to 165 jobs created with a minimum salary of \$70k and relocation of U.S. HQ.**

PROJECT BENEFITS



- Secures high-growth tech company's U.S. HQ in City's Downtown.
- Creation of 165 new, full-time jobs earning \$70,000 or more.
- Estimated economic impact of over \$113M over 5 years.
- Sponsored internships through partnership with SA Works.

FISCAL IMPACT



\$500,000 available in the FY 2018 Economic Development Incentive Fund

RECOMMENDATION



Approval of \$500,000 EDIF grant to secure U.S. HQ of The Hut Group in San Antonio and the creation of at least 165 jobs.

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