



City of San Antonio

Contract Summary Sheet

Date: 10/4/2018
Agenda Item: 18-5000

Name/Title (Caption as shown on agenda): Annual Contract for Gelled Electrolyte Solar Batteries 6100010321 AJ	
Brief Description of Item(s) and Use: This contract will provide the Transportation and Capital Improvements Department with a contractor that will furnish and deliver gelled-electrolyte solar batteries for warning signals at various school zone locations throughout the City of San Antonio. These batteries will be utilized in the school crossing zone areas.	
Total \$:	\$132,000.00 annually
Contract Period:	Upon award through March 31, 2022 with two, one year renewal options
Method of Procurement:	Competitive (3 bids received)
Price Trend:	8.6% decrease due to competitive bid process
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Atlantic Battery Co. Inc., 309 Main Street, Rear, Watertown, MA 02472 (Non-Local)
Previous Contractor(s):	Remier Distributing, Inc., 1055 N. Linden Rd., Flint, Michigan 48532
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Transportation and Capital Improvements Department will have to purchase solar batteries on an as needed basis which may result in higher pricing and affect delivery time. This could potentially cause a public safety issue.
Using Department (s):	Transportation and Capital Improvements