



# City of San Antonio

## Contract Summary Sheet

Date: 2/18/2018  
Agenda Item: 18-1026

<b>Name/Title (Caption as shown on agenda):</b> Annual Contract High Intensity Prismatic Sign Sheeting 6100009548 AJ	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Transportation and Capital Improvements Department with a vendor to furnish high intensity prismatic sign sheeting for application to barricades and signs utilized for traffic control.	
<b>Total \$:</b>	\$142,000.00 annually
<b>Contract Period:</b>	Upon Award through June 30, 2021 with two, one year renewal options
<b>Method of Procurement:</b>	Competitive (5 bids received)
<b>Price Trend:</b>	30.27% decrease from previous contract due to more competitive pricing.
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	Avery Dennison Corporation, 7542 N Natchez Avenue, Niles, IL 60714 (Non-Local)
<b>Previous Contractor(s):</b>	3M Company, 3M Center Bldg 235-3A-09, St. Paul, MN 55144-1000
<b>Comments:</b>	NAS – 3M Company, Osburn Associates Inc., and Centerline Supply did not meet the 9% SBE subcontracting goal.
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the City will be required to purchase high intensity prismatic sign sheeting on an as needed basis. The City could lose the pricing advantage afforded through a competitively bid contract and the department budget could be negatively impacted through continuous price variations and longer lead times for delivery.
<b>Using Department (s):</b>	Transportation and Capital Improvements