

**City of San Antonio
Bid Tabulation**

Opened: September 16, 2016									
For: Annual Contract for Hot Applied Thermoplastic and Permanent Prefabricated Pavement Markings		Non-Local		Non-Local		Non-Local		Local	
6100007951		DS		Flint Trading, Inc.	Pathmark Traffic Products of Texas	Swarco Industries, LLC.	American Signal Equipment Company		
Item	Description	Est. Annual Qty	115 Todd Court Thomasville, NC 27360 336-308-3769	4495 Hunter Road San Marcos, TX 78666	270 Rutherford Lane Columbia, TN 38401	1206 W. Blanco Rd San Antonio, TX 78232			
1	4 inch wide white line, 90 LNFT Price Each Price Total Manufacturer & Model No.:	50	\$97.02 \$4,851.00 Flint Trading PM600100	\$149.00 \$7,450.00 Flint	\$99.51 \$4,975.50 Swarco #3490	\$180.00 \$9,000.00 #3903			
2	24 inch wide white line, 15 LNFT Price Each Price Total Manufacturer & Model No.:	40	\$97.02 \$3,880.80 Flint Trading 8430566	\$156.00 \$6,240.00 Flint	\$99.63 \$3,985.20 Swarco #3502	\$180.00 \$7,200.00 #3502			
3	Right White Arrow (per each), 2 per box 8' 2" x 6' 3" Price Each Price Total Manufacturer & Model No.:	15	\$203.06 \$3,045.90 Flint Trading 8330241R	\$286.00 \$4,290.00 Flint	\$207.37 \$3,110.55 Swarco #3546	\$325.00 \$4,875.00 #3545			
4	Left White Arrow (per each), 2 per box 8' 2" x 6' 3" Price Each Price Total Manufacturer & Model No.:	30	\$203.06 \$6,091.80 Flint Trading 8330241L	\$286.00 \$8,580.00 Flint	\$207.37 \$6,221.10 Swarco #3545	\$325.00 \$9,750.00 #3546			
5	Word "ONLY" (per word), 1 per box 8' tall Price Each Price Total Manufacturer & Model No.:	50	\$145.37 \$7,268.50 Flint Trading 8130102	\$210.00 \$10,500.00 Flint	\$148.65 \$7,432.50 Swarco #3639	\$225.00 \$11,250.00 #3639			
6	Straight White Arrow (per each) 2 per box 9' 10" x 3' 3" Price Each Price Total Manufacturer & Model No.:	20	\$175.12 \$3,502.40 Flint Trading 8330240	\$252.00 \$5,040.00 Flint	\$178.69 \$3,573.80 Swarco #3550	\$275.00 \$5,500.00 #3550			
7	Railroad Crossing Symbol, including two R's, crossbuck and 3 transverse bars (per each), 2 ea. "R" and 1 ea. "X" 24" wide material 6' 6" Price Each Price Total Manufacturer & Model No.:	20	\$278.30 \$5,566.00 Flint Trading PMK8130103ASP1	\$391.00 \$7,820.00 Flint	\$284.84 \$5,696.80 Swarco #3644	\$495.00 \$9,900.00 #3644			
8	Symbol, Bicycle Rider with Helmet, 6' 6" x 3' 4" x 90 mil, Left facing Price Each Price Total Manufacturer & Model No.:	20	\$440.50 \$8,810.00 Flint Trading 89230524	\$145.00 \$2,900.00 Flint	\$454.48 \$9,089.60 Swarco #3573	\$155.00 \$3,100.00 #3789			
9	Arrow, Bike Straight 6' x 90 mil. Price Each Price Total Manufacturer & Model No.:	50	\$75.35 \$3,767.50 Flint Trading 89330268HS	\$129.00 \$6,450.00 Flint	\$194.41 \$9,720.50 Swarco #3525	\$80.00 \$4,000.00 #3793			
10	Numbers "0" through "5" PN 813002-#, Color: White, Size 8' Price Each Price Total Manufacturer & Model No.:	30	\$41.64 \$1,249.20 Flint Trading 813002	\$64.00 \$1,920.00 Flint	\$42.57 \$1,277.10 Swarco	\$70.00 \$2,100.00 #3604			
11	Black Out Line, Model # 84151064BKQ equal, packs should include pre-mark sealer PM 125BK Q30' 12" Blackout Line or approved equal, 30 LNFT per box Price Each Price Total Manufacturer & Model No.:	300	\$93.78 \$28,134.00 Flint Trading 8451064BQK	\$220.00 \$66,000.00 Flint	\$126.45 \$37,935.00 Swarco #4523	\$180.00 \$54,000.00 #3459MV			
12	Shrk Teeth PM125W/BK Q15 BD w/1.5" contrast border, 12" x 18". 125 MIL Price Each Price Total Manufacturer & Model No.:	5	\$117.98 \$589.90 Flint Trading 8232403CONT	\$429.00 \$2,145.00 Flint	\$68.73 \$343.65 Swarco #3567	\$105.00 \$525.00 #3567 AB1.5			
13	Black Out Line, packs should include pre-mark sealer PM 125BK Q30' 4" Blackout Line or approved equal, 90 LNFT per box Price Each Price Total Manufacturer & Model No.:	100	\$65.67 \$6,567.00 Flint Trading 8452060BKQ	No Bid	\$125.59 \$12,559.00 Swarco #4048	\$180.00 \$18,000.00 SWARCO #4048			

**City of San Antonio
Bid Tabulation**

Opened: September 16, 2016						
For: Annual Contract for Hot Applied Thermoplastic and Permanent Prefabricated Pavement Markings						
6100007951		DS	Flint Trading, Inc.	Pathmark Traffic Products of Texas	Swarco Industries, LLC.	American Signal Equipment Company
Item	Description	Est. Annual Qty	115 Todd Court Thomasville, NC 27360 336-308-3769	4495 Hunter Road San Marcos, TX 78666	270 Rutherford Lane Columbia, TN 38401	1206 W. Blanco Rd San Antonio, TX 78232
14	Right White Arrow w/black border (per each), 1 per box 8' 2" x 6' 3" plus black border 4" Price Each Price Total Manufacturer & Model No.:	30	\$122.21 \$3,666.30 Flint Trading PM300100RCONT	\$225.00 \$6,750.00 Flint	\$125.00 \$3,750.00 Swarco #4148	\$180.00 \$5,400.00 SWARCO #4148
15	Left White Arrow w/black border (per each), 1 per box 8' 2" x 6' 3" plus black border 4" Price Each Price Total Manufacturer & Model No.:	30	\$122.21 \$3,666.30 Flint Trading PM300100LCONT	\$225.00 \$6,750.00 Flint	\$125.00 \$3,750.00 Swarco #4147	\$180.00 \$5,400.00 SWARCO #4147
16	Straight White Arrow w/black Border (per each) 1 per box 9' 10" x 3' 3" plus black border 4" Price Each Price Total Manufacturer & Model No.:	15	\$133.05 \$1,995.75 Flint Trading PM300110CONT	\$245.00 \$3,675.00 Flint	\$136.06 \$2,040.90 Swarco #4151	\$200.00 \$3,000.00 SWARCO #4151
17	PreMark Sealer, 4 liter Bucket, 624206-4 or equal Price Each Price Total Manufacturer & Model No.:	50	No Charge No Charge Flint Trading 64206-4	\$39.00 \$1,950.00 Flint	\$35.00 \$1,750.00 Swarco #4139	\$61.75 \$3,087.50 ENNIS-FLINT #624206-4
	Subtotal:		\$92,652.35	\$148,460.00	\$117,211.20	\$156,087.50
	Percentage between lowest responsive bid and local bid:					68.4658%
	Price Differential:					\$63,435.15
	Delivery days		15 days	10 to 14 days	14 days	21 days
	Payment Terms		Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total		\$92,652.35	\$148,460.00	\$117,211.20	\$156,087.50
	Estimated Annual Award		\$92,652.35			