

ORDINANCE 2020-12-03-0837

APPROVING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$581,000.00, INCLUDED IN THE RESPECTIVE DEPARTMENT'S FY 2021 ADOPTED BUDGET: (A) TERRABELLA ENVIRONMENTAL SERVICES, INC., FOR MUD SUMP SERVICE AND DRAIN LINE CLEANING; (B) GRANDE TRUCK CENTER FOR REPLACEMENT PARTS FOR AUTOCAR TRUCKS; (C) GENERAL TRAFFIC EQUIPMENT CORP. FOR PEDESTRIAN COUNTDOWN TIMERS; AND (D) DIGITAL DISPLAY SOLUTIONS, INC., FOR PREVENTIVE MAINTENANCE AND REPAIR SERVICES FOR AUDIO/VIDEO EQUIPMENT FOR THE SAN ANTONIO AIRPORT SYSTEM.

\* \* \* \* \*

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, this ordinance approves contracts with: (A) Terrabella Environmental Services, Inc., for mud sump service and drain line cleaning; (B) Grande Truck Center for replacement parts for Autocar trucks; (C) General Traffic Equipment Corp. for pedestrian countdown timers; and (D) Digital Display Solutions, Inc., for preventive maintenance and repair services for audio/video equipment for the San Antonio Airport System; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

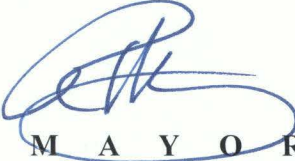
**SECTION 1.** The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: A) Terrabella Environmental Services, Inc., for mud sump service and drain line cleaning; (B) Grande Truck Center for replacement parts for Autocar trucks; (C) General Traffic Equipment Corp. for pedestrian countdown timers; and (D) Digital Display Solutions, Inc., for preventive maintenance and repair services for audio/video equipment for the San Antonio Airport System. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

**SECTION 2.** Funds will be encumbered upon issuance of purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2021 budget, and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

LC  
12/03/20  
Item No. 7


**SECTION 3.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

**PASSED and APPROVED** this 3<sup>rd</sup> day of December, 2020.



**M A Y O R**  
Ron Nirenberg


**ATTEST:**



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Tina J. Flores, City Clerk

**APPROVED AS TO FORM:**



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Andrew Segovia, City Attorney



## City of San Antonio

### City Council

December 03, 2020

**Item: 7**

**File Number: 20-6377**

**Enactment Number:**

**2020-12-03-0837**

Ordinance approving the following contracts establishing unit prices for goods and services for an estimated annual cost of \$581,000.00, included in the respective department's FY 2021 Adopted Budget:

- (A) Terrabella Environmental Services, Inc., for mud sump service and drain line cleaning;
- (B) Grande Truck Center for replacement parts for Autocar trucks;
- (C) General Traffic Equipment Corp. for pedestrian countdown timers; and
- (D) Digital Display Solutions, Inc., for preventive maintenance and repair services for audio/video equipment for the San Antonio Airport System.

[Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]

Councilmember John Courage made a motion to approve. Councilmember Clayton H. Perry seconded the motion. The motion passed by the following vote:

**Aye:** 11 Nirenberg, Treviño, Andrews-Sullivan, Viagran, Rocha Garcia,  
Gonzales, Cabello Havrda, Sandoval, Pelaez, Courage and Perry

LC  
12/03/20  
Item No. 7

# Exhibit I



City of San Antonio Bid Tabulation

Exhibit I

Opened: July 10, 2020							
For: Annual Contract for Mud Sump Service & Drain Line Cleaning							
6100012890		HH		NON-LOCAL		NON-LOCAL	
				Terrabella Environmental Services Inc		A-1 Rocket Energy Services LLC	
				5376 FM 1784		105 E Cardinal	
				Pleasanton, TX 78064		Floresville, TX 78114	
				210-892-4496		1375 Creekview	
						San Antonio, TX 78219	
Item	Description	Estimated Annual Quantity					
<b>Section 1</b>	<b>Building &amp; Equipment Svc Dept &amp; SWMD</b>						
1A	Central Shops, 329 S. Frio 78207						
1	Wash Stall (CS-W1)	4					
	Price Per Sump			\$360.00	\$1,150.00	\$280.00	
	Extended Price			\$1,440.00	\$4,600.00	\$1,120.00	
2	Oil/Water Separator (CS-OWS1)	1					
	Price Per Sump			\$3,000.00	\$5,650.00	\$4,500.00	
	Extended Price			\$3,000.00	\$5,650.00	\$4,500.00	
2A	Northeast SC, 10303 Tool Yard 78233						
1	Manual Carwash (TY-MCW1)	4					
	Price Per Sump			\$648.00	\$1,550.00	\$504.00	
	Extended Price			\$2,592.00	\$6,200.00	\$2,016.00	
2	Manual Carwash (TY-MCW2)	4					
	Price Per Sump			\$720.00	\$1,650.00	\$560.00	
	Extended Price			\$2,880.00	\$6,600.00	\$2,240.00	
3	Manual Carwash (TY-MCW3)	4					
	Price Per Sump			\$720.00	\$1,650.00	\$560.00	
	Extended Price			\$2,880.00	\$6,600.00	\$2,240.00	
4	Manual Carwash (TY-MCW4)	4					
	Price Per Sump			\$720.00	\$1,650.00	\$560.00	
	Extended Price			\$2,880.00	\$6,600.00	\$2,240.00	
5	Oil/Water Separator (TY-OWS1)	4					
	Price Per Sump			\$600.00	\$1,650.00	\$900.00	
	Extended Price			\$2,400.00	\$6,600.00	\$3,600.00	
6	Oil/Water Separator (TY-OWS2)	4					
	Price Per Sump			\$600.00	\$1,650.00	\$900.00	
	Extended Price			\$2,400.00	\$6,600.00	\$3,600.00	
7	Oil Sump Trap (TY-OST1)	4					
	Price Per Sump			\$900.00	\$2,150.00	\$1,650.00	
	Extended Price			\$3,600.00	\$8,600.00	\$6,600.00	
8	Oil Sump Trap (TY-OST2)	4					
	Price Per Sump			\$300.00	\$1,150.00	\$550.00	
	Extended Price			\$1,200.00	\$4,600.00	\$2,200.00	
3A	Southwest SC, 6927 W. Commerce 78227						
1	Oil/Water Separator (SW-OW1)	4					
	Price Per Sump			\$1,200.00	\$2,650.00	\$1,800.00	
	Extended Price			\$4,800.00	\$10,600.00	\$7,200.00	
2	Auto Car Wash (SW-ACW)	4					
	Price Per Sump			\$1,512.00	\$2,750.00	\$1,176.00	
	Extended Price			\$6,048.00	\$11,000.00	\$4,704.00	
3	Manual Carwash (SW-MCW)	4					
	Price Per Sump			\$1,296.00	\$2,450.00	\$1,008.00	
	Extended Price			\$5,184.00	\$9,800.00	\$4,032.00	
4A	Southeast SC 2, 1318 SE Loop 410 78220						
1	Oil/Water Separator (SE-VMB OW1)	4					
	Price Per Sump			\$900.00	\$2,150.00	\$1,350.00	
	Extended Price			\$3,600.00	\$8,600.00	\$5,400.00	
2	Oil/Water Separator (SE-VMB OW2)	4					
	Price Per Sump			\$600.00	\$1,650.00	\$900.00	
	Extended Price			\$2,400.00	\$6,600.00	\$3,600.00	

**City of San Antonio Bid Tabulation**

Opened: July 10, 2020					
For: Annual Contract for Mud Sump Service & Drain Line Cleaning					
6100012890		HH	NON-LOCAL	NON-LOCAL	NON-LOCAL
			Terrabella Environmental Services Inc 5376 FM 1784 Pleasanton, TX 78064 210-892-4496	A-1 Rocket Energy Services LLC 105 E Cardinal Floresville, TX 78114	SouthWaste Disposal, LLC 1375 Creekview San Antonio, TX 78219
Item	Description	Estimated Annual Quantity			
3	Manual Carwash (SE-MCWGT) Price Per Sump Extended Price	4	\$1,080.00 \$4,320.00	\$2,150.00 \$8,600.00	\$840.00 \$3,360.00
4	Automatic Carwash (SE-ACW1) Price Per Sump Extended Price	4	\$1,080.00 \$4,320.00	\$2,150.00 \$8,600.00	\$840.00 \$3,360.00
5A 1	Culebra Complex, 6802 Culebra 78238 Lateral (CC-L1) Price Per Sump Extended Price	4	\$338.10 \$1,352.40	\$1,800.00 \$7,200.00	\$631.12 \$2,524.48
2	Wash Stall 1 (CC-WS1) Price Per Sump Extended Price	4	\$247.68 \$990.72	\$995.00 \$3,980.00	\$192.64 \$770.56
6A 1	Northwest SC, 6939 West Loop 1604 North 78254 Oil/Water Separator (NW VMB-OWS 1) Price Per Sump Extended Price	4	\$900.00 \$3,600.00	\$2,150.00 \$8,600.00	\$1,350.00 \$5,400.00
2	Manual Carwash (NW-MCWGT) Price Per Sump Extended Price	4	\$1,080.00 \$4,320.00	\$2,150.00 \$8,600.00	\$840.00 \$3,360.00
3	Automatic Carwash (NW-ACW1) Price Per Sump Extended Price	4	\$1,080.00 \$4,320.00	\$2,150.00 \$8,600.00	\$840.00 \$3,360.00
7A 1	Public Safety HQ, 515 S. Frio 78207 Auto Car Wash (PS C1) Price Per Sump Extended Price	4	\$720.00 \$2,880.00	\$1,650.00 \$6,600.00	\$560.00 \$2,240.00
8A 1	Police Northwest, 5020 Prue Rd 78240 Auto Car Wash (PNW-C1) Price Per Sump Extended Price	4	\$300.96 \$1,203.84	\$1,068.00 \$4,272.00	\$234.08 \$936.32
9A 1	Police South, 711 W. Mayfield 78211 Auto Car Wash (PS-C1) Price Per Sump Extended Price	4	\$300.96 \$1,203.84	\$1,068.00 \$4,272.00	\$234.08 \$936.32
10A 1	Police East, 3635 E. Houston 78207 Auto Car Wash (PE-C1) Price Per Sump Extended Price	4	\$300.96 \$1,203.84	\$1,068.00 \$4,272.00	\$234.08 \$936.32
11A 1	Bitters Recycling Complex, 1800 Wurzbach Pkwy 78216 2000 gallon septic holding tank (Bit-01) Price Per Service Extended Price	4	\$600.00 \$2,400.00	\$1,500.00 \$6,000.00	\$700.00 \$2,800.00
1	2000 gallon septic holding tank (Bit-02) Price Per Service Extended Price	4	\$600.00 \$2,400.00	\$1,500.00 \$6,000.00	\$700.00 \$2,800.00
12A 1	Council District 4 Field Office, 5102 Old Pearsall 78242 Septic Tank Price Per Sump Extended Price	2	\$150.00 \$300.00	\$750.00 \$1,500.00	\$175.00 \$350.00
13A 1	Fire Training Academy, 300 S. Callaghan Rd 78228 Sewage Lift Station Price Per Sump Extended Price	2	\$810.00 \$1,620.00	\$1,030.00 \$2,060.00	\$945.00 \$1,890.00

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				5376 FM 1784	105 E Cardinal	1375 Creekview
				Pleasanton, TX 78064	Floresville, TX 78114	San Antonio, TX 78219
				210-892-4496		
Item	Description	Estimated Annual Quantity				
2	Oil/water Separator	2				
	Price Per Sump			\$300.00	\$1,150.00	\$450.00
	Extended Price			\$600.00	\$2,300.00	\$900.00
3	Grease Trap	2				
	Price Per Sump			\$250.00	\$700.00	\$250.00
	Extended Price			\$500.00	\$1,400.00	\$500.00
14A	Municipal Plaza, 114 W. Commerce St 78205					
1	Sewer Lift Station	2				
	Price Per Sump			\$150.00	\$720.00	\$175.00
	Extended Price			\$300.00	\$1,440.00	\$350.00
15A	Police Academy, 12200 Loop 410 SE 78221					
1	Grease Trap	2				
	Price Per Sump			\$250.00	\$700.00	\$250.00
	Extended Price			\$500.00	\$1,400.00	\$500.00
16A	International Center, 203 S. St. Marys 78205					
1	Sewer Lift Station	2				
	Price Per Sump			\$1,200.00	\$1,210.00	\$1,800.00
	Extended Price			\$2,400.00	\$2,420.00	\$3,600.00
17A	City Hall, 100 Military Plaza 78205					
1	Storm Lift Station	2				
	Price Per Sump			\$384.00	\$1,500.00	\$448.00
	Extended Price			\$768.00	\$3,000.00	\$896.00
	<b>TOTAL, SECTION 1</b>			<b>\$90,010.48</b>	<b>\$214,638.00</b>	<b>\$97,998.32</b>
<b>Section 2</b>	<b>Fire Department Facilities</b>					
1	Price per gallon for servicing Fire Dept facilities	2500		\$0.58	\$1.50	\$0.60
2	Minimum number of gallons charged per service			500	1000	1000
	<b>Extended Price/Total Section 2</b>			<b>\$1,450.00</b>	<b>\$3,750.00</b>	<b>\$1,500.00</b>
<b>Section 3</b>	<b>Parks &amp; Recreation Facilities</b>					
1A	McAllister Park Restroom #1, 13102 Jones Maltberger					
1	750 gallon tank (MP1-S1)	2				
	Price Per Sump			\$225.00	\$755.00	\$412.50
	Extended Price			\$450.00	\$1,510.00	\$825.00
2	750 gallon tank (MP1-S2)	2				
	Price Per Sump			\$225.00	\$755.00	\$412.50
	Extended Price			\$450.00	\$1,510.00	\$825.00
2A	McAllister Park Restroom #4, 13102 Jones Maltberger					
1	750 gallon tank (MP4-S3)	2				
	Price Per Sump			\$225.00	\$755.00	\$412.50
	Extended Price			\$450.00	\$1,510.00	\$825.00
2	750 gallon tank (MP4-S4)	2				
	Price Per Sump			\$225.00	\$755.00	\$412.50
	Extended Price			\$450.00	\$1,510.00	\$825.00
3A	McAllister Park Restroom #5, 13102 Jones Maltberger					
1	750 gallon tank (MP5-S5)	2				
	Price Per Sump			\$225.00	\$755.00	\$412.50
	Extended Price			\$450.00	\$1,510.00	\$825.00
2	750 gallon tank (MP5-S6)	2				
	Price Per Sump			\$225.00	\$755.00	\$412.50
	Extended Price			\$450.00	\$1,510.00	\$825.00
4A	Medina River Natural Area, 15890 Hwy 16 South					
1	500 gallon tank	2				
	Price Per Sump			\$315.00	\$755.00	\$275.00
	Extended Price			\$630.00	\$1,510.00	\$550.00

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				5376 FM 1784	105 E Cardinal	1375 Creekview
				Pleasanton, TX 78064 210-892-4496	Floresville, TX 78114	San Antonio, TX 78219
Item	Description	Estimated Annual Quantity				
2	500 gallon tank	2				
	Price Per Sump			\$315.00	\$755.00	\$275.00
	Extended Price			\$630.00	\$1,510.00	\$550.00
<b>5A</b>	Commander's House, 647 S. Main St.					
1	20 gallon Grease Trap	2				
	Price Per Sump			\$11.00	\$660.00	\$200.00
	Extended Price			\$22.00	\$1,320.00	\$400.00
<b>6A</b>	Brackenridge Park, 3500 N. St. Mary's					
1	Sewer Lift Station	2				
	Price Per Sump			\$300.00	\$.75/Gal, 1000 Min	\$350.00
	Extended Price			\$600.00	\$1,500.00	\$700.00
2	Sewer Lift Station	2				
	Price Per Sump			\$300.00	\$.75/Gal, 1000 Min	\$350.00
	Extended Price			\$600.00	\$1,500.00	\$700.00
<b>7A</b>	Martin Luther King Park, 3503 Martin Luther King Drive					
1	Sewer Lift Station	2				
	Price Per Sump			\$300.00	\$.75/Gal, 1000 Min	\$350.00
	Extended Price			\$600.00	\$1,500.00	\$700.00
<b>8A</b>	Friedrick Park, 21395 Milsa					
1	1 Tank at 1000 gallons (FP-S1)	2				
	Price Per Sump			\$300.00	\$790.00	\$550.00
	Extended Price			\$600.00	\$1,580.00	\$1,100.00
<b>9A</b>	Southside Lions Park (Restrooms by Lake), 3900 Pecan Valley					
1	Sewer Lift Station	2				
	Price Per Sump			\$90.00	\$700.00	\$180.00
	Extended Price			\$180.00	\$1,400.00	\$360.00
<b>10A</b>	Vidaauri Park, 1201 Merida					
1	Sewer Lift Station	2				
	Price Per Sump			\$300.00	\$1.15/Gal, 1000 Gal Min	\$560.00
	Extended Price			\$600.00	\$2,300.00	\$1,120.00
<b>11A</b>	Any services provided to Parks & Rec Dept for tanks, lift stations & lines which are not listed above will be charged on a per gallon basis.					
1	Price per gallon for additional service for Parks	1000		\$0.58	\$1.50	\$0.60
2	Minimum number of gallons charged per service			1000	1000	1000
	Extended Price			\$580.00	\$1,500.00	\$600.00
	<b>TOTAL, SECTION 3</b>			<b>\$7,742.00</b>	<b>\$24,680.00</b>	<b>\$11,730.00</b>
<b>Section 4</b>	<b>Aviation Department</b>					
<b>1A</b>	Grease Vats in Terminal A					
1	TA Basement	12				
	Price Per Sump			\$550.00	\$900.00	\$550.00
	Extended Price			\$6,600.00	\$10,800.00	\$6,600.00
2	TA Below Gate 3	12				
	Price Per Sump			\$275.00	\$775.00	\$275.00
	Extended Price			\$3,300.00	\$9,300.00	\$3,300.00
3	TA Below Gate 14	12				
	Price Per Sump			\$275.00	\$775.00	\$275.00
	Extended Price			\$3,300.00	\$9,300.00	\$3,300.00
4	TA Below Gate 11	12				
	Price Per Sump			\$275.00	\$775.00	\$275.00
	Extended Price			\$3,300.00	\$9,300.00	\$3,300.00
5	TA Below Gate 11	12				
	Price Per Sump			\$550.00	\$900.00	\$550.00
	Extended Price			\$6,600.00	\$10,800.00	\$6,600.00



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Item	Description	Estimated Annual Quantity				
1B 1	Grease Vats in Terminal B On AOA, next to TB Gate 1 Price Per Sump Extended Price	12	\$825.00 \$9,900.00	\$1,000.00 \$12,000.00	\$825.00 \$9,900.00	
2B 1	Storm Lift Station Cleaning Terminal A Basement (1) Price Per Sump Extended Price	2	\$3,150.00 \$6,300.00	\$5,750.00 \$11,500.00	\$4,300.00 \$8,600.00	
2	Terminal A Basement (2) Price Per Sump Extended Price	2	\$1,260.00 \$2,520.00	\$3,000.00 \$6,000.00	\$2,620.00 \$5,240.00	
3	Terminal A Basement (3) Price Per Sump Extended Price	2	\$1,890.00 \$3,780.00	\$4,000.00 \$8,000.00	\$3,180.00 \$6,360.00	
2B 1	Storm Lift Stations Parking Garage East End of Short Term Price Per Sump Extended Price	2	\$3,150.00 \$6,300.00	\$6,000.00 \$12,000.00	\$4,300.00 \$8,600.00	
2	West End of Short Term Price Per Sump Extended Price	2	\$1,890.00 \$3,780.00	\$4,000.00 \$8,000.00	\$3,180.00 \$6,360.00	
2C 1	Storm Lift Stations Terminal B Basement Elevator 1&2 Price Per Sump Extended Price	2	\$1,300.00 \$2,600.00	\$1,500.00 \$3,000.00	\$1,200.00 \$2,400.00	
2	Basement Elevator 3&4 Price Per Sump Extended Price	2	\$1,300.00 \$2,600.00	\$1,500.00 \$3,000.00	\$1,200.00 \$2,400.00	
3	Basement Elevator 6 Price Per Sump Extended Price	2	\$1,300.00 \$2,600.00	\$1,300.00 \$2,600.00	\$1,200.00 \$2,400.00	
4	Basement Elevator 6 Price Per Sump Extended Price	2	\$1,300.00 \$2,600.00	\$1,250.00 \$2,500.00	\$1,200.00 \$2,400.00	
3A	Sewage Lift Station Terminal A TA Basement Price Per Sump Extended Price	2	\$1,500.00 \$3,000.00	\$2,200.00 \$4,400.00	\$3,250.00 \$6,500.00	
3B 1	Sewage Lift Stations Terminal B Basement Elevators 3&4 Price Per Sump Extended Price	2	\$1,300.00 \$2,600.00	\$1,570.00 \$3,140.00	\$1,075.00 \$2,150.00	
2	Basement Elevator 6 Price Per Sump Extended Price	2	\$1,300.00 \$2,600.00	\$1,570.00 \$3,140.00	\$1,075.00 \$2,150.00	
3C 1	Sewer Lift Station at 1039 Next to Front Door Price Per Sump Extended Price	4	\$150.00 \$600.00	\$1,570.00 \$6,280.00	\$175.00 \$700.00	
3D 1	Sewer Lift Station at CUP Between CUP & PM Trailer Price Per Sump Extended Price	2	\$150.00 \$300.00	\$1,507.00 \$3,014.00	\$175.00 \$350.00	

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Item	Description	Estimated Annual Quantity			
3E 1	Triturator Sewer Lift Station On AOA, Near Gte 20 Price Per Sump Extended Price	4	\$600.00 \$2,400.00	\$1,780.00 \$7,120.00	\$700.00 \$2,800.00
4A 1	Oil Separator/Grit Sump Maintenance Yard, 10223 John Saunders Rd Price Per Sump Extended Price	2	\$300.96 \$601.92	\$1,550.00 \$3,100.00	\$495.00 \$990.00
2	East Cargo Facility (DHL) Airfield Price Per Sump Extended Price	1	\$5,760.00 \$5,760.00	\$9,000.00 \$9,000.00	\$8,700.00 \$8,700.00
3	East Cargo Facility (FedEx) Airfield Price Per Sump Extended Price	1	\$5,760.00 \$5,760.00	\$9,000.00 \$9,000.00	\$8,700.00 \$8,700.00
4	South RON Ramp Airfield Price Per Sump Extended Price	1	\$3,456.00 \$3,456.00	\$5,800.00 \$5,800.00	\$4,920.00 \$4,920.00
5	East Cargo Ramp Airfield Price Per Sump Extended Price	1	\$2,880.00 \$2,880.00	\$5,800.00 \$5,800.00	\$5,100.00 \$5,100.00
	<b>TOTAL, SECTION 4</b>		<b>\$96,037.92</b>	<b>\$177,894.00</b>	<b>\$120,820.00</b>
<b>Section 5</b>	<b>Additional Contract Services</b>				
1	Hydro-Jetting in conjunction with another service, per hour Price Per Hour Extended Price		\$300.00 \$1,200.00	\$350.00 \$1,400.00	\$300.00 \$300.00
2	Hydro-Jetting alone, per hour Price Per Hour Extended Price		\$300.00 \$1,200.00	\$350.00 \$1,400.00	\$300.00 \$300.00
3	Minimum number of hours charged for Hydro-Jetting service		4	4	1
2A	Sample and Profile Waste Fee, per sump		\$450.00	\$500.00	\$525.00
3A	Video Services fee per hour		\$325.00	\$300.00	\$400.00
4A 1	Emergency Services Regular Time Extended Price	40	\$175.00 \$7,000.00	\$125.00 \$5,000.00	\$400.00 \$16,000.00
2	Overtime Extended Price	10	\$235.00 \$2,350.00	\$150.00 \$1,500.00	\$400.00 \$4,000.00
	<b>TOTAL, SECTION 5</b>		<b>\$12,525.00</b>	<b>\$10,100.00</b>	<b>\$21,525.00</b>
	Payment Terms		Net 30	Net 30	Net 30
	Estimated Annual Total		\$207,765.40	\$431,062.00	\$253,573.32
	<b>Estimated Annual Award</b>		<b>\$207,765.40</b>		

## City of San Antonio Bid Tabulation

Opened: July 29, 2020		
For: Annual Contract for Autocar Truck Parts		
6100012915		<b>Local</b>
		Grande Truck Center
		4562 IH 10 East
		San Antonio, TX, 78219 210-666-7143
Item	Description	
<b>1</b>	<b>Parts</b>	
1A	Percent of Discount Offered	Cost plus 45%
	Product Identification (Manufacturer)	Autocar
	Type of Price Schedule (dealer, jobber, etc.)	Dealer
	Price Schedule Number	
	Date of Price Schedule	January 1, 2020
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Cost
	Warranty	12 Months
	Prompt Payment Discount	2% 10
Estimated Annual Total		\$240,000.00
<b>Estimated Annual Award</b>		<b>\$240,000.00</b>





City of San Antonio Bid Tabulation

Opened: October 2, 2020			
For: Annual Contract for Audio/Video Equipment Preventive Maintenance and Repair Services for San Antonio International Airport System			
6100013036		MAB	
		Local	Non-Local
		Digital Display Solutions, Inc.	Ford Audio-Video Systems, LLC
		12223 San Pedro Ave	8349 E. 51street
		San Antonio,	Tulsa,
		TX 78216	OK 74055
		(210) 404-1233	
Item	Description	Estimated Annual Quantity	
1	Quarterly Preventive Maintenance (SAT Only)		
	<b>Year 1</b>	4	
	Quarterly Price		\$565.20
	Extended Price		\$2,260.80
	<b>Year 2</b>	4	
	Quarterly Price		\$565.20
	Extended Price		\$2,260.80
	<b>Year 3</b>	4	
	Quarterly Price		\$565.20
	Extended Price		\$2,260.80
	<b>Year 4</b>	4	
	Quarterly Price		\$565.20
	Extended Price		\$2,260.80
	<b>Year 5</b>	4	
	Quarterly Price		\$565.20
	Extended Price		\$2,260.80
2	Repairs and Programming (SAT and Stinson) 80 hours - Repairs 16 hours - Programming		
	Regular Business Hours		
	Audio-Video Technician		\$56.52
	Certified Video Conference Technician		\$71.94
	Control System Programmer		\$98.24
	After Regular Business Hours		
	Audio-Video Technician		\$84.78
	Certified Video Conference Technician		\$107.91
	Control System Programmer		\$147.36
3	Stand-By Services (SAT and Stinson)		
	Regular Business Hours		
	Audio-Video Technician		\$56.52
	Certified Video Conference Technician		\$71.94
	Control System Programmer		\$98.24
	After Regular Business Hours		
	Audio-Video Technician		\$84.78
	Certified Video Conference Technician		\$107.91
	Control System Programmer		\$147.36
4	Emergency Services (SAT and Stinson) 52 hours		
	Regular Business Hours		
	Audio-Video Technician		\$139.89
	Certified Video Conference Technician		\$139.89
	Control System Programmer		\$166.44
	After Regular Business Hours		
	Audio-Video Technician		\$209.84
	Certified Video Conference Technician		\$209.84
	Control System Programmer		\$249.66
5	Parts		
	Cost Plus Percent		5% 12%
	Estimated annual spend on parts (\$625 + %)		\$656.25 \$700.00
	Payment Terms		2% 10 Days 2% 45 Days
	Prompt Payment Discount		\$325.70 \$538.80
	Estimated Annual Total		\$15,959.07 \$26,401.20
	<b>Estimated Annual Award</b>		<b>\$15,959.07</b>