

AN ORDINANCE      2013 - 10 - 17 - 0712

**AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$4,435,000.00: (A) VULCAN MATERIALS, CO. FOR ASPHALT AND PAVING MATERIALS, (B) VOSS ELECTRIC SUPPLY D/B/A VOSS LIGHTING FOR ELECTRICAL AND LIGHTING PARTS AND SUPPLIES AND (C) LUTRON SERVICES CO., INC. FOR LUTRON LIGHTING SYSTEM FOR CONVENTION SPORTS AND ENTERTAINMENT FACILITIES.**

\*   \*   \*   \*   \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

**WHEREAS**, these bids are from the following companies to furnish the City with (A) Vulcan Materials, Co. for asphalt and paving materials, (B) Voss Electric Supply d/b/a Voss Lighting for electrical and lighting parts and supplies and (C) Lutron Services Co., Inc. for Lutron lighting system for Convention Sports and Entertainment Facilities; and

**WHEREAS**, this ordinance approves 1 low bid contract, 1 sole source contract, and 1 contract procured on the basis of low qualifying bid; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

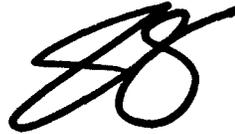
**SECTION 1.** The bids from the following companies to furnish the City with: (A) Vulcan Materials, Co. for asphalt and paving materials, (B) Voss Electric Supply d/b/a Voss Lighting for electrical and lighting parts and supplies and (C) Lutron Services Co., Inc. for Lutron lighting system for Convention Sports and Entertainment Facilities on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

**SECTION 2.** It has been found and declared that the low bid from W.W. Grainger, Inc. failed to meet the City's specifications and/or requirements for electrical and lighting parts and supplies.

**SECTION 3.** The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2014 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

**SECTION 4.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.

**PASSED and APPROVED** this 17<sup>th</sup> day of October, 2013.



**M A Y O R**  
Julián Castro

**ATTEST:**

**APPROVED AS TO FORM:**



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Leticia M. Vacek, City Clerk



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Michael D. Bernard, City Attorney

| <b>Agenda Item:</b> | <b>5 ( in consent vote: 5, 7, 8, 9, 10, 11, 13, 14, 15, 16, 17, 18, 19, 20 )</b>  |                    |            |            |                |               |               |
|---------------------|---|--------------------|------------|------------|----------------|---------------|---------------|
| <b>Date:</b>        | 10/17/2013  |                    |            |            |                |               |               |
| <b>Time:</b>        | 10:01:01 AM   |                    |            |            |                |               |               |
| <b>Vote Type:</b>   | Motion to Approve   |                    |            |            |                |               |               |
| <b>Description:</b> | An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$4,435,000.00: (A) Vulcan Materials, Co. for asphalt and paving materials, (B) Voss Electric Supply d/b/a Voss Lighting for electrical and lighting parts and supplies and (C) Lutron Services Co., Inc. for Lutron lighting system for Convention Sports and Entertainment Facilities. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance] |                    |            |            |                |               |               |
| <b>Result:</b>      | Passed  |                    |            |            |                |               |               |
| <b>Voter</b>        | <b>Group</b>  | <b>Not Present</b> | <b>Yea</b> | <b>Nay</b> | <b>Abstain</b> | <b>Motion</b> | <b>Second</b> |
| Julián Castro       | Mayor   |                    | x          |            |                |               |               |
| Diego Bernal        | District 1  |                    | x          |            |                |               |               |
| Ivy R. Taylor       | District 2  |                    | x          |            |                |               |               |
| Rebecca Viagran     | District 3  |                    | x          |            |                |               |               |
| Rey Saldaña         | District 4  |                    | x          |            |                |               |               |
| Shirley Gonzales    | District 5  | x                  |            |            |                |               |               |
| Ray Lopez           | District 6  |                    | x          |            |                |               |               |
| Cris Medina         | District 7  |                    | x          |            |                | x             |               |
| Ron Nirenberg       | District 8  |                    | x          |            |                |               | x             |
| Elisa Chan          | District 9  |                    | x          |            |                |               |               |
| Carlton Soules      | District 10   |                    | x          |            |                |               |               |

ANNUAL CONTRACT  
TABLE OF CONTENTS

October 17, 2013

RFCA # 13-559

COMMODITY

VENDOR

**Contract procured on the basis of low bid:**

A. Asphalt and Paving Materials

Vulcan Materials, Co.

6100003037 DS

Entire Bid

Upon award through December 31, 2015

Estimated Amount: \$4,305,000.00  
annually

**Contract procured on the basis of low qualifying bid:**

B. Electrical and Lighting Parts and Supplies

Voss Electric Supply d/b/a Voss  
Lighting

6100002503 VF

Entire Bid

Upon award through May 30, 2015 with two,  
one year renewal options

Estimated Amount: \$100,000.00  
annually

**Contract procured on the basis of sole source:**

C. Lutron Lighting System for Convention and  
Sports Facilities

Lutron Services Co., Inc.

6100003272 CMC

Entire Bid

Upon award through October 9, 2016 with  
two, one year renewal options

Estimated Amount: \$30,000.00  
annually; \$150,000.00 contract term



# City of San Antonio

## Contract Summary Sheet

Date: 10/17/2013  
Agenda Item: 13-559

|  |   |
|--|---|
| <b>Name/Title (Caption as shown on agenda):</b><br>Annual Contract for Asphalt and Pothole Paving Materials 6100003037 DS  |   |
| <b>Brief Description of Item(s) and Use:</b><br>This contract will provide the Department of Public Works, Streets Maintenance Division, a contract in order to provide asphalt construction materials for pothole patching and street paving rehabilitation projects and repairs. The Department of Public Works, Streets Maintenance Division ensures street rehabilitation projects are completed on a timely basis and within budget. Throughout the City, there are more than 4,000 miles of streets and over 100 miles of service alleys that the Streets Maintenance Division is responsible for maintaining. Materials procured from this contract will also support over 100 street rehabilitation projects currently included in the Streets Maintenance component of the Infrastructure Management Program as well as pothole and other street repairs as reported through the 311 system by residents and staff. |   |
| <b>Total \$:</b>   | \$4,305,000.00 annually   |
| <b>Contract Period:</b>  | Upon award through December 31, 2015  |
| <b>Method of Procurement:</b>  | Competitive (2 bids received)   |
| <b>Price Trend:</b>  | 2.15% decrease  |
| <b>Contract Info:</b>  | Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___   |
| <b>Recommended Contractor(s):</b>  | Vulcan Materials Co., 800 Isom Road, San Antonio, TX 78216 (Local)  |
| <b>Previous Contractor(s):</b>   | Vulcan Construction Materials, LP, 800 Isom Road, Ste. 300, San Antonio, TX 78216   |
| <b>Comments:</b>   | N/A   |
| <b>Anticipated Future Requirements and Action:</b>   | N/A   |
| <b>Procurement Alternative:</b>  | Should this contract not be approved, the Department of Public Works would be required to procure material on an as needed basis. The City could lose the pricing advantage afforded through a competitively bid contract. Furthermore, the department's budget could be negatively impacted through continuous price variations. |
| <b>Using Department (s):</b>   | Public Works  |

**City of San Antonio Bid Tabulation**

|   |   |                                  |                       |                           |
|---|---|----------------------------------|-----------------------|---------------------------|
| Opened: July 31, 2013   |   |                                  |                       |                           |
| For: Annual Contract for Asphalt and Pothole Paving Materials |   |                                  | <b>Local</b>          |                           |
|   |   |                                  | Vulcan Materials Co.  | Martin Marietta Materials |
| 6100003037  |   |                                  | 800 Isom Road         | 5710 W. Hausman Rd.       |
|   |   |                                  | San Antonio, TX 78216 | Suite 121                 |
|   |   |                                  | 210-524-3500          | San Antonio, TX 78249     |
| <b>Item</b>   | <b>Description</b>  | <b>Estimated Annual Quantity</b> | <b>DS</b>             |                           |
| 1   | Cold Mix Limestone Rock Asphalt Pavement                      |                                  |                       |                           |
| 1A  | Price per ton delivered                                       | 7,000                            | \$55.00               | \$57.78                   |
|   | Total delivered price   |                                  | \$385,000.00          | \$404,460.00              |
| 1B  | Price per ton picked up                                       | 500                              | \$37.00               | \$36.00                   |
|   | Total picked up price   |                                  | \$18,500.00           | \$18,000.00               |
|   | Tons per cubic yard:  |                                  | 1.15                  | 1.05                      |
| 2A  | Deleted   |                                  |                       |                           |
| 3   | Hot-Mix Asphaltic Concrete Pavement - Type D                  |                                  |                       |                           |
| 3A  | Price per ton delivered (belly or lift dump trucks)           | 1,500                            | \$60.00               | \$60.75                   |
|   | Total delivered price   |                                  | \$90,000.00           | \$91,125.00               |
| 3B  | Deleted   |                                  |                       |                           |
| 3C  | Price per ton picked up                                       | 56,800                           | \$53.00               | \$52.75                   |
|   | Total picked up price   |                                  | \$3,010,400.00        | \$2,996,200.00            |
|   | Tons per cubic yard:  |                                  | 1.65                  | 1.5                       |
| 4   | Hot-Mix Asphaltic Concrete Pavement - Type C                  |                                  |                       |                           |
| 4A  | Price per ton picked up                                       | 500                              | \$53.00               | \$52.75                   |
|   | Total picked up price   |                                  | \$26,500.00           | \$26,375.00               |
|   | Tons per cubic yard:  |                                  | 1.65                  | 1.5                       |
| 5   | Hot-Mix Asphaltic Concrete Pavement - Type B                  |                                  |                       |                           |
| 5A  | Price per ton delivered                                       | 1,000                            | \$57.00               | \$57.75                   |
|   | Total delivered price   |                                  | \$57,000.00           | \$57,750.00               |
| 5B  | Price per ton picked up                                       | 14,000                           | \$50.00               | \$49.75                   |
|   | Total picked up price   |                                  | \$700,000.00          | \$696,500.00              |
|   | Tons per cubic yard:  |                                  | 1.65                  | 1.5                       |
| 6   | Hot-Mix Asphaltic Concrete Pavement - Type D with G.T.R. - 10 |                                  |                       |                           |
| 6A  | Price per ton picked up                                       | 550                              | \$60.00               | \$65.00                   |
|   | Total picked up price   |                                  | \$33,000.00           | \$35,750.00               |
|   | Tons per cubic yard:  |                                  | 1.65                  | 1.5                       |
| 7   | Reclaimable Asphaltic Credit                                  | 15,000                           |                       |                           |
|   | Credit per Ton  |                                  | \$1.00                | \$1.00                    |
|   | Credit Total  |                                  | \$15,000.00           | \$15,000.00               |
|   | Delivery Terms  |                                  | 1 Day                 | 1 Day                     |
|   | Payment Terms   |                                  | Net 30                | Net 30                    |
|   | Estimated Annual Total  |                                  | \$4,305,400.00        | \$4,311,160.00            |
|   | <b>Estimated Annual Award</b>                                 |                                  | <b>\$4,305,400.00</b> |                           |

Deleted Items: 2A, 3B, will not be rebid at a later date.



# City of San Antonio

## Contract Summary Sheet

Date: 10/17/2013  
Agenda Item: 13-559

|   |  |
|---|--|
| <b>Name/Title (Caption as shown on agenda):</b><br>Annual Contract for Electrical and Lighting Parts and Supplies 6100002503 VF   |  |
| <b>Brief Description of Item(s) and Use:</b><br>This contract will provide the purchase and delivery of various energy saving lamps and ballasts for Citywide departments. These lamps and ballasts are utilized to support maintenance and repair of existing lighting in various City facilities.<br><br>Bidders responding to this Invitation for Bid provided catalog percentage discounts / upcharges as well as unit pricing for most commonly utilized lamps and ballasts. Pricing was evaluated using historical usages to determine the low and responsible bidder. The pricing submitted for the evaluated items by the recommended vendor for Category B1 – Lamps and Category B6 – Ballasts, was deemed to be low and responsive. |  |
| <b>Total \$:</b>  | \$100,000.00 annually  |
| <b>Contract Period:</b>   | Upon award through May 30, 2015 with two, one year renewal options   |
| <b>Method of Procurement:</b>   | Competitive (5 bids received)  |
| <b>Price Trend:</b>   | 26% decrease due to standardizing requirements   |
| <b>Contract Info:</b>   | Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___   |
| <b>Recommended Contractor(s):</b>   | Voss Electric Supply d/b/a Voss Lighting, 5670 Randolph Blvd., San Antonio, TX 78233   |
| <b>Previous Contractor(s):</b>  | Blond Lighting & Fixture, 620 E. Dewey, San Antonio, TX 78212<br>Crawford Electric Supply Company, Inc., 2510 East Bitters Rd., San Antonio, TX 78217<br>Graybar Electric Co., 4503 Perrin Creek, San Antonio, TX 78217  |
| <b>Comments:</b>  | <b>NAS:</b> W. W. Grainger, Inc., - non-responsive; provided an alternate bid and did not submit a complete list of evaluation items.  |
| <b>Anticipated Future Requirements and Action:</b>  | N/A  |
| <b>Procurement Alternative:</b>   | Should this contract not be approved, requirements for lamps and ballasts would be purchased by each City department as their individual needs arise. However, establishing a requirements supply contract will allow City departments to maximize their savings potential by aggregating City wide demands while reducing administrative costs associated with soliciting requirements for small, frequent, and repetitive purchases. |
| <b>Using Department(s):</b>   | Citywide   |

**City of San Antonio  
Bid Tabulation**

|   |   |   |   |  |  |  |
|---|---|---|---|--|--|--|
| Opened: February 27, 2013   |   |   |   |  |  |  |
| For: Annual Contract for Electrical and Lighting Parts and Supplies |   |   |   |  |  |  |
| 8100002503  |   | Voss Electric Supply<br>d/b/a Voss Lighting<br>5670 Randolph Blvd<br>San Antonio,<br>TX 78233<br>210.967-8766 | Crawford Electric Supply<br>Company, Inc.<br>343 North Wadner Rd.<br>San Antonio,<br>TX 78233 | Facility Solutions Group<br>3003 NE Loop 401, Suite<br>130<br>San Antonio,<br>TX 78218 | W.W. Grainger, Inc.<br>d/b/a Grainger<br>Dept 809816978<br>Palatine,<br>IL 60038   | Graybar<br>4503 Perrin Creek<br>San Antonio,<br>TX 78217 |
| <b>Item</b>   | <b>Description</b>  |   |   |  |  |  |
| Category A  | Deleted   |   |   |  | NAS  |  |
| Category B  | Lighting Supplies and Accessories   |   |   |  |  |  |
| 1   | <b>Ballasts</b><br>Catalog Title and Year:<br>Percent of Discount Offered<br>Product Identification (Manufacturer)<br>Type of Price Schedule (dealer, jobber, etc.)<br>Price Schedule Number<br>Date of Latest Price Schedule<br>Price Schedule Column on which Discount is Based<br>Catalog Title and Year:<br>Percent of Discount Offered<br>Product Identification (Manufacturer)<br>Type of Price Schedule (dealer, jobber, etc.)<br>Price Schedule Number<br>Date of Latest Price Schedule<br>Price Schedule Column on which Discount is Based<br>Catalog Title and Year:<br>Percent of Discount Offered<br>Product Identification (Manufacturer)<br>Type of Price Schedule (dealer, jobber, etc.)<br>Price Schedule Number<br>Date of Latest Price Schedule<br>Price Schedule Column on which Discount is Based<br>Catalog Title and Year:<br>Percent of Discount Offered<br>Product Identification (Manufacturer)<br>Type of Price Schedule (dealer, jobber, etc.)<br>Price Schedule Number<br>Date of Latest Price Schedule<br>Price Schedule Column on which Discount is Based | Advance Ballast 2012<br>89%<br>Advance<br>Retail<br>185R<br>1-Jul-12<br>Retail                                | Sylvania Blue<br>80-50%<br>Sylvania<br>Trade<br>Blue<br>Dec-12<br>Blue Column                 | BAL-72000 2012<br>65%<br>GE<br>Dealer<br>7200-D<br>1-Aug-12<br>Distributor             | Lamps & Ballasts<br>88%<br>GE Standard Large<br>Lamps<br>Graybar Price List<br>RFP-IS 13255001<br>11-Jan-13<br>List<br>Lamps & Ballasts<br>89%<br>GE Ballasts & Standard<br>Electronic Ballasts<br>Graybar Price List<br>RFP-IS 13255001<br>11-Jan-13<br>List<br>Lamps & Ballasts<br>80%<br>Advance Philips Lighting<br>FL Electronic Ballasts<br>Graybar Price List<br>RFP-IS 13255001<br>11-Jan-13<br>List<br>Lamps & Ballasts<br>0-92%<br>Various<br>Graybar Price List<br>RFP-IS 13255001<br>11-Jan-13<br>List |  |

**City of San Antonio  
Bid Tabulation**

| Opened February 27, 2013   |  |  |   |  |   |  |
|--|--|--|---|--|---|--|
| For Annual Contract for Electrical and Lighting Parts and Supplies |  |  |   |  |   |  |
| 6100002503   |  | Voss Electric Supply<br>d/b/a Voss Lighting<br>5670 Randolph Blvd.<br>San Antonio,<br>TX 78233<br>210-967-8766 | Crawford Electric Supply<br>Company, Inc.<br>343 North Wedner Rd.<br>San Antonio,<br>TX 78233 | Facility Solutions Group<br>3003 NE Loop 401, Suite<br>130<br>San Antonio,<br>TX 78218 | W.W. Grainger, Inc<br>d/b/a Grainger<br>Dept 809816978<br>Palatine,<br>IL 60036 | Graybar<br>4503 Perrin Creek<br>San Antonio,<br>TX 78217 |
| Item   | Description                                      |  |   |  |   |  |
| 2  | Deleted  |  |   |  |   |  |
| 3  | Deleted  |  |   |  |   |  |
| 4  | Deleted  |  |   |  |   |  |
| 5  | Deleted  |  |   |  |   |  |
| 6  | Lamps  |  |   |  |   |  |
|  | Catalog Title and Year                           | Philips Lamps 2012   | Sylvania Blue 2012  | 9200D 2012   |   | Lamps & Ballasts   |
|  | Percent of Discount Offered                      | 88%  | 85%   | 78%  |   | 88%  |
|  | Product Identification (Manufacturer)            | Philips  | Sylvania  | GE   |   | GE Standard Large  |
|  | Type of Price Schedule (dealer, jobber, etc.)    | Retail   | Trade   | Dealer   |   | Lamps  |
|  | Price Schedule Number                            | PS100R   | Blue  | 9200-D   |   | Graybar Price List                                       |
|  | Date of Latest Price Schedule                    | 16-Nov-12  | Dec-12  | 1-Aug-12   |   | RFP-IS 13255001  |
|  | Price Schedule Column on which Discount is Based | Retail   | Blue Column   | DSC  |   | 11-Jan-13<br>List  |
|  | Catalog Title and Year                           |  | Crawford Counter  |  |   | Lamps & Ballasts   |
|  | Percent of Discount Offered                      |  | 10%   |  |   | 89%  |
|  | Product Identification (Manufacturer)            |  | TCP   |  |   | GE Ballasts & Standard                                   |
|  | Type of Price Schedule (dealer, jobber, etc.)    |  | Wholesale   |  |   | Electronic Ballasts                                      |
|  | Price Schedule Number                            |  | Stock   |  |   | Graybar Price List                                       |
|  | Date of Latest Price Schedule                    |  | Jan-13  |  |   | RFP-IS 13255001  |
|  | Price Schedule Column on which Discount is Based |  | Stocking Distributor  |  |   | 11-Jan-13<br>List  |
|  | Catalog Title and Year                           |  |   |  |   | Lamps & Ballasts   |
|  | Percent of Discount Offered                      |  |   |  |   | 80%  |
|  | Product Identification (Manufacturer)            |  |   |  |   | Advance Philips Lighting                                 |
|  | Type of Price Schedule (dealer, jobber, etc.)    |  |   |  |   | FL Electronic Ballasts                                   |
|  | Price Schedule Number                            |  |   |  |   | Graybar Price List                                       |
|  | Date of Latest Price Schedule                    |  |   |  |   | RFP-IS 13255001  |
|  | Price Schedule Column on which Discount is Based |  |   |  |   | 11-Jan-13<br>List  |
|  | Catalog Title and Year                           |  |   |  |   | Lamps & Ballasts   |
|  | Percent of Discount Offered                      |  |   |  |   | 0-92%  |
|  | Product Identification (Manufacturer)            |  |   |  |   | Various  |
|  | Type of Price Schedule (dealer, jobber, etc.)    |  |   |  |   | Graybar Price List                                       |
|  | Price Schedule Number                            |  |   |  |   | RFP-IS 13255001  |
|  | Date of Latest Price Schedule                    |  |   |  |   | 11-Jan-13  |
|  | Price Schedule Column on which Discount is Based |  |   |  |   | List   |

**City of San Antonio  
Bid Tabulation**

|   |                        |   |   |  |   |   |
|---|------------------------|---|---|--|---|---|
| Opened: February 27, 2013   |                        |   |   |  |   |   |
| For: Annual Contract for Electrical and Lighting Parts and Supplies |                        |   |   |  |   |   |
| 6100002503  |                        | Voss Electric Supply<br>d/b/a Voss Lighting                     | Crawford Electric Supply<br>Company Inc.          | Facility Solutions Group                                   | W.W. Grainger, Inc.<br>d/b/a Grainger   | Graybar                                       |
|   |                        | 5670 Randolph Blvd.<br>San Antonio,<br>TX 78233<br>210-967-8766 | 343 North Wediner Rd.<br>San Antonio,<br>TX 78233 | 3003 NE Loop 401, Suite<br>130<br>San Antonio,<br>TX 78218 | Dept 609816978<br>Palatine,<br>IL 60038 | 4503 Perrin Creek<br>San Antonio,<br>TX 78217 |
| <b>Item</b>   | <b>Description</b>     |   |   |  |   |   |
| 7   | Deleted                |   |   |  |   |   |
| 8   | Deleted                |   |   |  |   |   |
| 9   | Deleted                |   |   |  |   |   |
| 10  | Deleted                |   |   |  |   |   |
|   | Terms                  | Net 30  | Net 30  | Net 30   | Net 30                                  | Net 30  |
|   | Estimated Annual Total | \$100,000.00  |   |  |   |   |
|   | Estimated Annual Award | \$100,000.00  |   |  |   |   |

Deleted: Category A1-13 and Category B2, 3, 4, 5, 7, 8, 9, and 10 will be rebid at a later date.



# City of San Antonio

## Contract Summary Sheet

Date: 10/17/2013  
Agenda Item: 13-559

|  |  |
|--|--|
| <b>Name/Title (Caption as shown on agenda):</b><br>Annual Contract for Lutron Lighting System for Convention and Sports Facilities 6100003272 CMC  |  |
| <b>Brief Description of Item(s) and Use:</b><br>This contract will provide the Convention and Sports Facilities with a contract with Lutron Service Co., Inc. for Platinum Level Technology Support Plan for preventative maintenance and support services for the Lutron Lighting Control System currently installed at the Henry B. Gonzalez Convention Center. The lighting control system controls and interfaces to operate the lighting systems in the meeting rooms and ballrooms and allows dimming to be programmed to the event clients needs. Lutron Services Co., Inc. is the sole source provider of the Lutron Lighting Control System 21996 – Grafik 7000 and system 15357 – Grafik 6000 operating at the convention center.<br><br>Lutron Service Co., Inc. will provide a Platinum Level Technology Support Plan which will include, but not be limited to on-site service to troubleshoot and diagnose the lighting control system, remote diagnostics, 100% coverage for parts and travel costs, 24-hour response time, unlimited technical phone support 24-hours per day and an annual preventive maintenance site visit by a Lutron service representative.<br><br>These items are being purchased under the Sole Source exemption to the provision of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges that all items offered are considered proprietary and therefore qualifies as a Sole Source. |  |
| <b>Total \$:</b>   | \$30,000.00 annually; \$150,000.00 contract term   |
| <b>Contract Period:</b>  | Upon award through October 9, 2016, with two, one year renewal options   |
| <b>Method of Procurement:</b>  | Sole Source  |
| <b>Price Trend:</b>  | 34.04% increase due to increased cost of supplies and labor  |
| <b>Contract Info:</b>  | Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/> |
| <b>Recommended Contractor(s):</b>  | Lutron Services Co., Inc., 7200 Suter Road, Coopersburg, PA 18036 (Non-Local)  |
| <b>Previous Contractor(s):</b>   | Lutron Services Co., Inc., 7200 Suter Road, Coopersburg, PA 18036  |
| <b>Comments:</b>   | N/A  |
| <b>Anticipated Future Requirements and Action:</b>   | N/A  |

|                                 |  |
|---------------------------------|--|
| <b>Procurement Alternative:</b> | Should this contract not be approved, the department may process individual procurements as equipment problems arise. However, processing purchases as equipment malfunctions will force the department to pay non-contract rates as well as compromise the integrity and functionality of the building's lighting control system. |
| <b>Using Department (s):</b>    | Convention and Sports Facilities   |

**City of San Antonio Bid Tabulation**

| Opened: August 30, 2013     |  | CMC                       | <b>Sole Source</b><br>Lutron Services Co., Inc.<br>7200 Suter Road<br>Coopersburg,<br>PA 18036<br>800-523-9466 |
|-----------------------------|--|---------------------------|--|
| For: Lutron Lighting System |  |                           |  |
| 61000003272                 |  |                           |  |
| Item                        | Description                            | Estimated Annual Quantity |  |
| 1                           | Platinum Level Technology Support Plan |                           |  |
|                             | Price per year                         |                           | \$29,945.00  |
|                             | Total Price                            |                           | \$29,945.00  |
|                             | Payment Terms                          |                           | Net 30   |
|                             | Estimated Annual Total                 |                           | \$29,945.00  |
|                             | <b>Estimated Annual Award</b>          |                           | <b>\$29,945.00</b>   |