

AN ORDINANCE 2014 - 04 - 17 - 0246

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$545,000.00: (A) ARB FIRE PROTECTION FOR PURCHASE, INSPECTION AND MAINTENANCE OF FIRE EXTINGUISHERS, (B) P & T LAWN SERVICE FOR AVIATION GROUNDS CLEARING AND ACREAGE SHREDDING, (C) POTTERS INDUSTRIES FOR AVIATION BONDING GLASS BEADS AND (D) AIRBUS HELICOPTERS, INC. F.K.A. AMERICAN EUROCOPTER CORPORATION FOR HELICOPTER PARTS, ENGINES, AND REPAIRS.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with (A) ARB Fire Protection for purchase, inspection and maintenance of fire extinguishers, (B) P & T Lawn Service for aviation grounds clearing and acreage shredding, (C) Potters Industries for aviation bonding glass beads, and (D) Airbus Helicopters, Inc. f.k.a. American Eurocopter Corporation for helicopter parts, engines, and repairs; and

WHEREAS, this ordinance approves 2 contracts awarded to other than the low bidder(s) because the low bidder(s) failed to meet the City's specifications and/or requirements, and 2 low bid contracts; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids from the following companies to furnish the City with (A) ARB Fire Protection for purchase, inspection and maintenance of fire extinguishers, (B) P & T Lawn Service for aviation grounds clearing and acreage shredding, (C) Potters Industries for aviation bonding glass beads, and (D) Airbus Helicopters, Inc. f.k.a. American Eurocopter Corporation for helicopter parts, engines, and repairs on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the low bids from A-1 Fire Safety for purchase, inspection and maintenance of fire extinguishers, and Ennis Paint, Inc. for aviation bonding glass beads, failed to meet the City's specifications and/or requirements.

SECTION 3. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2014 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.

PASSED AND APPROVED this 17th day of April, 2014.



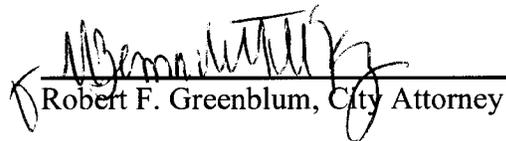
M A Y O R
Julián Castro

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Robert F. Greenblum, City Attorney

Agenda Item:	4 (in consent vote: 4, 5, 6, 7, 8, 9, 11, 13, 14, 15, 16, 17, 17A, 17B, 18, 18A, 18B, 19, 21, 23, 24, 26, 27, 28, 29, 30, 30A, 30B, 31)
Date:	04/17/2014
Time:	09:47:00 AM
Vote Type:	Motion to Approve
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$545,000.00: (A) ARB Fire Protection for purchase, inspection & maintenance of fire extinguishers, (B) P & T Lawn Service for aviation grounds clearing & acreage shredding, (C) Potters Industries for aviation bonding glass beads and (D) Airbus Helicopters, Inc. f.k.a. American Eurocopter Corporation for helicopter parts, engines, and repairs. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Diego Bernal	District 1		x				
Ivy R. Taylor	District 2		x				x
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7	x					
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x			x	
Michael Gallagher	District 10		x				

City of San Antonio Bid Tabulation

EXHIBIT I

Opened: February 3, 2014		<div style="display: flex; justify-content: space-around;"> Non-Local NAS Local Local Non-Local </div>			
For: Purchase, Inspection & Maintenance of Fire Extinguishers		Rick Bogle dba ARB Fire Protection	A-1 Fire & Safety	Danny Ramirez dba City Wide Fire Protection	McCoy's Texas Best Fire Protection, LLC
6100003227		1202 Westlayan St. Stamford, TX 79553 214-364-0704	203 E. Rhapsody San Antonio, TX 78216	520 New Laredo Hwy San Antonio, TX 78211	1025 US Hwy 181 Portland, TX 78374
Item	Description	AV Est. Annual Qty.			
Item I.	Annual Inspection & Testing of Fire Extinguishers				
A.	Annual Inspection (All types & sizes of fire extinguishers. To include CO2 conductivity test as required)	1999			
	Cost per Inspection		\$4.00	\$8.00	\$8.00
	Total Cost		\$7,996.00	\$15,992.00	\$15,992.00
B.	Hydrostatic Testing - All fire extinguishers (except CO2 extinguishers) Modified low pressure Hydrostatic test	880			
	Cost per Testing		\$14.00	\$5.50	\$6.50
	Total Cost		\$12,320.00	\$4,840.00	\$5,720.00
C.	Hydrostatic Testing (all CO2 extinguishers) High pressure	40			
	Hydrostatic test				
	Cost per Unit		\$14.00	\$5.50	\$15.00
	Total Cost		\$560.00	\$220.00	\$600.00
	Sub Total		\$20,876.00	\$21,052.00	\$22,312.00
Item II.	Fire Extinguishers (New)				
A.	2.5lb Capacity, UL Rated 1A-10B:C, Agent Type ABC/USCG approved vehicle mounted	50			
	Cost per Unit		\$26.00	\$30.00	\$37.00
	Total Cost		\$1,300.00	\$1,500.00	\$1,850.00
	Manufacturer		Advantage	Badger	Advantage
	Model No.		21007865	B250M	21007865
	Manufacturer			Buckeye	
	Model No.			13315	
	Manufacturer			Badger Advantage	
	Model No.			ADV250	
B.	5lb Capacity, UL Rated 3A-40B:C, Agent Type ABC/USCG approved vehicle mounted	215			
	Cost per Unit		\$35.00	\$45.00	\$51.50
	Total Cost		\$7,525.00	\$9,675.00	\$11,072.50
	Manufacturer		Advantage	Badger	Advantage
	Model No.		21008936	B5MB	21008936
	Manufacturer			Buckeye	
	Model No.			25614	
	Manufacturer			Badger	
	Model No.			ADV550	
C.	5lb Capacity, UL Rated 3A-40B:C, Agent Type ABC, wall hanger bracket	143			
	Cost per Unit		\$35.00	\$32.00	\$48.00
	Total Cost		\$5,005.00	\$4,576.00	\$6,864.00
	Manufacturer		Advantage	Badger	Advantage
	Model No.		21007866	ADV550	21007866
	Manufacturer			Buckeye	
	Model No.			10914	
D.	10lb Capacity, UL Rated 4A-80B:C, Agent Type ABC, wall hanger	99			
	Cost per Unit		\$54.00	\$56.00	\$98.00
	Total Cost		\$5,346.00	\$5,544.00	\$9,702.00
	Manufacturer		Advantage	Badger	Badger
	Model No.		21007867	B10M	
	Manufacturer			Buckeye	
	Model No.			11340	
	Manufacturer			Badger	
	Model No.			ADV10	
	Cost per Unit				
	Total Cost				
E.	20lb Capacity, UL Rated 10A-120B:C, Agent Type ABC, wall hanger bracket	5			
	Cost per Unit		\$97.00	\$89.00	\$187.00
	Total Cost		\$485.00	\$445.00	\$935.00
	Manufacturer		Advantage	Badger	Amerex
	Model No.		21007868	B20M	AX411
	Manufacturer			Buckeye	
	Model No.			12120	
	Manufacturer			Badger	
	Model No.			ADV20	
F.	5lb Capacity, UL Rated 5B:C, Agent Type ABC, wall hanger bracket	2			
	Cost per Unit		\$128.00	\$46.00	\$165.50
	Total Cost		\$256.00	\$92.00	\$331.00
	Manufacturer		Badger	Badger	Amerex
	Model No.		23348	B5P	AX322
	Manufacturer			Buckeye	
	Model No.			13415	

City of San Antonio Bid Tabulation

Opened: February 3, 2014			NAS			
For: Purchase, Inspection & Maintenance of Fire Extinguishers			Non-Local	Local	Local	Non-Local
6100003227			Rick Bogle dba ARB Fire Protection 1202 Wesleyan St. Stamford, TX 79553 214-364-0704	A-1 Fire & Safety 203 E. Rhapsody San Antonio, TX 78216	Danny Ramirez dba City Wide Fire Protection 520 New Laredo Hwy San Antonio, TX 78211	McCoy's Texas Best Fire Protection, LLC 1025 US Hwy 181 Portland, TX 78374
Item	Description	AV Est. Annual Qty.				
G.	10lb Capacity, UL Rated 10B:C, Agent Type CO2, wall hanger bracket Cost per Unit Total Cost Manufacturer Model No. Manufacturer Model No.	22	\$160.00 \$3,520.00 Badger 21106	\$156.00 \$3,432.00 Badger B10V Buckeye 45600	\$208.50 \$4,200.90 Amerex AX330	\$190.95 \$4,200.90 Pyro Chem 552084
H.	15lb Capacity, UL Rated 10B:C, Agent Type CO2, wall hanger bracket Cost per Unit Total Cost Manufacturer Model No. Manufacturer Model No.	2	\$195.00 \$390.00 Badger 21103	\$180.00 \$360.00 Badger B15V Buckeye 46100	\$268.50 \$537.00 Amerex AX331	\$225.95 \$451.90 Pyro Chem 552085
I.	20lb Capacity, UL Rated 10B:C, Agent Type CO2, wall hanger bracket Cost per Unit Total Cost Manufacturer Model No. Manufacturer Model No.	2	\$240.00 \$480.00 Badger 21096	\$235.00 \$470.00 Badger B20V Buckeye 46600	\$315.65 \$631.30 Amerex AX332	\$265.95 \$531.90 Pyro Chem 552086
J.	125lb Capacity, Wheeled Fire Extinguisher, UL Rated 240B:C, Agent Type Purple K Cost per Unit Total Cost Manufacturer Model No. Manufacturer Model No.	3	\$2,000.00 \$6,000.00 Badger 20684	\$1,675.00 \$5,025.00 Badger 150PB Buckeye 30310	\$1,888.00 \$5,664.00 Badger 20684B	\$2,475.95 \$7,427.85 Badger 150PB
K.	10lb Capacity, UL Rated 10-A:60-B:C, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	3	\$54.00 \$162.00 Advantage 21007867	No Bid	\$510.00 \$1,530.00 Badger 466527B-20lb	\$350.95 \$1,052.85 Ansul A10H
L.	10lb Capacity, UL Rated 4-A:60-B:C, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	60	\$54.00 \$3,240.00 Advantage 21007867	No Bid	\$118.50 \$7,110.00 Badger Advantage 21007867B	\$59.95 \$3,597.00 Minimax MX10A
M.	5lb Capacity, UL Rated 2-A:10-B:C, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	21	\$35.00 \$735.00 Advantage 21007866	\$32.00 \$672.00 Badger 21009579	\$83.00 \$1,743.00 Amerex AX500	\$64.95 \$1,363.95 Amerex AX424
N.	10lb Capacity, UL Rated 10-A:60-B:C, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	4	\$54.00 \$216.00 Advantage 21007867	No Bid	\$510.00 \$2,040.00 Badger 466527B-20lb	\$175.00 \$700.00 Sentry SY-1014
O.	10lb. UL Rated 4-A:60-B:C, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	27	\$54.00 \$1,458.00 Advantage 21007867	No Bid	\$139.00 \$3,753.00 Amerex AX456	\$59.95 \$1,618.65 Minimax MX10A
P.	5lb Capacity, UL Rated 2A:10-B:C, Agent Type ABC, wall hanger Cost per Unit Total Cost Manufacturer Model No.	6	\$35.00 \$210.00 Advantage 21007866	\$32.00 \$192.00 Badger 21009579	\$118.00 \$708.00 Amerex AX424	\$64.95 \$389.70 Amerex AX424
Q.	4lb Capacity, UL Rated 2A:10-B:C, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	1	\$35.00 \$35.00 Advantage 21007866	\$35.00 \$35.00 Badger ADV4-1	\$118.00 \$118.00 Amerex AX424 - 5lb	\$79.95 \$79.95 Kidde 21008350

City of San Antonio Bid Tabulation

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For: Purchase, Inspection & Maintenance of Fire Extinguishers			Non-Local	Local	Local	Non-Local
6100003227			Rick Bogle dba ARB Fire Protection	A-1 Fire & Safety	Danny Ramirez dba City Wide Fire Protection	McCoy's Texas Best Fire Protection, LLC
Item	Description	AV Est. Annual Qty.	1202 Wesleyan St. Stamford, TX 79553 214-364-0704	203 E. Rhapsody San Antonio, TX 78216	520 New Laredo Hwy San Antonio, TX 78211	1025 US Hwy 181 Portland, TX 78374
R.	10lb Capacity, UL Rated 4A:80-B:C, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No. Manufacturer Model No.	3	\$54.00 \$162.00 Advantage 21007867	\$75.00 \$225.00 Badger 10MB Buckeye 11341	\$128.00 \$384.00 Badger 22603B	\$73.95 \$221.85 Badger 22603B
S.	5lb Capacity, UL Rated 2-A:40-B:C, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	1	\$35.00 \$35.00 Advantage 21007866	No Bid	\$103.00 \$103.00 Amerex AX500	\$34.95 \$34.95 Minimax MX5A
T.	5lb Capacity, UL Rated 4:A:60-B:C, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	3	\$35.00 \$105.00 Advantage 21007866	No Bid	\$118.00 \$354.00 Badger Advantage 21007867B-10lb	\$55.95 \$167.85 Buckeye 5HISA-40ABC
U.	2.5lb Capacity, Mini Guard Heat Actuated, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	3	\$125.00 \$375.00 Flame Defender 518228	\$170.00 \$510.00 Buckeye 80250	\$55.00 \$165.00 Buckeye 13315	\$79.95 \$239.85 Buckeye 80250
V.	2.5lb Capacity, Automatic Liquefied Gas, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	1	\$350.00 \$350.00 Fireboy DDP25HFC227	\$170.00 \$170.00 Buckeye 80250	\$179.00 \$179.00 Amerex Halon 1211 DDPAX352TS	\$120.95 \$120.95 HalGuard HG250R
W.	4.4lb Capacity, Automatic Self Contained Cost per Unit Total Cost Manufacturer Model No.	4	\$125.00 \$500.00 Flame Defender 518228	\$190.00 \$760.00 Buckeye 80501	\$215.00 \$660.00 Amerex DDPAX355T	\$70.95 \$283.80 Flame Defender 740702
X.	2.5lb Capacity, 1-A:10-B:C, Agent Type ABC Cost per Unit Total Cost Manufacturer Model No.	2	\$26.00 \$52.00 Advantage 21007865	\$36.00 \$72.00 Badger ADV250	\$37.00 \$74.00 Badger Advantage 21007865B	\$34.95 \$69.90 Amerex AX417T
	Sub Total		\$37,732.00	\$33,563.00	\$60,586.80	\$49,143.40
Item III.	Dry Chemical Agent	30				
A.	Purple-K Dry Chemical Agent, 5 gallons each Cost per 5 gallon container Total Cost Manufacturer Model No. Manufacturer Model No. Manufacturer Model No.		\$87.00 \$2,610.00 Ansul 9335	\$120.00 \$3,600.00 PyroChem RC50PK Badger KC-50p Buckeye 61200	\$275.50 \$8,265.00 Brooks 50PKPail	\$142.95 \$4,288.50 Universal 50PKPail
	Sub Total		\$2,610.00	\$3,600.00	\$8,265.00	\$4,288.50
Item IV.	Recharging of Fire Extinguishers					
A.	2.5 Gallon Extinguisher, Type Water Pressure Cost per Unit Total Cost	3	\$0.00 \$0.00	\$5.00 \$15.00	\$5.50 \$16.50	\$11.00 \$33.00
B.	2.5lb Extinguisher, Type ABC Cost per Unit Total Cost	117	\$7.00 \$819.00	\$5.00 \$585.00	\$5.00 \$585.00	\$5.75 \$672.75
C.	5lb Extinguisher, Type ABC Cost per Unit Total Cost	693	\$9.00 \$6,237.00	\$5.00 \$3,465.00	\$5.50 \$3,811.50	\$7.75 \$5,370.75
D.	4lb Extinguisher, Type ABC Cost per Unit Total Cost	5	\$9.00 \$45.00	\$5.00 \$25.00	\$5.50 \$27.50	\$7.75 \$38.75
E.	10lb Extinguisher, Type ABC Cost per Unit Total Cost	629	\$12.00 \$7,548.00	\$5.00 \$3,145.00	\$7.50 \$4,717.50	\$9.75 \$6,132.75

City of San Antonio Bid Tabulation

Opened: February 3, 2014						
For: Purchase, Inspection & Maintenance of Fire Extinguishers						
6100003227						
Item	Description	AV Est. Annual Qty.	Non-Local Rick Bogle dba ARB Fire Protection 1202 Wesleyan St. Stamford, TX 79553 214-364-0704	NAS Local A-1 Fire & Safety 203 E. Rhapsody San Antonio, TX 78216	Local Danny Ramirez dba City Wide Fire Protection 520 New Laredo Hwy San Antonio, TX 78211	Non-Local McCoy's Texas Best Fire Protection, LLC 1025 US Hwy 181 Portland, TX 78374
F.	20lb Extinguisher, Type ABC Cost per Unit Total Cost	38	\$20.00 \$760.00	\$5.00 \$190.00	\$12.50 \$475.00	\$13.75 \$522.50
G.	6lb Extinguisher, Type ABC Cost per Unit Total Cost	5	\$9.00 \$45.00	\$5.00 \$25.00	\$5.50 \$27.50	\$8.50 \$42.50
H.	2.5lb Extinguisher, Type BC Cost per Unit Total Cost	15	\$7.00 \$105.00	\$5.00 \$75.00	\$5.50 \$82.50	\$5.75 \$86.25
I.	10lb Extinguisher, Type BC Cost per Unit Total Cost	3	\$12.00 \$36.00	\$5.00 \$15.00	\$7.50 \$22.50	\$9.75 \$29.25
J.	5lb Extinguisher, Type CO2 Cost per Unit Total Cost	1	\$13.00 \$13.00	\$5.00 \$5.00	\$8.00 \$8.00	\$15.75 \$15.75
K.	10lb Extinguisher, Type CO2 Cost per Unit Total Cost	16	\$16.00 \$256.00	\$5.00 \$80.00	\$15.00 \$240.00	\$25.75 \$412.00
L.	5lb Extinguisher, Type Halon Cost per Unit Total Cost	2	\$45.00 \$90.00	\$5.00 \$10.00	\$30.00 \$60.00	\$9.75 \$19.50
M.	10lb Extinguisher, Type Halon Cost per Unit Total Cost	4	\$65.00 \$260.00	\$5.00 \$20.00	\$55.00 \$220.00	\$13.75 \$55.00
N.	20lb Extinguisher, Type Halon Cost per Unit Total Cost	1	\$105.00 \$105.00	\$5.00 \$5.00	\$110.00 \$110.00	\$16.75 \$16.75
O.	20lb Extinguisher, Type CO2 Cost per Unit Total Cost	3	\$27.00 \$81.00	\$25.00 \$75.00	\$30.00 \$90.00	\$45.75 \$137.25
P.	124lb Extinguisher, Type CO2 Cost per Unit Total Cost	2	\$125.00 \$250.00	\$5.00 \$10.00	\$186.00 \$372.00	\$250.75 \$501.50
	Sub Total		\$16,650.00	\$7,745.00	\$10,865.50	\$14,086.25
Item V.	CO2 Cartridge					
A.	Fire Extinguisher 5lb, Type CO2 Cost per Unit Total Cost	5	\$55.00 \$275.00	\$5.00 \$25.00	\$68.50 \$342.50	\$49.95 \$249.75
B.	Fire Extinguisher 10lb, Type CO2 Cost per Unit Total Cost	14	\$60.00 \$840.00	\$5.00 \$70.00	\$69.50 \$973.00	\$49.95 \$699.30
C.	Fire Extinguisher 15lb, Type CO2 Cost per Unit Total Cost	1	\$70.00 \$70.00	\$5.00 \$5.00	\$78.00 \$78.00	\$57.95 \$57.95
D.	Fire Extinguisher 20lb, Type CO2 Cost per Unit Total Cost	1	\$75.00 \$75.00	\$5.00 \$5.00	\$78.00 \$78.00	\$57.95 \$57.95
	Sub Total		\$1,260.00	\$105.00	\$1,471.50	\$1,064.95
Item VI.	Fire Extinguisher Repair Parts					
A.	Pressure Gauge Cost per Unit Total Cost	160	\$5.00 \$800.00	\$6.50 \$1,040.00	\$4.50 \$720.00	\$3.95 \$632.00
B.	Pull Pins Cost per Unit Total Cost	250	\$0.25 \$62.50	\$0.40 \$100.00	\$1.50 \$375.00	\$0.95 \$237.50
C.	Siphon Tube Cost per Unit Total Cost	110	\$5.00 \$550.00	\$0.10 \$11.00	\$9.76 \$1,073.60	\$6.95 \$764.50

City of San Antonio Bid Tabulation

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For: Purchase, Inspection & Maintenance of Fire Extinguishers			Non-Local	Local	Local	Non-Local
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Item	Description	AV Est. Annual Qty.	1202 Wesleyan St. Stamford, TX 79553 214-364-0704	203 E. Rhapsody San Antonio, TX 78216	520 New Laredo Hwy San Antonio, TX 78211	1025 US Hwy 181 Portland, TX 78374
D.	Valve Springs	110				
	Cost per Unit		\$0.00	\$0.10	\$6.95	\$3.95
	Total Cost		\$0.00	\$11.00	\$764.50	\$434.50
E.	Bottom Handle	85				
	Cost per Unit		\$5.00	\$0.00	\$7.00	\$6.95
	Total Cost		\$425.00	\$0.00	\$595.00	\$590.75
F.	Top Handle	85				
	Cost per Unit		\$5.00	\$0.00	\$7.00	\$6.95
	Total Cost		\$425.00	\$0.00	\$595.00	\$590.75
G.	Discharge Nozzle	85				
	Cost per Unit		\$3.00	\$0.00	\$7.00	\$4.95
	Total Cost		\$255.00	\$0.00	\$595.00	\$420.75
H.	Valve Stem O-Ring	95				
	Cost per Unit		\$0.00	\$0.00	\$1.50	\$1.95
	Total Cost		\$0.00	\$0.00	\$142.50	\$185.25
I.	Neck O-Ring	15				
	Cost per Unit		\$0.00	\$5.00	\$0.50	\$1.95
	Total Cost		\$0.00	\$75.00	\$7.50	\$29.25
J.	Rivets	65				
	Cost per Unit		\$0.00	\$0.00	\$0.00	\$0.95
	Total Cost		\$0.00	\$0.00	\$0.00	\$61.75
K.	Carrying Handle	60				
	Cost per Unit		\$12.00	\$0.00	\$7.00	\$5.00
	Total Cost		\$720.00	\$0.00	\$420.00	\$300.00
L.	Valve Stem	65				
	Cost per Unit		\$5.00	\$7.50	\$8.00	\$5.00
	Total Cost		\$325.00	\$487.50	\$520.00	\$325.00
M.	DOT Label	105				
	Cost per Unit		\$1.00	\$0.40	\$0.25	\$2.00
	Total Cost		\$105.00	\$42.00	\$26.25	\$210.00
N.	Discharge Hoses: Dry Chemical and Halon, 5lb-10lb	75				
	Cost per Unit		\$15.00	\$1.50	\$21.25	\$13.95
	Total Cost		\$1,125.00	\$112.50	\$1,593.75	\$1,046.25
O.	Discharge Hoses: Dry Chemical and Halon, 20lb	12				
	Cost per Unit		\$20.00	\$1.50	\$39.45	\$14.95
	Total Cost		\$240.00	\$18.00	\$473.40	\$179.40
P.	Fuse Links	5				
	Cost per Unit		\$8.00	\$5.00	\$0.00	\$10.00
	Total Cost		\$40.00	\$25.00	\$0.00	\$50.00
Q.	50' Hose	4				
	Cost per Unit		\$110.00	\$125.00	\$179.90	\$554.95
	Total Cost		\$440.00	\$500.00	\$719.60	\$2,219.80
R.	100' Hose	4				
	Cost per Unit		\$170.00	\$215.00	\$299.80	\$1,050.95
	Total Cost		\$680.00	\$860.00	\$1,199.20	\$4,203.80
S.	Safety Disc for CO2	10				
	Cost per Unit		\$3.00	\$15.00	\$6.95	\$5.00
	Total Cost		\$30.00	\$150.00	\$69.50	\$50.00
T.	Discharge Hoses: CO2, 5lb-10lb	5				
	Cost per Unit		\$21.00	\$25.00	\$30.25	\$67.95
	Total Cost		\$105.00	\$125.00	\$151.25	\$339.75
U.	Discharge Hoses: CO2, 20lb	2				
	Cost per Unit		\$21.00	\$25.00	\$31.75	\$79.95
	Total Cost		\$42.00	\$50.00	\$63.50	\$159.90
	Sub Total		\$6,369.50	\$3,607.00	\$10,104.55	\$13,030.90
	Sub Total		\$85,497.50	\$69,672.00	\$113,605.35	\$95,211.80
	Prompt Payment Discount		10%	0%	0%	0%
	Sub-Total with Prompt Payment Discount		\$76,947.75	\$69,672.00	\$113,605.35	\$95,211.80
	Percentage between lowest responsive bid and local bid:				47.64%	
	Price differential				\$36,657.60	
	Payment Terms		10% 10 days	Net 30	Net 30	Net 30
	Estimated Annual Total		\$85,497.50	\$69,672.00	\$113,605.35	\$95,211.80
	Estimated Annual Award		\$85,497.50			

City of San Antonio Bid Tabulation

Opened: January 31, 2014 For: Aviation Grounds Clearing & Acreage Shredding Services 6100003717			LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	LOCAL	LOCAL
Item	Description	Estimated Annual Quantity	P & T Lawn Service 2841 Castrovilla Rd. San Antonio, TX 78237 210-432-5249	7-B Construction, LLC 416 Wishing Star Ln Sequin, TX 78155	All Materials Construction 1532 Lore Lei Lane New Braunfels, TX 78130	C-3 Environmental Specialties 132 Neil Deane Blvd. Schertz, TX 78154	Great Western Managed Services, Corp. 2635 Demona Dr. Austin, TX 78733	Legacy Homestead Development, LTD dba Cedar Fathers of Texas 245 FM 3351 North Bergheim, TX 78004	MLC Landscaping Company, Inc. 14618 Jones Maltsberger San Antonio, TX 78247	RK Construction, Co. PO Box San Antonio, TX 78278	
1	1a Broadway Lot Price Each Price Total	3	\$900.00 \$2,700.00	\$3,100.00 \$9,300.00	\$4,274.00 \$12,822.00	\$12,800.00 \$38,400.00	\$964.20 \$2,892.60	\$1,500.00 \$4,500.00	\$1,125.00 \$3,375.00	\$2,410.00 \$7,230.00	
2	1b Brush Dump Price Each Price Total	3	\$300.00 \$900.00	\$2,000.00 \$6,000.00	\$1,072.00 \$3,216.00	\$3,500.00 \$10,500.00	\$258.30 \$774.90	\$700.00 \$2,100.00	\$301.00 \$903.00	\$559.00 \$1,677.00	
3	1c M7 Price Each Price Total	3	\$200.00 \$600.00	\$2,200.00 \$6,600.00	\$1,717.00 \$5,151.00	\$4,650.00 \$13,950.00	\$350.40 \$1,051.20	\$850.00 \$2,550.00	\$409.00 \$1,227.00	\$759.00 \$2,277.00	
4	1d Nakoma Lot Price Each Price Total	3	\$200.00 \$600.00	\$1,000.00 \$3,000.00	\$266.00 \$798.00	\$2,000.00 \$6,000.00	\$45.02 \$135.06	\$300.00 \$900.00	\$40.00 \$120.00	\$175.00 \$525.00	
5	1e North Starcrest Price Each Price Total	3	\$800.00 \$2,400.00	\$4,800.00 \$14,400.00	\$6,505.00 \$19,515.00	\$19,500.00 \$58,500.00	\$1,467.00 \$4,401.00	\$2,100.00 \$6,300.00	\$1,712.00 \$5,136.00	\$3,178.00 \$9,534.00	
6	1f Old Bitters Road Price Each Price Total	3	\$245.00 \$735.00	\$3,000.00 \$9,000.00	\$2,683.00 \$8,049.00	\$7,300.00 \$21,900.00	\$547.50 \$1,642.50	\$850.00 \$2,550.00	\$639.00 \$1,917.00	\$1,250.00 \$3,750.00	
7	1g Salado Creek areas Price Each Price Total	3	\$800.00 \$2,400.00	\$3,600.00 \$10,800.00	\$4,139.00 \$12,417.00	\$12,400.00 \$37,200.00	\$933.30 \$2,799.90	\$1,500.00 \$4,500.00	\$1,089.00 \$3,267.00	\$2,122.00 \$6,366.00	
8	1h San Pedro Lot Price Each Price Total	3	\$800.00 \$2,400.00	\$4,000.00 \$12,000.00	\$5,320.00 \$15,960.00	\$15,900.00 \$47,700.00	\$1,200.00 \$3,600.00	\$1,750.00 \$5,250.00	\$1,400.00 \$4,200.00	\$2,585.00 \$7,755.00	
9	1i Street Side Area Airport Property Price Each Price Total	3	\$700.00 \$2,100.00	\$3,000.00 \$9,000.00	\$2,216.00 \$6,648.00	\$6,000.00 \$18,000.00	\$450.00 \$1,350.00	\$800.00 \$2,400.00	\$525.00 \$1,575.00	\$1,050.00 \$3,150.00	
10	2a Grounds Clearing Services (12 Hours) Price Each Price Total	12	\$175.00 \$2,100.00	\$1,058.00 \$12,696.00	\$1,180.00 \$14,160.00	\$605.00 \$7,260.00	\$200.00 \$2,400.00	\$300.00 \$3,600.00	\$100.00 \$1,200.00	\$275.00 \$3,300.00	
11	2b Grounds Clearing Services (24 Hours) Price Each Price Total	24	\$175.00 \$4,200.00	\$1,458.00 \$34,992.00	\$1,180.00 \$28,320.00	\$605.00 \$14,520.00	\$200.00 \$4,800.00	\$300.00 \$7,200.00	\$90.00 \$2,160.00	\$250.00 \$6,000.00	
	Payment Terms		Net 30	4% 10 Day	3% 10 Day	Net 30	Net 30	2% 10 Day	Net 30	2% 10 Day	
	Estimated Annual Total		\$21,135.00	\$127,788.00	\$127,056.00	\$273,930.00	\$25,847.16	\$41,850.00	\$25,080.00	\$51,584.00	
	Estimated Annual Award		\$21,135.00								

City of San Antonio Bid Tabulation

Opened: February 17, 2014 For: Aviation Bonding Glass Beads			NON-LOCAL	NON-LOCAL	LOCAL	NON-LOCAL
6100003987			Potters Industries 300 Lindenwood Drive Malvern, PA 19355 800-552-3237	Ennis Paint, Inc. 115 Todd Court Thomasville, NC 27360	Short-Line Corp. dba American Signal Equipment Co. 1206 W. Blanco San Antonio, TX 78232	Swarco Reflex, Inc. 900 N. Denton Mexia, TX 76667
Item	Description	Estimated Annual Quantity		NAS		
1	TT-B-1325D or latest revision, Type IV, Gradation B Bonding Glass Beads (50lb bags) Price Each Price Total Brand Model Delivery Sub Total Prompt Payment Discount Sub-Total with Prompt Payment Discount Percentage between lowest responsive bid and local bid: Price Differential Payment Terms Estimated Annual Total Estimated Annual Award	1.000	\$36.75 \$36,750.00 Potters Industries TT-B-1325D Type IV, Gradation B 21 days \$36,750.00 0% \$36,750.00 Net 30 \$36,750.00 \$36,750.00	\$16.00 \$16,000.00 Weisker TT-B-1325D Type IV, Gradation A 14 days \$16,000.00 0% \$16,000.00 Net 30 \$16,000.00	\$87.50 \$87,500.00 Swarco TT-B-1325D Type IV, Gradation B 30 days \$87,500.00 0% \$87,500.00 138.10% \$50,750.00 Net 30 \$87,500.00	\$39.25 \$39,250.00 Swarco Meqalux TT-B-1325D Type IV, Gradation B 15 days \$39,250.00 0% \$39,250.00 Net 30 \$39,250.00

City of San Antonio Bid Tabulation

Opened: January 31, 2013		
For: Helicopter: Parts, Engines, and Repairs		
6100003843		LM
		Non-Local
		Airbus Helicopters, Inc. f.k.a. American Eurocopter Corporation 2701 Forum Drive Grand Prairie, TX 75052 972-641-5086
Item	Description	Estimated Annual Quantity
1	American Eurocopter Parts Captive OEM Parts Discount off Mfr. Price List Captive OEM Parts from Form SD-1212P Discount off Mfr. Price List Captive OEM Overhauls and Labor Discount off Mfr. Price List Competitive (Incentive/PMA) Parts Cost Plus Percentage* Overhauls and other outside labor Costs Plus Percentage* Payment Terms Delivery if in stock in Texas 2 days Delivery if in stock in Europe 2 weeks Estimated Annual Total	9% --% See Catalog Pricing --% --% Net 30 2 days 2 weeks \$400,000.00
	Estimated Annual Award	\$400,000.00