



November 9, 2016

Mr. Dean Bayer, PE  
Construction Group Project Manager  
City of San Antonio – TCI Department  
114 W. Commerce, 9<sup>th</sup> Floor  
San Antonio, TX 78205

**Re: 2017-2018 Base Repair Task Order Contract Package 11**

Dear Mr. Bayer:

On November 1, 2016, contractor bid proposals for the referenced project were opened and read aloud. Four bid proposals were submitted with the bid submitted by Salinas Construction containing minor mathematical errors.

The low bidder for this contract is J&P Paving Co., Inc. with a total base bid of \$896,775.45. J&P Paving is headquartered in San Antonio, TX and has done a significant amount of asphalt overlay and base repair related projects for the City of San Antonio and others in the surrounding area. J&P Paving has been awarded similar contracts in recent years and the City of San Antonio has been pleased with their work. Due to no knowledge of poor performance which would exclude J&P Paving from being recommended for award, LAN recommends the award of this contract to J&P Paving Co., Inc. Below is a listing of the contractors who bid on the contract and their total base bids:

1. J&P Paving Co., Inc.	\$896,775.45
2. Clark Construction of Texas, Inc.	\$1,002,670.00
3. Salinas Construction Technologies Ltd	\$1,529,523.62
4. Alamo City Constructors, Inc.	\$1,710,642.00

Attached herewith are the following:

- 1) One (1) pdf copy of the bid tabulations
- 2) One (1) pdf copy of the summary of the low bidder's prices, which is 30.2% below the responsive contractor's bid proposal average and 10.3% below the Engineers Estimate.

If you have any questions, please do not hesitate to contact me at 499-5082, or by email at [sjaniol@lan-inc.com](mailto:sjaniol@lan-inc.com).

Respectfully,

Stephen Aniol, P.E.  
Project Manager

Cc: Juan Romero

BID TABULATION			J&P Paving Co., Inc. 5002 Sinclair Rd. San Antonio, TX 78222 210-648-4708		Clark Construction of Texas, Inc. 5140 Gibb Sprawls Rd. San Antonio, TX 78219 210-661-6785		Salinas Construction Technologies Ltd. 3734 FM 3006 Pleasanton, TX 78064 830-281-3500		Alamo City Constructors, Inc. 1716 S. San Marcos #215 San Antonio, TX 78207 210-266-3100		Engineer's Estimate		Contractor Average		
Project: 2017-2018 Base Repair Task Order Contract Package 11			LOWEST RESPONSIVE BIDDER												
Bid Opening: Tuesday, November 1, 2016															
Owner: City of San Antonio Department of Transportation & Capital Improvements															
Engineer: Lockwood, Andrews & Newnam, Inc. 10101 Reunion Place, Suite 200, San Antonio, Texas 78216-4165 (210) 499-5082 LAN Project No.: 120-11729-020															
ITEM	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	AVG UNIT PRICE	TOTAL
<b>BASE BID</b>															
205.4A	HOT MIX ASPHALTIC PAVEMENT TYPE D (2" THICK) (PG 64-22)	1,000	TON	\$78.00	\$78,000.00	\$223.21	\$223,210.00	\$98.27	\$98,270.00	\$350.00	\$350,000.00	\$87.00	\$87,000.00	\$187.37	\$187,370.00
205.4B	HOT MIX ASPHALTIC PAVEMENT TYPE D (LEVEL-UP)	600	TON	\$78.00	\$46,800.00	\$67.50	\$40,500.00	\$95.10	\$57,060.00	\$350.00	\$210,000.00	\$95.00	\$57,000.00	\$147.65	\$88,590.00
208.1	SALVAGING, HAULING & STOCKPILING RECLAIMABLE ASPHALTIC MATERIAL (2" DEPTH)	20,000	SY	\$3.40	\$68,000.00	\$1.00	\$20,000.00	\$3.54	\$70,800.00	\$5.50	\$110,000.00	\$4.00	\$80,000.00	\$3.36	\$67,200.00
230.3	REPLACING BASE & PVMT WITH TYPE B PVMT (6" COMPACTED DEPTH)	6,500	TON	\$90.66	\$589,290.00	\$91.17	\$592,605.00	\$142.76	\$927,940.00	\$140.00	\$910,000.00	\$100.00	\$650,000.00	\$116.15	\$754,958.75
533-A	ELIM EXIST PVMT MRK AND RAISED MARKERS (4")	600	LF	\$0.51	\$306.00	\$0.75	\$450.00	\$0.82	\$492.00	\$1.65	\$990.00	\$1.00	\$600.00	\$0.93	\$559.50
533-B	ELIM EXIST PVMT MRK AND RAISED MARKERS (8")	400	LF	\$1.22	\$488.00	\$1.50	\$600.00	\$1.81	\$724.00	\$2.20	\$880.00	\$1.00	\$400.00	\$1.68	\$673.00
533-C	ELIM EXIST PVMT MRK AND RAISED MARKERS (12")	350	LF	\$2.25	\$787.50	\$2.50	\$875.00	\$3.15	\$1,102.50	\$3.30	\$1,155.00	\$2.00	\$700.00	\$2.80	\$980.00
533-D	ELIM EXIST PVMT MRK AND RAISED MARKERS (24")	450	LF	\$3.44	\$1,548.00	\$5.00	\$2,250.00	\$4.59	\$2,065.50	\$4.40	\$1,980.00	\$4.00	\$1,800.00	\$4.36	\$1,960.88
533-E	ELIM EXIST PVMT MRK AND RAISED MARKERS (SYMBOL)	20	EA	\$65.00	\$1,300.00	\$75.00	\$1,500.00	\$87.52	\$1,750.40	\$82.50	\$1,650.00	\$65.00	\$1,300.00	\$77.51	\$1,550.10
533-F	ELIM EXIST PVMT MRK AND RAISED MARKERS (WORD)	20	EA	\$65.00	\$1,300.00	\$75.00	\$1,500.00	\$87.52	\$1,750.40	\$82.50	\$1,650.00	\$65.00	\$1,300.00	\$77.51	\$1,550.10
533-G	ELIM EXIST PVMT MRK AND RAISED MARKERS (RR-XING)	16	EA	\$173.00	\$2,768.00	\$150.00	\$2,400.00	\$225.47	\$3,607.52	\$330.00	\$5,280.00	\$250.00	\$4,000.00	\$219.62	\$3,513.88
535.1	4" WIDE YELLOW LINE	20,000	LF	\$0.37	\$7,400.00	\$0.40	\$8,000.00	\$0.45	\$9,000.00	\$0.61	\$12,200.00	\$0.35	\$7,000.00	\$0.46	\$9,150.00
535.2	4" WIDE WHITE LINE	25,000	LF	\$0.37	\$9,250.00	\$0.40	\$10,000.00	\$0.45	\$11,250.00	\$0.61	\$15,250.00	\$0.35	\$8,750.00	\$0.46	\$11,437.50
535.4	8" SOLID WHITE LINE	1,500	LF	\$0.78	\$1,170.00	\$0.95	\$1,425.00	\$1.15	\$1,725.00	\$1.10	\$1,650.00	\$0.85	\$1,275.00	\$1.00	\$1,492.50
535.5	12" WIDE WHITE LINE	400	LF	\$2.45	\$980.00	\$3.00	\$1,200.00	\$3.24	\$1,296.00	\$3.30	\$1,320.00	\$3.00	\$1,200.00	\$3.00	\$1,199.00
535.7	24" WIDE WHITE LINE	1,000	LF	\$5.25	\$5,250.00	\$6.00	\$6,000.00	\$6.43	\$6,430.00	\$5.50	\$5,500.00	\$6.00	\$6,000.00	\$5.80	\$5,795.00
535.12	WORD "ONLY"	20	EA	\$101.85	\$2,037.00	\$135.00	\$2,700.00	\$128.00	\$2,560.00	\$195.50	\$3,910.00	\$125.00	\$2,500.00	\$140.09	\$2,801.75
535.14	RAILROAD CROSSING SYMBOL	4	EA	\$472.50	\$1,890.00	\$450.00	\$1,800.00	\$595.75	\$2,383.00	\$825.00	\$3,300.00	\$500.00	\$2,000.00	\$585.81	\$2,343.25
535.16	STRAIGHT WHITE ARROW BICYCLE FACILITY	35	EA	\$105.00	\$3,675.00	\$95.00	\$3,325.00	\$129.53	\$4,533.55	\$93.50	\$3,272.50	\$90.00	\$3,150.00	\$105.76	\$3,701.51
535.17	BICYCLE RIDER SYMBOL	25	EA	\$262.50	\$6,562.50	\$95.00	\$2,375.00	\$320.49	\$8,012.25	\$302.50	\$7,562.50	\$150.00	\$3,750.00	\$245.12	\$6,128.00
535.22	WHITE SHARROW (BIKE SHARED LANE)	12	EA	\$117.60	\$1,411.20	\$150.00	\$1,800.00	\$150.51	\$1,806.12	\$357.50	\$4,290.00	\$150.00	\$1,800.00	\$193.90	\$2,326.83
535.23	WHITE ARROW (LEFT/RIGHT/STRAIGHT)	75	EA	\$87.15	\$6,536.25	\$95.00	\$7,125.00	\$106.41	\$7,980.75	\$121.00	\$9,075.00	\$95.00	\$7,125.00	\$102.39	\$7,679.25
537.1	TRAFFIC BUTTON (TYPE W)	225	EA	\$5.25	\$1,181.25	\$1.00	\$225.00	\$6.80	\$1,530.00	\$2.20	\$495.00	\$5.00	\$1,125.00	\$3.81	\$857.81
537.2	TRAFFIC BUTTON (TYPE Y)	225	EA	\$5.25	\$1,181.25	\$1.00	\$225.00	\$6.80	\$1,530.00	\$2.20	\$495.00	\$5.00	\$1,125.00	\$3.81	\$857.81
537.6	PAVEMENT MARKER (TYPE I-C)	2,500	EA	\$3.50	\$8,750.00	\$6.00	\$15,000.00	\$4.25	\$10,625.00	\$2.75	\$6,875.00	\$5.00	\$12,500.00	\$4.13	\$10,312.50
537.8	PAVEMENT MARKER (TYPE II A-A)	1,500	EA	\$3.50	\$5,250.00	\$6.00	\$9,000.00	\$4.28	\$6,420.00	\$2.75	\$4,125.00	\$5.00	\$7,500.00	\$4.13	\$6,198.75
537.9	PAVEMENT MARKER (TYPE II C-R)	180	EA	\$3.50	\$630.00	\$6.00	\$1,080.00	\$4.80	\$864.00	\$4.40	\$792.00	\$5.00	\$900.00	\$4.68	\$841.50
SUP 1	DOOR HANGERS	1	LS	\$800.00	\$800.00	\$500.00	\$500.00	\$1,725.00	\$1,725.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,006.25	\$1,006.25
SUP 2	POLICE OFFICER	200	HR	\$45.00	\$9,000.00	\$40.00	\$8,000.00	\$107.45	\$21,490.00	\$55.00	\$11,000.00	\$45.00	\$9,000.00	\$61.86	\$12,372.50
SUP 3	TCI AT WORK PROJECT SIGN	10	EA	\$133.00	\$1,330.00	\$200.00	\$2,000.00	\$1,528.60	\$15,286.00	\$214.50	\$2,145.00	\$250.00	\$2,500.00	\$519.03	\$5,190.25
SUP 4	PORTABLE CHANGEABLE MESSAGE SIGN (ELECTRONIC MESSAGE BOARD)	2	MO	\$2,000.00	\$4,000.00	\$2,000.00	\$4,000.00	\$12,702.99	\$25,405.98	\$1,650.00	\$3,300.00	\$2,000.00	\$4,000.00	\$4,588.25	\$9,176.50
SUP 5	ADDITIONAL MOBILIZATION	5	EA	\$2,000.00	\$10,000.00	\$1,000.00	\$5,000.00	\$21,359.05	\$106,795.25	\$2,500.00	\$12,500.00	\$2,500.00	\$12,500.00	\$6,714.76	\$33,573.81
826	SAWS VALVE BOX ADJUSTMENT	50	EA	\$234.35	\$11,717.50	\$300.00	\$15,000.00	\$903.80	\$45,190.00	\$100.00	\$5,000.00	\$200.00	\$10,000.00	\$384.54	\$19,226.88
851	ADJUSTING EXISTING MANHOLES (SAWS)	20	EA	\$309.30	\$6,186.00	\$550.00	\$11,000.00	\$3,506.17	\$70,123.40	\$100.00	\$2,000.00	\$450.00	\$9,000.00	\$1,116.37	\$22,327.35
<b>TOTAL BASE BID</b>					<b>\$896,775.45</b>		<b>\$1,002,670.00</b>		<b>\$1,529,523.62</b>		<b>\$1,710,642.00</b>		<b>\$999,800.00</b>		<b>\$1,284,902.77</b>

<b>BID TABULATION</b> Project: 2017-2018 Base Repair Task Order Contract Package 11  Bid Opening: Tuesday, November 1, 2016 Owner: City of San Antonio Department of Transportation & Capital Improvements Engineer: Lockwood, Andrews & Newnam, Inc. 10101 Reunion Place, Suite 200, San Antonio, Texas 78216-4165 (210) 499-5082 LAN Project No.: 120-11729-020				<b>J&amp;P Paving Co., Inc.</b> 5002 Sinclair Rd. San Antonio, TX 78222 210-648-4708		<b>Engineer's Estimate</b>		<b>Unit Price Comparison</b>	
				<b>LOWEST RESPONSIVE BIDDER</b>					
ITEM	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	DELTA	% DELTA
<b>BASE BID</b>									
205.4A	HOT MIX ASPHALTIC PAVEMENT TYPE D (2" THICK) (PG 64-22)	1,000	TON	\$78.00	\$78,000.00	\$87.00	\$87,000.00	(\$9.00)	-10.3%
205.4B	HOT MIX ASPHALTIC PAVEMENT TYPE D (LEVEL-UP)	600	TON	\$78.00	\$46,800.00	\$95.00	\$57,000.00	(\$17.00)	-17.9%
208.1	SALVAGING, HAULING & STOCKPILING RECLAIMABLE ASPHALTIC MATERIAL (2" DEPTH)	20,000	SY	\$3.40	\$68,000.00	\$4.00	\$80,000.00	(\$0.60)	-15.0%
230.3	REPLACING BASE & PVMT WITH TYPE B PVMT (6" COMPACTED DEPTH)	6,500	TON	\$90.66	\$589,290.00	\$100.00	\$650,000.00	(\$9.34)	-9.3%
533-A	ELIM EXIST PVMT MRK AND RAISED MARKERS (4")	600	LF	\$0.51	\$306.00	\$1.00	\$600.00	(\$0.49)	-49.0%
533-B	ELIM EXIST PVMT MRK AND RAISED MARKERS (8")	400	LF	\$1.22	\$488.00	\$1.00	\$400.00	\$0.22	22.0%
533-C	ELIM EXIST PVMT MRK AND RAISED MARKERS (12")	350	LF	\$2.25	\$787.50	\$2.00	\$700.00	\$0.25	12.5%
533-D	ELIM EXIST PVMT MRK AND RAISED MARKERS (24")	450	LF	\$3.44	\$1,548.00	\$4.00	\$1,800.00	(\$0.56)	-14.0%
533-E	ELIM EXIST PVMT MRK AND RAISED MARKERS (SYMBOL)	20	EA	\$65.00	\$1,300.00	\$65.00	\$1,300.00	\$0.00	0.0%
533-F	ELIM EXIST PVMT MRK AND RAISED MARKERS (WORD)	20	EA	\$65.00	\$1,300.00	\$65.00	\$1,300.00	\$0.00	0.0%
533-G	ELIM EXIST PVMT MRK AND RAISED MARKERS (RR-XING)	16	EA	\$173.00	\$2,768.00	\$250.00	\$4,000.00	(\$77.00)	-30.8%
535.1	4" WIDE YELLOW LINE	20,000	LF	\$0.37	\$7,400.00	\$0.35	\$7,000.00	\$0.02	5.7%
535.2	4" WIDE WHITE LINE	25,000	LF	\$0.37	\$9,250.00	\$0.35	\$8,750.00	\$0.02	5.7%
535.4	8" SOLID WHITE LINE	1,500	LF	\$0.78	\$1,170.00	\$0.85	\$1,275.00	(\$0.07)	-8.2%
535.5	12" WIDE WHITE LINE	400	LF	\$2.45	\$980.00	\$3.00	\$1,200.00	(\$0.55)	-18.3%
535.7	24" WIDE WHITE LINE	1,000	LF	\$5.25	\$5,250.00	\$6.00	\$6,000.00	(\$0.75)	-12.5%
535.12	WORD "ONLY"	20	EA	\$101.85	\$2,037.00	\$125.00	\$2,500.00	(\$23.15)	-18.5%
535.14	RAILROAD CROSSING SYMBOL	4	EA	\$472.50	\$1,890.00	\$500.00	\$2,000.00	(\$27.50)	-5.5%
535.16	STRAIGHT WHITE ARROW BICYCLE FACILITY	35	EA	\$105.00	\$3,675.00	\$90.00	\$3,150.00	\$15.00	16.7%
535.17	BICYCLE RIDER SYMBOL	25	EA	\$262.50	\$6,562.50	\$150.00	\$3,750.00	\$112.50	75.0%
535.22	WHITE SHARROW (BIKE SHARED LANE)	12	EA	\$117.60	\$1,411.20	\$150.00	\$1,800.00	(\$32.40)	-21.6%
535.23	WHITE ARROW (LEFT/RIGHT/STRAIGHT)	75	EA	\$87.15	\$6,536.25	\$95.00	\$7,125.00	(\$7.85)	-8.3%
537.1	TRAFFIC BUTTON (TYPE W)	225	EA	\$5.25	\$1,181.25	\$5.00	\$1,125.00	\$0.25	5.0%
537.2	TRAFFIC BUTTON (TYPE Y)	225	EA	\$5.25	\$1,181.25	\$5.00	\$1,125.00	\$0.25	5.0%
537.6	PAVEMENT MARKER (TYPE I-C)	2,500	EA	\$3.50	\$8,750.00	\$5.00	\$12,500.00	(\$1.50)	-30.0%
537.8	PAVEMENT MARKER (TYPE II A-A)	1,500	EA	\$3.50	\$5,250.00	\$5.00	\$7,500.00	(\$1.50)	-30.0%
537.9	PAVEMENT MARKER (TYPE II C-R)	180	EA	\$3.50	\$630.00	\$5.00	\$900.00	(\$1.50)	-30.0%
SUP 1	DOOR HANGERS	1	LS	\$800.00	\$800.00	\$1,000.00	\$1,000.00	(\$200.00)	-20.0%
SUP 2	POLICE OFFICER	200	HR	\$45.00	\$9,000.00	\$45.00	\$9,000.00	\$0.00	0.0%
SUP 3	TCI AT WORK PROJECT SIGN	10	EA	\$133.00	\$1,330.00	\$250.00	\$2,500.00	(\$117.00)	-46.8%
SUP 4	PORTABLE CHANGEABLE MESSAGE SIGN (ELECTRONIC MESSAGE BOARD)	2	MO	\$2,000.00	\$4,000.00	\$2,000.00	\$4,000.00	\$0.00	0.0%
SUP 5	ADDITIONAL MOBILIZATION	5	EA	\$2,000.00	\$10,000.00	\$2,500.00	\$12,500.00	(\$500.00)	-20.0%
826	SAWS VALVE BOX ADJUSTMENT	50	EA	\$234.35	\$11,717.50	\$200.00	\$10,000.00	\$34.35	17.2%
851	ADJUSTING EXISTING MANHOLES (SAWS)	20	EA	\$309.30	\$6,186.00	\$450.00	\$9,000.00	(\$140.70)	-31.3%
<b>TOTAL BASE BID:</b>					<b>\$896,775.45</b>		<b>\$999,800.00</b>		