

Opened: February 23, 2018  
 For: Purchase of SUVs and Vans  
 6100009915 IM

Non-Local	Non-Local	Local	Local	Local - Alt Bid	Non-Local	Non-Local	Non-Local
Silsbee Toyota 1211 US Hwy 96 N Silsbee, TX 77656 409-880-9191	Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-880-9191	Ancira Motor Company 10807 IH-10 West San Antonio, TX 78230 210-558-1500	Gunn Chevrolet LTD. 16550 IH 35N Selma, TX 78154 210-599-5000	Gunn Chevrolet LTD. 16550 IH 35N Selma, TX 78154 210-599-5000	Four Stars Ford 205 W. Belknap St. Jacksboro, TX 76458	Grapevine DCJ, LLC 2601 William Tate Grapevine, TX 76051	Jim Bass Ford, Inc 4032 W. Houston Harte Expressway San Angelo, TX 76901

Item	Description	Qty	Non-Local	Non-Local	Local	Local	Local - Alt Bid	Non-Local	Non-Local	Non-Local
1	Compact SUV-Hybrid Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Service Provide Facility Name Warranty Service Provider Facility Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	13	\$26,399.00 \$343,187.00 0.00% \$343,187.00 2018 Toyota Rav-4 2.5L 4 cyl. 36m/36,000 miles Bumper to Bumper Red McCombs Toyota 13526 West I10 Frontage, S/a Tx 5-30-18 5-30-18 no 120	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
2	Medium SUV 4x2 Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Service Provide Name Warranty Service Provider Facility Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	3	No Bid	\$19,153.26 \$57,459.78 \$57,459.78 2018 Escape S Ford 2.5L I4 cyl 36 mo/36,000 Bumper To Bumper 5 yr/60,000 powertrain Red McCombs Ford 8333 W I-10 San Antonio, Tx. 5/4/2018 5/4/2018 No 120	\$20,043.00 \$60,129.00 \$60,129.00 2018 Dodge Journey Dodge 2,4L 16 Valve 4 Cylinder 173 HP 3 Year / 36000 Mile Bumper to Bumper and 5 Year/ 100000 mile Powertrain Ancira Dodge 10807 IH-10 West, San Antonio, Tx 78230 10/11/2018 10/5/2018 No 90-120	\$21,418.00 \$64,254.00 \$64,254.00 2018 Chevrolet Equinox FWD LS IXP26 GM, Turbocharge Gas I4, 1.5L 170 HP 3yr/36,000k BTB 5yr or 100,000k PowerTrain Gunn Chevrolet LTD 16550 IH35N, Selma Texas 78154 3/22/2018 3/22/2018 No 120	No Bid	\$28,228.08 \$84,684.24 \$84,684.24 2018 Ford Explorer FWD Ford 3.5 Liter V6-290 horsepower 3 yr/36,000 mile bumper to bumper, 5 year/60,000 mile powertrain Red McCombs-Ford 8333 Interstate 10 San Antonio, Tx 78230 6-1-2018 6-1-2018 Yes 100	\$23,791.00 \$71,373.00 \$69,588.68 2019 Jeep Cherokee Latitude Jeep 2.4L 180 hp 3 yr / 36,000 miles 5 yr/100,000 miles limited powertain Any Jeep Dealer above June 2019 Est April 2019 No 75-110	\$27,201.00 \$81,603.00 \$81,603.00 2018 Ford Explorer Ford 3.5L V6 290 HP 3 yrs or 36000 miles bumper to bumper. 5 yrs or 60,000 powertrain Any Ford dealer nationwide Nearest Ford dealer 6/1/2018 5/31/2018 yes 75-85 *Note: Dark cloth not available for this trim level. Medium light stone is only color available for this trim level.

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			Silsbee Toyota 1211 US Hwy 96 N Silsbee, TX 77656 409-880-9191	Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-880-9191	Ancira Motor Company 10807 IH-10 West San Antonio, TX 78230 210-558-1500	Gunn Chevrolet LTD. 16550 IH 35N Selma, TX 78154 210-599-5000	Gunn Chevrolet LTD. 16550 IH 35N Selma, TX 78154 210-599-5000	Four Stars Ford 205 W. Belknap St. Jacksboro, TX 76458	Grapevine DCJ, LLC 2601 William Tate Grapevine, TX 76051	Jim Bass Ford, Inc 4032 W. Houston Harte Expressway San Angelo, TX 76901
3	Medium, SUV 4x4	1	No Bid	2018 Ford	2018 Dodge Journey AWD	2018 Chevrolet Equinox IXX26 AWD	No Bid	2018 Ford Explorer 4x4	2019 Jeep Cherokee Latitude Plus	2018 Ford Explorer
	Price Each			\$21,851.08	\$24,259.00	\$22,923.00		\$30,138.08	\$29,275.00	\$29,131.00
	Price Total			\$21,851.08	\$24,259.00	\$22,923.00		\$30,138.08	\$29,275.00	\$29,131.00
	Prompt Payment Discount								2.50%	
	Total Cost with Prompt Payment Discount			\$21,851.08	\$24,259.00	\$22,923.00		\$30,138.08	\$28,543.13	\$29,131.00
	Percentage between lowest responsive bid and local bid				11.02%	4.91%				
	Price Differential				\$2,407.92	\$1,071.92				
	Year, Make & Model Offered		No Bid	2018 Ford	2018 Dodge Journey AWD	2018 Chevrolet Equinox IXX26 AWD	No Bid	2018 Ford Explorer 4x4	2019 Jeep Cherokee Latitude Plus	2018 Ford Explorer
	Specific Make & Model of Engine Offered (Include SAE Net HP)			Escape S 4X4 4 cyl	Dodge Pentastar 3.6L V6 283 HP	GM, Turbocharge Gas 14. 1.5L 170 HP		Ford 3.5 Liter V6-290 horsepower	Jeep 3.2L V6 271hp	Ford 3.5L V6 290 HP
	Warranty			36 m/36,000 Bumper To Bumper and 5 yr/60,000 powertrain	3 Year / 36000 Mile Bumper to Bumper and 5 Year/ 100000 mile Powertrain	3 yr or 36,000k BTB 5 yr or 100,000k PowerTrain		3 yr/36,000 mile bumper to bumper, 5 year/60,000 mile powertrain	3 yr / 36,000 miles 5 yr/100,000 miles limited powertain	3 yr or 36000 miles bumper to bumper. 5 yr or 60,000 powertrain
	Warranty Service Provide Name			Red McCombs Ford 78230	Ancira Dodge	Gunn Chevrolet LTD		Red McCombs-Ford	Any Jeep Dealer	Any Ford dealer nationwide
	Warranty Service Provider Facility Address			8333 W I-10 San Antonio, Tx.	10807 IH-10 West, San Antonio, Tx 78230	16550 IH35N, Selma Texas 78154		8333 Interstate 10 San Antonio, Tx 78230	above	Nearest Ford dealer
	Production Cut-Off Date			5/4/2018	10/11/2018	3/22/2018		6-1-2018	June 2019	6/1/2018
	Last Day to Place Order			5/4/2018	10/5/2018	3/22/2018		6-1-2018	Est April 2019	5/31/2018
	Firm Pricing Date			No	No	No		Yes	No	yes
	Delivery Days			120	90-120	120		100	75-110	75-85
										*Note: Dark cloth not available for this trim level. Medium light stone is only color available for this trim level.
4	Full Size Utility Vehicle 4x2 Special Service Package	1	No Bid	2018 Ford Expedition SSV	2018 Dodge Durango	No Bid	No Bid	2018 Ford Expedition	No bid	2018 Ford Expedition
	Price Each			\$34,710.16	\$29,216.00			\$36,675.16		\$35,611.00
	Price Total			\$34,710.16	\$29,216.00			\$36,675.16		\$35,611.00
	Prompt Payment Discount			0.00%	0.00%			0.00%		0.00%
	Total Cost with Prompt Payment Discount			\$34,710.16	\$29,216.00			\$36,675.16		\$35,611.00
	Percentage between lowest responsive bid and local bid									
	Price Differential									
	Year, Make & Model Offered		No Bid	2018 Ford Expedition SSV	2018 Dodge Durango	No Bid	No Bid	2018 Ford Expedition	No bid	2018 Ford Expedition
	Specific Make & Model of Engine Offered (Include SAE Net HP)			Ford 3.5L Eco Boost	Dodge 5.7L Hemi V8 360 HP			3.5 Liter V6 EcoBoost - 365 HP		Ford 3.5L V6 EcoBoost 375 HP
	Warranty			36 m/36,000 Bumper To Bumper and 5 yr/60,000 powertrain	3 Year / 36000 Mile Bumper to Bumper and 5 Year/ 100000 mile Powertrain			3 yr/36,000 mile bumper to bumper, 5 year/60,000 mile powertrain		3 yr or 36000 miles bumper to bumper. 5 yr or 60,000 miles powertrain
	Warranty Service Provide Name			Red McCombs Ford 78230	Ancira Dodge			Red McCombs-Ford		Any Ford dealer nationwide
	Warranty Service Provider Facility Address			8333 W I-10 San Antonio, Tx.	10807 IH-10 West, San Antonio, Tx 78230			8333 Interstate 10 San Antonio, Tx 78230		Nearest Ford dealer
	Production Cut-Off Date			August 1st	5/17/2018			8-3-2018		8/3/2018
	Last Day to Place Order			August 1st	5/10/2018			8-3-2018		8/2/2018
	Firm Pricing Date			No	No			Yes		yes
	Delivery Days			120	120-150			100		140-155
										*Note: Largest fuel tank for standard length is 23 gallons.

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		Non-Local	Non-Local	Local	Local	Local - Alt Bid	Non-Local	Non-Local	Non-Local	
		Silsbee Toyota	Silsbee Ford	Ancira Motor Company	Gunn Chevrolet LTD.	Gunn Chevrolet LTD.	Four Stars Ford	Grapevine DCJ, LLC	Jim Bass Ford, Inc	
		1211 US Hwy 96 N	1211 US Hwy 96 N	10807 IH-10 West	16550 IH 35N	16550 IH 35N	205 W. Belknap St.	2601 William Tate	4032 W. Houston Harte Expressway San Angelo, TX 76901	
		Silsbee, TX 77656 409-880-9191	Silsbee, TX 77656 409-880-9191	San Antonio, TX 78230 210-558-1500	Selma, TX 78154 210-599-5000	Selma, TX 78154 210-599-5000	Jacksboro, TX 76458	Grapevine, TX 76051		
Item	Description	Qty								
5	Full Size Utility Vehicle 4x4 Special Service Package	1								
	Price Each		\$37,368.16	\$32,582.00			\$39,408.16		\$38,279.00	
	Price Total		\$37,368.16	\$32,582.00			\$39,408.16		\$38,279.00	
	Prompt Payment Discount		0.00%	0.00%			0.00%		0.00%	
	Total Cost with Prompt Payment Discount		\$37,368.16	\$32,582.00			\$39,408.16		\$38,279.00	
	Percentage between lowest responsive bid and local bid									
	Price Differential									
	Year, Make & Model Offered		No bid	2018 Ford Expedition SSV 4X4	2018 Dodge Durango AWD	No Bid	No Bid	2018 Ford Expedition	No bid	2018 Ford Expedition
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Ford 3.5L Eco Boost	Dodge 5.7L Hemi V8 360 HP			3.5 Liter V6 Ecoboost - 365 HP		Ford 3.5L V6 Ecoboost 375 HP	
	Warranty		36 m/36,000 Bumper To Bumper 5 yr/60,000 powertrain	3 Year / 36000 mile Bumper to Bumper and 5 Year/ 100000 Powertrain			3 year/36,000 mile bumper to bumper, 5 year/60,000 mile powertrain		3 yrs or 36000 miles bumper to bumper. 5 yrs or 60,000 miles powertrain	
	Warranty Service Provide Name		Red McCombs Ford	Ancira Dodge			Red McCombs Ford		Any Ford dealer nationwide	
	Warranty Service Provider Facility Address		8333 W I-10 San Antonio, Tx.	10807 IH-10 West, San Antonio, Tx 78230			8333 Interstate 10, San Antonio, Tx 78230		Nearest Ford dealer	
	Production Cut-Off Date		August 1st	5/17/2018			8-3-2018		8/3/2018	
	Last Day to Place Order		August 1st	5/10/2018			8-3-2018		8/2/2018	
	Firm Pricing Date		No	No			Yes		yes	
	Delivery Days		120	120-150			100		140-155	
									*Note: Largest fuel tank for standard length is 23 gallons.	
6	Large SUV with Extra Cargo Space	1								
	Price Each		\$33,980.16		\$36,021.00	\$33,661.00	\$38,113.16		\$37,049.00	
	Price Total		\$33,980.16		\$36,021.00	\$33,661.00	\$38,113.16		\$37,049.00	
	Prompt Payment Discount		0.00%		0.00%	0.00%	0.00%		0.00%	
	Total Cost with Prompt Payment Discount		\$33,980.16		\$36,021.00	\$33,661.00	\$38,113.16		\$37,049.00	
	Percentage between lowest responsive bid and local bid									
	Price Differential									
	Year, Make & Model Offered		No Bid	2018 Expedition SSV	No Bid	2018 Chevrolet Tahoe	2018 Chevrolet Tahoe SSV 5W4 CK15706 4X4	2018 Ford Expedition	No bid	2018 Ford Expedition
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Ford 3.5L V6 Eco Boost		GM, L83 Gas/Ethanol V8 5.3L 355 HP	GM, L83 Gas/Ethanol V8 5.3L 355 HP	3.5 Liter V6 Ecoboost - 365 HP		3.5L V6 Ecoboost 375 HP	
	Warranty		36 m/36,000 Bumper To Bumper 5 yr/60,000 powertrain		3 yr or 36,000k BTB 5 yr or 100,000k PowerTrain	3 yr or 36,000k BTB 5 yr or 100,000k PowerTrain	3 year/36,000 mile bumper to bumper, 5 year/60,000 mile powertrain		3 yrs or 36000 miles bumper to bumper. 5 yrs or 60,000 miles powertrain	
	Warranty Service Provide Name		Red McCombs		Gunn Chevrolet LTD	Gunn Chevrolet LTD	Red McCombs		Any Ford dealer nationwide	
	Warranty Service Provider Facility Address		8333 W I-10 San Antonio, Tx. 78230		16550 IH35N, Selma Texas 78154	16550 IH35N, Selma Texas 78154	8333 Interstate 10, San Antonio, Tx 78230		Nearest Ford dealer	
	Production Cut-Off Date		August 1st		4/26/2018	4/12/2018	8-3-2018		8/3/2018	
	Last Day to Place Order		August 1st		4/26/2018	4/12/2018	8-3-2018		8/2/2018	
	Firm Pricing Date		No		No	No	Yes		yes	
	Delivery Days		120		120	120	100		140-155	
					*GM does not make 2WD Special Service	*Tahoe Special Services 4X4				

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			Silsbee Toyota 1211 US Hwy 96 N Silsbee, TX 77656 409-880-9191	Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-880-9191	Ancira Motor Company 10807 IH-10 West San Antonio, TX 78230 210-558-1500	Gunn Chevrolet LTD. 16550 IH 35N Selma, TX 78154 210-599-5000	Gunn Chevrolet LTD. 16550 IH 35N Selma, TX 78154 210-599-5000	Four Stars Ford 205 W. Belknap St. Jacksboro, TX 76458	Grapevine DCJ, LLC 2601 William Tate Grapevine, TX 76051	Jim Bass Ford, Inc 4032 W. Houston Harte Expressway San Angelo, TX 76901
7	12-Passenger Van-Low Roof Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered  Specific Make & Model of Engine Offered (Include SAE Net HP)  Warranty  Warranty Service Provide Name  Warranty Service Provider Facility Address  Production Cut-Off Date Last Day to Place Order Firm Pricing Date  Delivery Days	2	No Bid	2018 Transit 350 LR  Ford 3.7L V6  36 mo/36,000 Bumper To Bumper 5 yr/60,000 powertrain  Red McCombs  8333 W I-10 San Antonio, Tx. 78230 June 1st June 1st No	No Bid	2018 Chevrolet CG33706 Ext 12 Pass Van GM, LVI Gas/Ethanol V6 4.3L 276 HP 3 yr or 36,000k  Gunn Chevrolet LTD  16550 IH35N, Selma Texas 78154 5/31/2018 (?) 5/31/2018 Yes *Date has not been set	No Bid	2018 Ford Transit  3.7 Liter V6 - 275 HP  3 year/36,000 mile bumper to bumper, 5 year/60,000 mile powertrain Red McCombs  8333 Interstate 10 San Antonio, Tx 78230 5-4-2018 5-4-2018 Yes	No Bid	2018 Ford Transit  Ford 3.7L V6 275 HP  3 yrs or 36000 months bumper to bumper. 5 yrs or 60,000 miles powertrain Any Ford dealer nationwide Nearest Ford dealer  5/4/2018 5/3/2018 yes
8	12-Passenger Van- Medium Roof w/Tow Package Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered  Specific Make & Model of Engine Offered (Include SAE Net HP)  Warranty  Warranty Service Provide Name  Warranty Service Provider Facility Address  Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1	No Bid	2018 Transit 350 Med. Roof Ford 3.7L V6  36 mo/36,000 Bumper To Bumper 5 yr/60,000 powertrain  Red McCombs Ford  8333 W I-10 San Antonio, Tx. 78230 June 1st June 1st No 120	No Bid	No bid	No Bid	2018 Ford Transit  3.7 Liter V6 - 275 HP  3 year/36,000 mile bumper to bumper, 5 year/60,000 mile powertrain Red McCombs Ford  8333 Interstate 10 San Antonio, Tx 78230 5-4-2018 5-4-2018 Yes 100	No bid	2018 Ford Transit  Ford 3.7L V6 275 HP  3 yrs or 36000 miles bumper to bumper. 5 yrs or 60,000 miles Powertrain Any Ford dealer nationwide Nearest Ford dealer  5/4/2018 5/3/2018 yes 115-125 *Note: Largest fuel tank available is 25 gallons

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Item	Description	Qty							
9	12- Passenger Van- Medium Roof	1							
	Price Each			\$31,251.16			\$33,759.16		\$31,749.00
	Price Total			\$31,251.16			\$33,759.16		\$31,749.00
	Prompt Payment Discount			0.00%			0.00%		0.00%
	Total Cost with Prompt Payment Discount			\$31,251.16			\$33,759.16		\$31,749.00
	Percentage between lowest responsive bid and local bid								
	Price Differential								
	Year, Make & Model Offered		No Bid	2018 Transit Ford 3.7L V6	No Bid	No bid	No Bid	No bid	2018 Ford Transit Ford 3.7L V6 275 HP
	Specific Make & Model of Engine Offered (Include SAE Net HP)			36 m/36,000 Bumper To Bumper					3 yrs or 36000 miles bumper to bumper.
	Warranty			5 yr/60,000 powertrain					5 yrs or 60,000 miles powertrain
	Warranty Service Provide Name			Red McCombs Ford					Any Ford dealer nationwide
	Warranty Service Provider Facility Address			8333 W I-10 San Antonio, Tx. 78230			8333 Interstate 10 San Antonio, Tx 78230		Nearest Ford dealer
	Production Cut-Off Date			June 1st			5-4-2018		5/4/2018
	Last Day to Place Order			June 1st			5-4-2018		5/3/2018
	Firm Pricing Date			No			Yes		yes
	Delivery Days			120			100		115-125
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30	2.5% 10 Days	Net 30
	<b>Total Award</b>		<b>\$343,187.00</b>	<b>\$142,423.18</b>	<b>\$61,798.00</b>	<b>\$56,994.00</b>	<b>\$33,661.00</b>		