



City of San Antonio

Contract Summary Sheet

Date: 11/5/2020
Agenda Item: 20-5595

Name/Title (Caption as shown on agenda): Annual Contract for Aviation Glass Beads 6100013028 MFB	
Brief Description of Item(s) and Use: This contract will provide glass beads for the Aviation Department. The glass beads shall be Federal Aviation Administration approved and shall be clear, colorless, and clean, and of such character as to permit embedment in a pigmented binder with its upper surface exposed to permit the refracting of light rays to be able to improve visibility and safety of airport runway/taxiway traffic markings.	
Total \$:	\$37,000.00 annually; \$185,000.00 total contract value
Contract Period:	Upon award through December 31, 2023 with two, one-year renewal options
Method of Procurement:	Competitive (5 bids received)
Price Trend:	7.35% increase due to the rising cost from previous contract awarded in 2019. Prior contract supply was imported from China; new contract supply will be U.S. manufactured.
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Swarco Reflex LLC, 900 N. Denton, Mexia, TX 76667
Previous Contractor(s):	Brightlands Tech. Inc., 10013 8th St., Unit A, Rancho Cucamonga, CA 91730
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Aviation Department will be required to process individual procurements to provide glass beads on an as-needed basis. Procuring outside of a contract will likely result in negative impacts on the timeliness, efficiency and cost of procuring the required glass beads.
Using Department (s):	Aviation