



City of San Antonio

Contract Summary Sheet

Date: 04/17/2014
Agenda Item: 14-598

Name/Title (Caption as shown on agenda): Aviation Bonding Glass Beads 6100003987 CC	
Brief Description of Item(s) and Use: This contract, meeting Federal Supply Class (FSC) Federal Specifications II-B 1325D or latest revision, as specified in Federal Aviation Administration (FAA) Advisory Circular 150/5370-10F, Item P620 or latest version, will provide the Aviation Department, Airside Maintenance Division, with a vendor to furnish bonding glass beads to improve visibility & safety of airport runway/taxiway traffic approved paint markings at the San Antonio International Airport.	
Total \$:	\$37,000.00 annually; \$185,000.00 contract period
Contract Period:	Upon award through June 30, 2017 with two, one year renewal options
Method of Procurement:	Competitive (4 bids received)
Price Trend:	2% decrease
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Potters Industries, 300 Lindenwood Drive, Malern, PA 19355 (NON-LOCAL)
Previous Contractor(s):	Swarco Reflex Incorporated, P.O. Box 1558, Mexia, TX 76667
Comments:	NAS: Ennis Paint, Inc. bid was "not as specified". They bid Type VI, Grade A instead of Type VI, Grade B.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Aviation Department will make purchases as needed which may cause higher pricing and affect delivery.
Using Department (s):	Aviation