

RFQ Financial Underwriting Services RFQ-16-085 Score Summary	Maximum Points	Samuel Ramirez	M.E. Allison & Co., Inc.	Siebert Brandford	Estrada Hinojosa	Hutchinson Shockey Erley	Loop Capital Markets, LLC	Samco Capital	Drexel Hamilton, LLC	UMB Bank	Stern Brothers	George K Baum	Academy Securities, Inc.	Mischler Financial	Backstron McCarley Berry	Rice Financial	Cabrera Capital Markets, LLC	Blacylock Beal Van, LLC	Rockfleet
		<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million
A - Experience, Background, Qualifications	20	17.67	11.50	17.17	15.00	15.50	15.83	14.50	10.17	12.83	11.67	11.83	9.00	10.00	10.33	10.33	10.50	8.17	5.67
B - Proposed Plan	45	39.67	25.83	37.00	34.67	34.17	32.50	31.00	27.17	27.67	26.50	25.00	22.83	21.17	25.50	23.00	22.83	20.33	15.83
A - B SUB-TOTAL	65	57.34	37.33	54.17	49.67	49.67	48.33	45.50	37.34	40.50	38.17	36.83	31.83	31.17	35.83	33.33	33.33	28.50	21.50
C - SBEDA - SBE Prime Contract and M/WBE Prime Contract Programs	20	0.00	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
C - SUB-TOTAL	20	0.00	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
D - Local Preference Program	10	0.00	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
D SUB-TOTAL	10	0.00	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E - VOSB Preference Program	5	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.00	0.00	0.00	0.00	5.00	5.00	0.00	0.00	0.00	0.00	0.00
E SUB-TOTAL	5	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.00	0.00	0.00	0.00	5.00	5.00	0.00	0.00	0.00	0.00	0.00
TOTAL SCORE	100	57.34	57.33	54.17	49.67	49.67	48.33	45.50	42.34	40.50	38.17	36.83	36.83	36.17	35.83	33.33	33.33	28.50	21.50
RANK BASED ON TOTAL SCORE		1	2	3	4	4	6	7	8	9	10	11	11	13	14	15	15	17	18

RFQ Financial Underwriting Services RFQ-16-085 Score Summary	Maximum Points	Piper Jaffray & Co.	Stifel Nicolaus & Company, Inc.	Raymond James	Mesirow Financial	BOSC BOK Financial	William Blair & Co., LLC	Oppenheimer & Co. Inc.	Citigroup	Wells Fargo Securities, LLC	JP Morgan Securities	Merrill Lynch (Bank of America)	Morgan Stanley	RBC Capital Markets	Jefferies LLC	Barclays Capital	Goldman Sachs	Fidelity Capital Markets, a division of National Financial Services LLC
		> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million
A - Experience, Background, Qualifications	20	18.33	17.17	17.17	15.00	13.83	12.67	11.83	18.67	17.50	17.50	17.33	16.83	16.67	16.83	16.83	16.00	11.33
B - Proposed Plan	45	42.50	38.83	38.00	32.00	27.83	27.17	27.00	41.67	39.83	39.00	37.33	35.67	37.00	36.50	35.17	35.17	27.33
A - B SUB-TOTAL	65	60.83	56.00	55.17	47.00	41.66	39.84	38.83	60.34	57.33	56.50	54.66	52.50	53.67	53.33	52.00	51.17	38.66
C - SBEDA - SBE Prime Contract and M/WBE Prime Contract Programs	20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
C - SUB-TOTAL	20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
D - Local Preference Program	10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.00	5.00	5.00	5.00	5.00	0.00	0.00	0.00	0.00	0.00
D SUB-TOTAL	10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.00	5.00	5.00	5.00	5.00	0.00	0.00	0.00	0.00	0.00
E - VOSB Preference Program	5	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E SUB-TOTAL	5	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL SCORE	100	60.83	56.00	55.17	47.00	41.66	39.84	38.83	65.34	62.33	61.50	59.66	57.50	53.67	53.33	52.00	51.17	38.66
RANK BASED ON TOTAL SCORE		1	2	3	4	5	6	7	1	2	3	4	5	6	7	8	9	10