

RFQ Financial Underwriting Services RFQ-16-085 Score Summary	Maximum Points	Samuel Ramirez	M.E. Allison & Co., Inc.	Siebert Brandford	Estrada Hinojosa	Hutchinson Shockey Erley	Loop Capital Markets, LLC	Samco Capital	Drexel Hamilton, LLC	UMB Bank	Stern Brothers	George K Baum	Academy Securities, Inc.	Mischler Financial	Backstron McCarley Berry	Rice Financial	Cabrera Capital Markets, LLC	Blacylock Beal Van, LLC	Rockfleet
		<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million	<\$20 Million
<b>A - Experience, Background, Qualifications</b>	<b>20</b>	17.67	11.50	17.17	15.00	15.50	15.83	14.50	10.17	12.83	11.67	11.83	9.00	10.00	10.33	10.33	10.50	8.17	5.67
<b>B - Proposed Plan</b>	<b>45</b>	39.67	25.83	37.00	34.67	34.17	32.50	31.00	27.17	27.67	26.50	25.00	22.83	21.17	25.50	23.00	22.83	20.33	15.83
<b>A - B SUB-TOTAL</b>	<b>65</b>	<b>57.34</b>	<b>37.33</b>	<b>54.17</b>	<b>49.67</b>	<b>49.67</b>	<b>48.33</b>	<b>45.50</b>	<b>37.34</b>	<b>40.50</b>	<b>38.17</b>	<b>36.83</b>	<b>31.83</b>	<b>31.17</b>	<b>35.83</b>	<b>33.33</b>	<b>33.33</b>	<b>28.50</b>	<b>21.50</b>
<b>C - SBEDA - SBE Prime Contract and M/WBE Prime Contract Programs</b>	<b>20</b>	0.00	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>C - SUB-TOTAL</b>	<b>20</b>	<b>0.00</b>	<b>10.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>D - Local Preference Program</b>	<b>10</b>	0.00	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>D SUB-TOTAL</b>	<b>10</b>	<b>0.00</b>	<b>10.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>E - VOSB Preference Program</b>	<b>5</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.00	0.00	0.00	0.00	5.00	5.00	0.00	0.00	0.00	0.00	0.00
<b>E SUB-TOTAL</b>	<b>5</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5.00</b>	<b>5.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL SCORE</b>	<b>100</b>	<b>57.34</b>	<b>57.33</b>	<b>54.17</b>	<b>49.67</b>	<b>49.67</b>	<b>48.33</b>	<b>45.50</b>	<b>42.34</b>	<b>40.50</b>	<b>38.17</b>	<b>36.83</b>	<b>36.83</b>	<b>36.17</b>	<b>35.83</b>	<b>33.33</b>	<b>33.33</b>	<b>28.50</b>	<b>21.50</b>
<b>RANK BASED ON TOTAL SCORE</b>		<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>4</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>11</b>	<b>13</b>	<b>14</b>	<b>15</b>	<b>15</b>	<b>17</b>	<b>18</b>

RFQ Financial Underwriting Services RFQ-16-085  Score Summary	Maximum Points	Piper Jaffray & Co.	Stifel Nicolaus & Company, Inc.	Raymond James	Mesirow Financial	BOSC BOK Financial	William Blair & Co., LLC	Oppenheimer & Co. Inc.	Citigroup	Wells Fargo Securities, LLC	JP Morgan Securities	Merrill Lynch (Bank of America)	Morgan Stanley	RBC Capital Markets	Jefferies LLC	Barclays Capital	Goldman Sachs	Fidelity Capital Markets, a division of National Financial Services LLC
		> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$20 Million but < \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million	> \$500 Million
<b>A - Experience, Background, Qualifications</b>	<b>20</b>	18.33	17.17	17.17	15.00	13.83	12.67	11.83	18.67	17.50	17.50	17.33	16.83	16.67	16.83	16.83	16.00	11.33
<b>B - Proposed Plan</b>	<b>45</b>	42.50	38.83	38.00	32.00	27.83	27.17	27.00	41.67	39.83	39.00	37.33	35.67	37.00	36.50	35.17	35.17	27.33
<b>A - B SUB-TOTAL</b>	<b>65</b>	<b>60.83</b>	<b>56.00</b>	<b>55.17</b>	<b>47.00</b>	<b>41.66</b>	<b>39.84</b>	<b>38.83</b>	<b>60.34</b>	<b>57.33</b>	<b>56.50</b>	<b>54.66</b>	<b>52.50</b>	<b>53.67</b>	<b>53.33</b>	<b>52.00</b>	<b>51.17</b>	<b>38.66</b>
<b>C - SBEDA - SBE Prime Contract and M/WBE Prime Contract Programs</b>	<b>20</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>C - SUB-TOTAL</b>	<b>20</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>D - Local Preference Program</b>	<b>10</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.00	5.00	5.00	5.00	5.00	0.00	0.00	0.00	0.00	0.00
<b>D SUB-TOTAL</b>	<b>10</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5.00</b>	<b>5.00</b>	<b>5.00</b>	<b>5.00</b>	<b>5.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>E - VOSB Preference Program</b>	<b>5</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>E SUB-TOTAL</b>	<b>5</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL SCORE</b>	<b>100</b>	<b>60.83</b>	<b>56.00</b>	<b>55.17</b>	<b>47.00</b>	<b>41.66</b>	<b>39.84</b>	<b>38.83</b>	<b>65.34</b>	<b>62.33</b>	<b>61.50</b>	<b>59.66</b>	<b>57.50</b>	<b>53.67</b>	<b>53.33</b>	<b>52.00</b>	<b>51.17</b>	<b>38.66</b>
<b>RANK BASED ON TOTAL SCORE</b>		<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>