



City of San Antonio Contract Summary Sheet

Date: 11/10/16
Agenda Item: 16-5410

Name/Title (Caption as shown on agenda): Annual Contract for Ferrara Fire Truck Parts 6100007975 SC	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Fire Department with Ferrara Fire Truck Parts. The San Antonio Fire Department will utilize this contract to service eight Fire Apparatuses. Ferrara Fire Apparatus, Inc. does not have any authorized distributors in Texas.	
Total \$:	\$84,000.00 annually
Contract Period:	Upon award through March 31, 2019 with two, one year renewal options
Method of Procurement:	Public Health & Safety Exemption
Price Trend:	25.35% decrease from the previous awarded contract in 2011
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Ferrara Fire Apparatus, Inc., 27855 James Chapel Rd., Holden, LA 70744 (Non-Local)
Previous Contractor(s):	Siddons Martin Emergency Group, 14233 Interdrive W., Houston, TX 77032
Comments:	Originally solicited as an Invitation for Bid but no reseller could comply with the IFB requirement to provide a manufacturer's price list. Ferrara notified the City that they would provide their proprietary manufacturer's price list should the City elect to contract directly with them. The execution of a Public Health and Safety exemption to the competitive bid process facilitated the receipt of a formal offer from Ferrara Fire Apparatus, Inc.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to purchase fire truck parts on an as needed basis wherein increased cost due to non-contract buying could be realized. This may delay the timely completion of maintenance and repair thus increasing the down time of emergency vehicles which could compromise the emergency response to the residents of San Antonio.
Using Department (s):	Fire