



City of San Antonio

Contract Summary Sheet

Date: 3/5/2020
Agenda Item: 20-1762

Name/Title (Caption as shown on agenda): Annual Contract for Chemguard Firefighting Foam Class A & B 6100012208 EMG	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Fire Department with a vendor for the purchase and delivery of firefighting foam. This foam shall be utilized to fight Class A and Class B fires, by definition from the National Fire Protection Association. The foam selection is used to help extinguish multiple types of fires. The Class A Foam is used to extinguish grass, vehicle and building fires. The foam also helps keep fires suppressed until final clean-up is accomplished. The Class B Foam is used to suppress hydrocarbon fires and fuel fires (such as gasoline, diesel, and oil products) from large and small containers. This foam can also be used on pesticides and other liquids to suppress vapors.	
Total \$:	\$253,000.00 annually
Contract Period:	April 1, 2020 through March 31, 2023 with two, one year renewal options
Method of Procurement:	Public Health & Safety Exemption (2 offers received)
Price Trend:	3.96% increase due to market volatility in raw materials used for product manufacture
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Casco Industries, 705 S. 8 th Street, La Porte, TX 77571 (Non-Local)
Previous Contractor(s):	Casco Industries, 607 W. 62 nd Street, Shreveport, LA 71148
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the San Antonio Fire Department would be required to purchase firefighting foam on an as-needed basis which may delay the timely receipt of required items and, as a result, cost savings associated with having a term contract in place would not be realized.
Using Department (s):	Fire