

**City of San Antonio
Bid Tabulation**

Opened: 05.01.17		LOCAL			
For: EOC Acoustic and Monitor Upgrades		LOCAL	LOCAL	LOCAL	
6100008799		RR			
Item	Description	Quantity	San Antonio, TX 78216 210-757-4541	San Antonio, TX 78247	San Antonio, TX 78201
BASE CONTRACT SECTION A - COMMAND FLOOR					
1A	90" LED Monitor or approved equal	4			
	Unit Cost		\$8,017.80	\$7,957.00	\$7,315.00
	Total Cost		\$32,071.20	\$31,828.00	\$29,260.00
	Manufacturer: NEC		NEC	Sharp	Sharp
	Part #: E905		E905	PN-LE901	PN-LE901
1B	Heavy Duty Monitor Wall Mount or approved equal	10			
	Unit Cost		\$247.25	\$320.00	\$289.00
	Total Cost		\$2,472.50	\$3,200.00	\$2,890.00
	Manufacturer: CHIEF		Chief	Chief	Chief
	Part #: XTMU		XTMU	XTM1U	XTM1U
1C	70" LED Monitor or approved equal	6			
	Unit Cost		\$3,033.70	\$2,177.00	\$1,966.00
	Total Cost		\$18,202.20	\$13,062.00	\$11,796.00
	Manufacturer: NEC		NEC	Sharp	Sharp
	Part #: E705		E705	LC-70LE661U	LC-70LE661U
2A	Miscellaneous cables, connectors, hardware	1			
	Unit Cost		\$2,745.00	\$8,767.00	\$7,500.00
	Total Cost		\$2,745.00	\$8,767.00	\$7,500.00
2B	Labor and Installation	1			
	Unit Cost		\$6,900.00	\$11,970.00	\$15,760.00
	Total Cost		\$6,900.00	\$11,970.00	\$15,760.00
2C	Programming – Crestron DM system or approved equal	1			
	Unit Cost		\$3,500.00	\$4,667.00	\$3,400.00
	Total Cost		\$3,500.00	\$4,667.00	\$3,400.00
3A	Custom Owens Corning 703 or approved equal	19			
	Unit Cost		\$109.25	\$450.00	\$127.00
	Total Cost		\$2,075.75	\$8,550.00	\$2,413.00
	Color: Executive Blue Gray			Owens Corning	Owens Corning
	Size: 73in X 25in X 1in			703 Blue Gray	703 Blue Gray
3B	Custom Owens Corning 703 or approved equal	30			
	Unit Cost		\$109.25	\$450.00	\$127.00
	Total Cost		\$3,277.50	\$13,500.00	\$3,810.00
	Color: Executive Graphite			Owens Corning	Owens Corning
	Size: 73in X 25in X 1in			703 Executive Graphite	703 Executive Graphite
3C	Miscellaneous cables, connectors, hardware	1			
	Unit Cost		\$480.00	\$2,223.00	\$500.00
	Total Cost		\$480.00	\$2,223.00	\$500.00
3D	Labor & Installation	1			
	Unit Cost		\$2,450.00	\$16,667.00	\$5,040.00
	Total Cost		\$2,450.00	\$16,667.00	\$5,040.00
SECTION B - ROOM 1 (OPTIONAL ITEMS)					
1A	50" NEC TV or approved equal	1			
	Unit Cost		\$887.80	\$1,022.00	\$899.00
	Total Cost		\$887.80	\$1,022.00	\$899.00
	Manufacturer: NEC		NEC	Sharp	Sharp
	Part #: E505		E505	PN-Y496	PN-Y496 LED Display/Signage
1B	SmartMount Articulating Wall Arm or approved equal	1			
	Unit Cost		\$282.90	\$293.00	\$626.00
	Total Cost		\$282.90	\$293.00	\$626.00
	Manufacturer: Peerless		Peerless	OmniMount	Chief
	Part #: SA761PU		SA761PU	OE150FM	PDRUB
1C	70" 1080p Smart TV or approved equal	1			
	Unit Cost		\$2,033.20	\$2,177.00	\$1,966.00
	Total Cost		\$2,033.20	\$2,177.00	\$1,966.00
	Manufacturer: Sharp		Sharp	Sharp	Sharp
	Part #: LC70LE6661U		LC70LE6661U	LC-70LE661U	LC-70LE661U
1D	Articulating Wall Arm or approved equal	1			
	Unit Cost		\$654.35	\$293.00	\$626.00
	Total Cost		\$654.35	\$293.00	\$626.00
	Manufacturer: Chief		Chief	OmniMount	Chief
	Part #: PDRUB		PDRUB	OE150FM	PN-Y496
1E	QuadView HDx4 window processor with 4 graphic/HD inputs plus a background channel or approved equal	1			
	Unit Cost		\$6,302.00	\$3,085.00	\$2,934.75
	Total Cost		\$6,302.00	\$3,085.00	\$2,934.75
	Manufacturer: RGB Spectrum			Tekvok	RGB Spectrum
	Part #: QuadView HDx-4/0			TEKMOV71-4K-421	Quadview
1F	Control Processor or approved equal	1			
	Unit Cost		\$1,667.50	\$2,167.00	\$1,365.00
	Total Cost		\$1,667.50	\$2,167.00	\$1,365.00
	Manufacturer: Crestron		Crestron	Crestron	Crestron
	Part #: CP3N		CP3N	CP3N	CP3N
1G	Two Output HDMI DA or approved equal	1			
	Unit Cost		\$690.00	\$250.00	\$399.00
	Total Cost		\$690.00	\$250.00	\$399.00
	Manufacturer: Extron		Extron	Crestron	Extron
	Part #: 60-997-01		60-997-01	HD-DA2-4K-E	IN1608

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For: EOC Acoustic and Monitor Upgrades		ISI Automation Intl. Inc	Digital Display Solutions, Inc.	New Beginnings Capital Partnership	
6100008799		778 Isom Road	12081 Starcrest Drive	3700 Fredricksburg Rd Ste 101	
Item	Description	Quantity	San Antonio, TX 78216 210-757-4541	San Antonio, TX 78247	San Antonio, TX 78201
1H	IN-1608 Scaling Switcher or approved equal	1			
	Unit Cost		\$3,490.00	\$3,084.00	\$2,016.00
	Total Cost		\$3,490.00	\$3,084.00	\$2,016.00
	Manufacturer: Extron		Extron	Extron	Extron
	Part #: 60-1238-51		60-1238-51	60-123851	IN-1608
2A	Miscellaneous cables, connectors, hardware	1			
	Unit Cost		\$1,445.00	\$2,251.00	\$1,100.00
	Total Cost		\$1,445.00	\$2,251.00	\$1,100.00
2B	Labor & Installation	1			
	Unit Cost		\$3,340.00	\$9,975.00	\$4,770.00
	Total Cost		\$3,340.00	\$9,975.00	\$4,770.00
2C	Audio System Programming & Testing	1			
	Unit Cost		\$2,100.00	\$2,334.00	\$1,728.00
	Total Cost		\$2,100.00	\$2,334.00	\$1,728.00
SECTION C - ROOM 2 (OPTIONAL ITEMS)					
1A	Advantage Electrol Electric screen 60"x96" 16:10 or approved equal	1			
	Unit Cost		\$1,943.50	\$2,488.00	\$1,641.00
	Total Cost		\$1,943.50	\$2,488.00	\$1,641.00
	Manufacturer: Dalite		Dalite	DA-LITE	Da-Lite
	Part #: 34516LS		-	34516LS	Adv Electrol
1B	4500 Lm Proj WXGA or approved equal	1			
	Unit Cost		\$1,495.00	\$1,770.00	\$1,717.00
	Total Cost		\$1,495.00	\$1,770.00	\$1,717.00
	Manufacturer: NEC		NEC	NEC	NEC
	Part #: NPP451W		NPP451W	NP-P452W	NP-P452W
1C	Universal projector mount or approved equal	1			
	Unit Cost		\$163.30	\$173.00	\$140.00
	Total Cost		\$163.30	\$173.00	\$140.00
	Manufacturer: Chief		Chief	Chief	Chief
	Part #: RPAUW		RPAUW	RPAU	RPAUW
1D	Ceiling mount for projector or approved equal	1			
	Unit Cost		\$100.05	\$106.00	\$85.00
	Total Cost		\$100.05	\$106.00	\$85.00
	Manufacturer: Chief		Chief	Chief	Chief
	Part #: CMS440		CMS440	CMA440	CMS440
1E	55" NEC TV or approved equal	1			
	Unit Cost		\$1,200.00	\$1,438.00	\$1,141.00
	Total Cost		\$1,200.00	\$1,438.00	\$1,141.00
	Manufacturer: NEC		LG	Samsung	NEC
	Part #: E585		LG 58UF8300	DC55E	-
1F	SmartMount Articulating Wall Arm or approved equal	1			
	Unit Cost		\$282.90	\$293.00	\$626.00
	Total Cost		\$282.90	\$293.00	\$626.00
	Manufacturer: Peerless		Peerless	OmniMount	Chief
	Part #: SA761PU		SA761PU	OE150FM	PDRUB
1G	RoboSHOT 12 or approved equal	1			
	Unit Cost		\$4,912.80	\$144.00	\$3,374.00
	Total Cost		\$4,912.80	\$144.00	\$3,374.00
	Manufacturer: Vaddio		Vaddio	Vaddio	Vaddio
	Part #: 999-9905-000		999-9905-000	999-9940-000	RoboShot
1H	Thin profile wall mount for the Vaddio RoboSHOT 12 or approved equal	1			
	Unit Cost		\$135.70	\$144.00	\$83.00
	Total Cost		\$135.70	\$144.00	\$83.00
	Manufacturer: Vaddio		Vaddio	Vaddio	Vaddio
	Part #: 535-2000-240		535-2000-240	535-2000-240	RoboShot
SECTION C - ROOM 2 (OPTIONAL ITEMS)					
2A	Miscellaneous cables, connectors, hardware	1			
	Unit Cost		\$1,445.00	\$2,167.00	\$1,000.00
	Total Cost		\$1,445.00	\$2,167.00	\$1,000.00
2B	Labor	1			
	Unit Cost		\$2,080.00	\$9,975.00	\$5,020.00
	Total Cost		\$2,080.00	\$9,975.00	\$5,020.00
2C	Programming	1			
	Unit Cost		\$1,900.00	\$2,000.00	\$1,440.00
	Total Cost		\$1,900.00	\$2,000.00	\$1,440.00
	Payment Terms		3% 10 days	2% 10 days	Net 30
	Total		\$112,725.15	\$162,063.00	\$117,065.75
	Total with prompt payment discount		\$109,343.40	\$158,821.74	\$117,065.75
	Total Award		\$109,343.40	\$0.00	\$0.00