



# City of San Antonio

## Contract Summary Sheet

Date: 8/11/16  
Agenda Item: 16-3788

<b>Name/Title (Caption as shown on agenda):</b> <b>Annual Contract for Supplemental Printing Services 6100007277 HH</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide various City Departments with supplemental printing services, including categories such as letterheads, notepads, business cards, envelopes, postcards, decals, forms, copies, brochures, door hangers, posters, banners, and booklets. This contract will be managed by the City's Print and Mail Operations Division to support print and mail services for various City Departments.	
<b>Total \$:</b>	\$114,000.00 annually
<b>Contract Period:</b>	Upon award through September 30, 2018 with a one-year renewal option
<b>Method of Procurement:</b>	Competitive (9 bids received)
<b>Price Trend:</b>	N/A - additional services included in this contract compared to prior contract
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<p><b>Rush American Printing, Inc. 10912 Wye St., San Antonio, TX 78217 (Local)</b> <b>Categories A, B, D, and J</b></p> <p><b>TL Abbott Investments, LLC, 2714 West Ave., San Antonio, TX 78201 (Local)</b> <b>Categories C, F, and H</b></p> <p><b>Smith Print II, 333 Burnet St., San Antonio, TX 78202, (Local)</b> <b>Category G</b></p>
<b>Previous Contractor(s):</b>	<p>Clear Visions, 121 Interpark Blvd., San Antonio, TX 78216</p> <p>Presto Printing, 2714 West Ave., San Antonio, TX 78201</p> <p>Rush American Printing, Inc., 10912 Wye Street, San Antonio, TX 78217</p>
<b>Comments:</b>	<p><b>NAS:</b> 1st Source Digital – failed to satisfy subcontracting requirements and deemed non-responsive</p> <p><b>NAS:</b> Litho Press, Inc. – failed to submit the utilization plan and deemed non-responsive</p> <p><b>NAS:</b> Resource Printing Services – failed to submit the utilization plan and deemed non-responsive</p> <p><b>NAS:</b> Thompson Print Solutions – failed to submit the utilization plan and deemed non-responsive</p> <p><b>NAS:</b> Smith Print II – did not bid on all items in Category F</p> <p><b>NAS:</b> TL Abbott – did not bid on all items in Category J</p>

<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, City Departments would be required to purchase items on an as needed basis which may result in higher prices and delays in printing services.
<b>Using Department (s):</b>	City Wide