



City of San Antonio

Contract Summary Sheet

Date: 5/10/2018
Agenda Item: 18-2766

Name/Title (Caption as shown on agenda): Annual Contract for the Purchase of Lucas Devices and Maintenance 6100009988 SC	
Brief Description of Item(s) and Use: The City of San Antonio (City) solicited an offer from Physio-Control, Inc. for the purchase, delivery and maintenance of Lucas 3 Chest Compression Systems. The Lucas 3 device is an automated piece of equipment that first responders will use to conduct CPR on patients during emergency medical responses. Physio-Control, Inc. is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets for the LUCAS® Chest Compression Systems and TrueCPR™ Coaching Devices. These items are being purchased as Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges, with his/her signature, that all items offered are considered Sole Source.	
Total \$:	\$1,712,500.00 Total contract value
Contract Period:	Upon award through September 30, 2021 with two additional one year renewal options
Method of Procurement:	Sole Source
Price Trend:	New Contract
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Physio-Control, Inc., 11811 Willows Road NE, Redmond, WA 98052 (Non-Local)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Fire Department would have to continue with manual CPR methods and not benefit from the Lucas 3 devices which have proven to be effective lifesaving equipment. Paramedics would be unable to provide enhanced medical care to patients.
Using Department (s):	Fire Department