

## CITY MANAGER'S LETTERHEAD

June 20, 2014

Andrew McGilvray  
Executive Secretary  
Foreign-Trade Zones Board  
U.S. Department of Commerce  
1401 Constitution Ave., NW, Room 21013  
Washington, DC 20230

Dear Mr. McGilvray:

This letter serves as the Application Transmittal Letter in connection with the request of the City of San Antonio, Grantee of the San Antonio Foreign Trade Zone (FTZ No. 80), for reorganization and participation in the Alternative Site Framework Program (ASF) for FTZ No. 80. This application for participation in the ASF is made in order to define our Service Territory so as to include all of Bexar County and part of both Comal and Guadalupe Counties. Since no new or modified sites are being proposed, this application consists only of Part One, the General Information Section, which requests details on existing sites within FTZ No. 80. As required by Part One, Section 1 of the ASF application instructions, we are providing the application with all applicable exhibits.

The ability to offer companies expeditious access to an FTZ designation and the ability to expand the program into new territory within our region will prove indispensable in our efforts to increase global trade and investment across the San Antonio region.

Our inability to provide quick activation to potential FTZ users has proven frustrating in the past. We believe that the usage-driven framework provided by the ASF is a more effective approach that will suit San Antonio-area businesses. The ability to provide an expedited administrative approval under the ASF will be a large benefit for economic development efforts and for companies considering coming to the San Antonio region.

Sincerely,

Sheryl Sculley  
City Manager