



City of San Antonio

Contract Summary Sheet

Date: 10/3/2019
Agenda Item: 19-6477

Name/Title (Caption as shown on agenda): Annual Contract for Water Softener Preventive Maintenance and Solar Salt for Convention Center 6100011674 JG	
Brief Description of Item(s) and Use: This contract will provide the Convention and Sports Facilities Department with a Contractor to provide all labor, material and solar salt to maintain two City-owned water softeners on a monthly basis at the Henry B. Gonzalez Convention Center. This service is necessary to maintain the Convention Center water softeners equipment working efficiently in order to continue providing soft water to the convention and event attendees at this facility. Contractor will be checking the media, mineral tanks, brine tanks, brine introduction, control valve and auxiliary equipment once a month for proper operations.	
Total \$:	\$23,000.00 annually; \$115,000.00 Contract Period
Contract Period:	Upon award through September 30, 2022 with two, one year renewal options
Method of Procurement:	Competitive (2 bids received)
Price Trend:	Decrease 8.69% due lower cost rates on solar salt and preventive maintenance labor.
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Salt Exchange, Inc., 4231 Director Dr., San Antonio, TX 78219 (Local)
Previous Contractor(s):	Ernesto Varela DBA Rainbow Water Purification, 12002 Cassandra Lane, Houston, TX 77064-2002
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Convention and Sports Facilities Department would be required to process individual procurements for preventive maintenance and solar salt for department water softeners on an as needed basis. However, processing purchases as services are needed could result in paying higher than contract rates and delay the timely receipt of services.
Using Department (s):	Convention and Sports Facilities