

**City of San Antonio
Bid Tabulation**

Opened: January 11, 2016		Local	
For: Annual Contract for the Purchase and Repair of Firecom System and Headsets		SAT Radio Communications LTD dba Industrial Communications 1019 E. Euclid Ave.	
6100006970		SC	San Antonio, TX 78212 210-226-3682
Item	Description	Est. Annual Quantity	
1A.	REPAIR FIXED HOURLY RATE		
	Labor rate for repair and service of Firecom System per hour		\$65.00
	Labor rate for repair and service of Headsets per hour		\$65.00
2A.	FIRECOM SYSTEM		
	Percent of discount offered		5.0%
	Product Identification (Manufacturer)		Firecom
	Type of Price Schedule (dealer, jobber, etc.)		Dealer
	Price Schedule Number		QF7-036
	Date of Price Schedule		May 1, 2014
	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)		List Price
	Specified Items:		
	210 Radio Interface, Dual Headset.	5	\$375.25
	Extended Total		\$1,876.25
	110 One-person Radio Interface, Single Headset.	5	\$185.25
	Extended Total		\$926.25
2B.	FIRECOM SYSTEM PARTS		
	Percent of discount offered		5.0%
	Product Identification (Manufacturer)		Firecom
	Type of Price Schedule (dealer, jobber, etc.)		Dealer
	Price Schedule Number		QF7-036
	Date of Price Schedule		May 1, 2014
	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)		List Price
	Specified Items		
	5400D Remote Intercom Remote Head	5	\$426.55
	Extended Total		\$2,132.75
	5300D Remote Intercom Remote Head	5	\$379.05
	Extended Total		\$1,895.25
	5200D Remote Intercom Remote Head	5	\$331.55
	Extended Total		\$1,657.75
	Mounting Bracket Assembly Kit	5	\$47.45
	Extended Total		\$237.25
3A.	FIRECOM HEADSET PARTS		
	Percent of discount offered		5.0%
	Product Identification (Manufacturer)		Firecom
	Type of Price Schedule (dealer, jobber, etc.)		Dealer
	Price Schedule Number		QF7-036
	Date of Price Schedule		May 1, 2014
	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)		List Price
	Specified Items		
	BP5-10 Programmable Wireless Belt Pack	5	\$375.25
	Extended Total		\$1,876.25
	BP3-10 Programmable Wireless Belt Pack	5	\$470.25
	Extended Total		\$2,351.25
	Multi-User Intercom Only Wireless Base Station	5	\$522.50
	Extended Total		\$2,612.50
	Single-User Radio Transmit Wireless Base Station	5	\$427.50
	Extended Total		\$2,137.50
3B.	FIRECOM HEADSETS		

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	Product Identification (Manufacturer)		Firecom
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	Price Schedule Number		QF7-036
	Date of Price Schedule		May 1, 2014
	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)		List Price
	Specified Items		
	Wireless Under-Helmet Style Headset.	5	\$522.50
	Extended Total		\$2,612.50
	Wireless Under-Helmet Style Headset. No radio transmit.	5	\$522.50
	Extended Total		\$2,612.50
	Wireless Over-Head Style Headset.	5	\$522.50
	Extended Total		\$2,612.50
	Wireless Over-Head Style Headset.	5	\$612.75
	Extended Total		\$3,063.75
	Terms		Net 30