

AN ORDINANCE **2017-02-23-0096**

ACCEPTING THE OFFER FROM DAILEY & WELLS COMMUNICATIONS, INC., THROUGH THE HOUSTON-GALVESTON AREA COUNCIL OF GOVERNMENTS COOPERATIVE CONTRACT, TO PROVIDE THE SAN ANTONIO POLICE, PARKS AND RECREATION, AND AVIATION DEPARTMENTS WITH PORTABLE AND MOBILE RADIOS AND COMMAND BASE STATIONS THROUGH THE INFORMATION TECHNOLOGY SERVICES DEPARTMENT FOR A TOTAL COST OF \$2,529,617.38, OF WHICH \$2,467,398.18 IS FUNDED FROM THE FY 2017 TO FY 2022 CAPITAL BUDGET, AND \$62,219.20 FUNDED FROM THE FY 2017 AIRPORT OPERATING AND MAINTENANCE FUND.

* * * * *

WHEREAS, City staff is recommending the purchase of P25 compliant radios for the San Antonio Police Department, Parks and Recreation Department, and Aviation Department, to replace radios that are over 12 years in age and are designated as mission critical need and are at end-of-life; and

WHEREAS, an offer has been submitted by Dailey & Wells Communications, Inc., for the purchase of 562 portable radios through the HGAC cooperative contract RA05-15 for a total cost of \$2,529,617.38, which reflects a 26% discount from the list price for portable and mobile radios and command base stations per the terms of the HGAC contract; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The offer from Dailey & Wells Communications, Inc., through the Houston-Galveston Area Council of Governments cooperative contract, to provide the San Antonio Police, Parks and Recreation, and Aviation Departments with portable and mobile radios and command base stations through the information technology services department for a total cost of \$2,529,617.38, is hereby approved. A copy of the agreement is attached hereto and is incorporated by reference as **Attachment I**. The City Manager, or her designee, is authorized to execute the agreement and any related documents in furtherance of the intent and purpose of this ordinance without further Council approval.

SECTION 2. Funding in the amount up to \$62,219.20 for this ordinance is available in Fund 51001000, Cost Center 3305040003 and General Ledger 5501055 as part of the Fiscal Year 2017 Budget. Payment not to exceed the budgeted amount is authorized to Dailey & Wells Communications, Inc., and should be encumbered with a purchase order. All expenditures will comply with the approved operating budget for current and future fiscal years.

SECTION 3. Payment in the amount not to exceed \$2,467,398.18 in SAP Fund 43099000, Certificates Of Obligation Capital Projects, SAP Project Definition 09-00051, Radio Replacement and System Replacement, is authorized to be encumbered and made payable to Dailey & Wells Communications, Inc. for portable and mobile radios and command base stations through the Information Technology Services Department - Radio Services Division.


SECTION 4. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance, may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

SECTION 5. This ordinance shall be effective immediately upon passage by eight affirmative votes; otherwise it shall be effective on the tenth day after passage hereof.

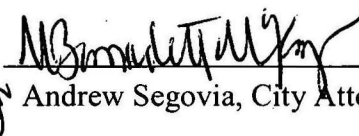
PASSED and APPROVED this 23rd day of February, 2017.


M A Y O R
Ivy R. Taylor

ATTEST:


Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:


Andrew Segovia, City Attorney

Agenda Item:	5 (in consent vote: 4, 5, 6, 9A, 9B, 9C, 11, 12, 14, 15, 16A, 16B, 17, 18, 19, 20, 21, 22, 23, 24, 25, 27)						
Date:	02/23/2017						
Time:	09:31:13 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance accepting the offer from Dailey & Wells Communications, Inc., through the Houston-Galveston Area Council of Governments cooperative contract, to provide the San Antonio Police, Parks and Recreation, and Aviation Departments with portable and mobile radios and command base stations through the Information Technology Services Department for a total cost of \$2,529,617.38, of which \$2,467,398.18 is funded from the FY 2017 to FY 2022 Capital Budget, and \$62,219.20 is funded from FY 2017 Airport Operating and Maintenance Fund. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				x
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6	x					
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x			x	

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
IT Manager - Radio Services
Information Technology Services Dept. (ITSD)
From: Anna Solis (210) 269-3035
Date: 25-Jan-17

H-GAC Contract: RA05-15

REV D

SUMMARY SHEET

With Spare Batteries for SAPD Portables

City of San Antonio - Breakdown Per Agency

SAPD - 255 ea. XG-75 Portables - 2 Batteries	255 Units	\$ 1,079,353.80
Park Police - XG-75 Portables - 1 Battery	173 Units	\$ 709,863.98
SAPD - XG-75M Mobiles (Remote Mount)	94 Units	\$ 469,530.00
Aviation PD - XG-25M Mobiles (Front Mount)	16 Units	\$ 62,219.20
SAPD - CS7000's with Remotes	22 Units	\$ 195,360.00
Park Police - CS7000's	2 Units	\$ 13,290.40
	Exxtended Total:	\$ 2,529,617.38

From: Anna Solis
Major Accounts Representative
Dailey-Wells Communications
3440 E. Houston St.
San Antonio, TX 78219

Terms: Net 30 Days
Price valid for 60 days from Above Date

Dailey Wells Communications
Proprietary and Confidential.

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: **Richard Morales**
 IT Manager, Radio Services
 Information Technology Services Dept (ITSD)
 City of San Antonio

Phone: (210)207-7022 Cell: (210)215-7022
 From: Anna Solis (210) 269-3035
 Date: 25-Jan-17
 REV D - Spare Batteries

H-GAC Contract: Contract RA05-15
 SAPD - XG-75 Portables

XG-75 Portable, 700/800MHz, ProVoice, Phase I & II, AES/DES Encryption, System

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale	
1	EVXG-PF78ME	Portable, XG-75, 700/800 MHz, System (Midnight Black)	255	\$ 2,205.00	26%	\$ 1,631.70	\$ 416,083.50	
2	EV-P25ED	Feature Package, P25 Trunking & EDACS	255	\$ 1,600.00	26%	\$ 1,184.00	\$ 301,920.00	
3	EV-PRO	Feature, ProVoice	255	\$ 250.00	26%	\$ 185.00	\$ 47,175.00	
4	EVXG-NPL4F	Feature, P25 Phase II TDMA	255	\$ 250.00	26%	\$ 185.00	\$ 47,175.00	
5	MAEV-NPL7G	Feature, EDACS Security Key (ESK)	255	\$ 110.00	26%	\$ 81.40	\$ 20,757.00	
6	MAEV-PKG8F	Feature, DES/AES Encryption	255	\$ 595.00	26%	\$ 440.30	\$ 112,276.50	
7	EV-NC8D	Antenna, Enhanced, Whip, 1/2 Wave, 762-870MHz	255	\$ 40.00	26%	\$ 29.60	\$ 7,548.00	
8	MAEV-PA2U	Battery, Li-Polymer	255	\$ 140.00	26%	\$ 103.60	\$ 26,418.00	
9	MAEV-PA2U	Battery, Li-Polymer (Spares)	255	\$ 140.00	26%	\$ 103.60	\$ 26,418.00	
10	MAEV-NCH9T	Charger, Single, Tri-Chemistry	255	\$ 120.00	26%	\$ 88.80	\$ 22,644.00	
11	MAEV-NHC2C	Leather Case with Belt Loop	255	\$ 60.00	26%	\$ 44.40	\$ 11,322.00	
12	MAEV-NHC2G	Belt Clip, Standard	255	\$ 20.00	26%	\$ 14.80	\$ 3,774.00	
13	MAEV-NAE6A	Speaker Microphone With Emergency	255	\$ 160.00	26%	\$ 118.40	\$ 30,192.00	
14	MA-018364-001	Thumbscrew for XG-75 Speaker Microphone	255	\$ 29.95	26%	\$ 22.16	\$ 5,650.80	
15	EV-Y3EWP	WARRANTY, EXTENDED 3 YR; PORTABLE	255	included				
16	YZ-SN9X	H-GAC Administration Fee		included				
Basic Radio Includes ProScan, Dynamic Regroup and Emergency.								
						Total:	\$ 1,079,353.80	

From: **Anna Solis**
 Major Accounts Representative
 Dailey-Wells Communications
 3440 E. Houston St.
 San Antonio, TX 78219
 210.893.6571 Phone
 210.269.3035 Cell
 anna@dwcomm.com

Terms: Net 30 Days
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IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio
Phone: (210)207-7022 Cell: (210)215-7022
From: Anna Solis (210) 269-3035
Date: 25-Jan-17
REV D

H-GAC Contract: Contract RA05-15
COSA Park Police - XG-75 Portables

XG-75 Portable, 700/800MHz, ProVoice, P25 Phase I & II, AES/DES Encryption, System

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	EVXG-PF78BE	Portable, XG-75, 700/800 MHz, System (Black/Grey)	173	\$ 2,170.00	26%	\$ 1,605.80	\$ 277,803.40
2	EV-P25ED	Feature Package, P25 Trunking & EDACS	173	\$ 1,600.00	26%	\$ 1,184.00	\$ 204,832.00
3	EV-PRO	Feature, ProVoice	173	\$ 250.00	26%	\$ 185.00	\$ 32,005.00
4	EVXG-NPL4F	Feature, P25 Phase II TDMA	173	\$ 250.00	26%	\$ 185.00	\$ 32,005.00
5	MAEV-NPL7G	Feature, EDACS Security Key (ESK)	173	\$ 110.00	26%	\$ 81.40	\$ 14,082.20
6	MAEV-PKG8F	Feature, DES/AES Encryption	173	\$ 595.00	26%	\$ 440.30	\$ 76,171.90
7	EV-NC8D	Antenna, Enhanced, Whip, 1/2 Wave, 762-870MHz	173	\$ 40.00	26%	\$ 29.60	\$ 5,120.80
8	MAEV-PA2U	Battery, Li-Polymer	173	\$ 140.00	26%	\$ 103.60	\$ 17,922.80
9	MAEV-NCH9T	Charger, Single, Tri-Chemistry	173	\$ 120.00	26%	\$ 88.80	\$ 15,362.40
10	MAEV-NHC2C	Leather Case with Belt Loop	173	\$ 60.00	26%	\$ 44.40	\$ 7,681.20
11	MAEV-NHC2G	Belt Clip, Standard	173	\$ 20.00	26%	\$ 14.80	\$ 2,560.40
12	MAEV-NAE6A	Speaker Microphone With Emergency	173	\$ 160.00	26%	\$ 118.40	\$ 20,483.20
13	MA-018364-001	Thumbscrew for XG-75 Speaker Microphone	173	\$ 29.95	26%	\$ 22.16	\$ 3,833.68
14	EV-Y3EWP	WARRANTY, EXTENDED 3 YR, PORTABLE	173	included			
15	YZ-SN9X	H-GAC Administration Fee		included			
Basic Radio Includes ProScan, Dynamic Regroup and Emergency.							
Total:						\$ 709,863.98	

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 From: Anna Solis (210) 269-3035
 Date: 25-Jan-17
 REV D

H-GAC Contract: Contract RA05-15
 SAPD - XG-75M Mobile- Remote Mount

XG-75M Mobile, 700/800MHz, Provoice, P25 Phase I & II, AES/DES Encryption, System -Remote Mount-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz	94	\$ 2,300.00	26%	\$ 1,702.00	\$ 159,988.00
2	MW-P25ED	Feature Package, P25 Trunking & EDACS	94	\$ 1,600.00	26%	\$ 1,184.00	\$ 111,296.00
3	MW-PRO	Feature, ProVoice	94	\$ 250.00	26%	\$ 185.00	\$ 17,390.00
4	MW-PL4F	Feature, Phase II, TDMA	94	\$ 250.00	26%	\$ 185.00	\$ 17,390.00
5	MAMW-NPL7G	Feature, ESK	94	\$ 110.00	26%	\$ 81.40	\$ 7,651.60
6	MAMW-PKG8F	Feature Package, Encryption AES/DES	94	\$ 595.00	26%	\$ 440.30	\$ 41,388.20
7	MAMW-NCP9F	Control Head, CH-721, System, Remote Mount	94	\$ 825.00	26%	\$ 610.50	\$ 57,387.00
8	MAMW-NZN7R	Kit, Accessories, Remote Mount	94	\$ 360.00	26%	\$ 266.40	\$ 25,041.60
9	MAMW-NMC7Z	Microphone, Mobile	94	\$ 80.00	26%	\$ 59.20	\$ 5,564.80
10	FL-018314-001	Noise Suppressor, 15 AMPS	188	\$ 120.00	26%	\$ 88.80	\$ 16,694.40
11	AN-225001-004	Antenna, Element, 700/8000MHz, 2dB Low Profile	94	\$ 60.00	26%	\$ 44.40	\$ 4,173.60
12	AN-125001-002	Antenna, Base, Standard Roof Mnt Low Loss	94	\$ 80.00	26%	\$ 59.20	\$ 5,564.80
13	MW-Y3EWM	WARRANTY, EXTENDED 3 YR, MOBILE	94	included.			
14	YZ-SN9X	H-GAC Administration Fee		included			
Basic radio includes Emergency, 1024 Systems/Grps and Dynamic Regroup Functions				\$ 6,630.00		\$ 4,906.20	
Note: Installation Not Included						Total:	\$ 469,530.00

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 REV D

H-GAC Contract: RA05-15
 COSA Aviation PD - XG-25M Mobiles Front Mount
 Only Available as a Scan Model

XG-25M Mobile, 700/800MHz, Provoice, P25 Phase I & II, AES/DES Encryption, Scan -Front Mount-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	DM-M78B	Mobile, XG-25M, 700/800MHz, 35W	16	\$ 2,100.00	26%	\$ 1,554.00	\$ 24,864.00
2	DM-P25ED	Feature Package, P25 Trunking & EDACS	16	\$ 1,200.00	26%	\$ 888.00	\$ 14,208.00
3	DM-PRO	Feature, ProVoice	16	\$ 250.00	26%	\$ 185.00	\$ 2,960.00
4	DM-PL4F	Feature, P25 Phase II TDMA	16	\$ 250.00	26%	\$ 185.00	\$ 2,960.00
5	DM-PL3R	Feature, Max Sys/Grp	16	\$ 215.00	26%	\$ 159.10	\$ 2,545.60
6	DM-PL7G	Feature, ESK/P25 Personality Lock	16	\$ 110.00	26%	\$ 81.40	\$ 1,302.40
7	DM-PKG8F	Feature, 256-AES, 64-DES Encryption	16	\$ 595.00	26%	\$ 440.30	\$ 7,044.80
8	DM-MC9R	Mobile Microphone, Standard	16	\$ 80.00	26%	\$ 59.20	\$ 947.20
9	DM-ZN9X	Kit, Accessories, XG-25M	16	\$ 195.00	26%	\$ 144.30	\$ 2,308.80
10	FL-018314-001	Noise Suppressor, 15 AMPS	16	\$ 120.00	26%	\$ 88.80	\$ 1,420.80
11	AN-225001-004	Antenna, Element, 700/800MHz, 2dB Low Profile	16	\$ 60.00	26%	\$ 44.40	\$ 710.40
12	AN-125001-002	Antenna, Base, Standard Roof Mnt Low Loss	16	\$ 80.00	26%	\$ 59.20	\$ 947.20
13	DM-Y3EWM	WARRANTY, EXTENDED 3 YR, MOBILE	16	included			
14	YZ-SN9X	H-GAC Administration Fee		included			
						Total:	\$ 62,219.20

Note: Installation Not Included

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REV D

H-GAC Contract: RA05-15
SAPD - CS7000's with Remote

CS7000 Control Station, 700/800MHz, ProVoice, P25 Phase I & II, AES/DES Encryption, System

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-NZN8L	Control Station, Local/Remote, CS7000	22	\$ 2,890.00	26%	\$ 2,138.60	\$ 47,049.20
2	MAMW-ZN9F	Microphone, Desktop, SP721	22	\$ 195.00	26%	\$ 144.30	\$ 3,174.60
3	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz, 35W	22	\$ 2,300.00	26%	\$ 1,702.00	\$ 37,444.00
4	MW-P25ED	Feature Package, P25 Trunking & EDACS	22	\$ 1,600.00	26%	\$ 1,184.00	\$ 26,048.00
5	MW-PRO	Feature, ProVoice	22	\$ 250.00	26%	\$ 185.00	\$ 4,070.00
6	MW-PL4F	Feature, P25 Phase II	22	\$ 250.00	26%	\$ 185.00	\$ 4,070.00
7	MAMW-NPL7G	Feature, EDACS Security Key(ESK)	22	\$ 110.00	26%	\$ 81.40	\$ 1,790.80
8	MAMW-PKG8F	Feature, 256-AES and 64-DES Encryption	22	\$ 595.00	26%	\$ 440.30	\$ 9,686.60
9	MAMW-NCP9H	Control Unit, System, Front Mount	22	\$ 790.00	26%	\$ 584.60	\$ 12,861.20
10	MAMW-ZN9B	Control Unit, SP721, Desk Top Controller	22	\$ 2,140.00	26%	\$ 1,583.60	\$ 34,839.20
11	MAMW-ZN9F	Microphone, Desktop	22	\$ 195.00	26%	\$ 144.30	\$ 3,174.60
12	MAMW-ZN9E	Cable Assembly, CAN, 250 FT. Straight Right	22	\$ 685.00	26%	\$ 506.90	\$ 11,151.80
13	MW-Y3EWM	WARRANTY, EXTENDED 3 YR, MOBILE	22	included			
14	YZ-SN9X	H-GAC Administration Fee		included			

Total: \$ 195,360.00

Note: *COSA will re-use existing antenna systems.

Note: **Installation pricing contingent on site survey.

Note: ***This quote replaces existing CS7000's & Remotes, if a new installation is required, an antenna system & additional cabling will need to be quoted. CAN Cables may also need to be purchased. They come in lengths of 30 ft., 90 ft. and 250 ft.

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 City of San Antonio

Phone: (210)207-7022 Cell: (210)215-7022

From: Anna Solis (210) 269-3035

Date: 25-Jan-17

REV D

H-GAC Contract: RA05-15
 Park Police - CS7000's

CS7000 Control Station, 700/800MHz, ProVoice, P25 Phase I & II, AES/DES Encryption, System

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-NZN8L	Control Station, Local/Remote, CS7000	2	\$ 2,890.00	26%	\$ 2,138.60	\$ 4,277.20
2	MAMW-ZN9F	Microphone, Desktop, SP721	2	\$ 195.00	26%	\$ 144.30	\$ 288.60
3	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz, 35W	2	\$ 2,300.00	26%	\$ 1,702.00	\$ 3,404.00
4	MW-P25ED	Feature Package, P25 Trunking & EDACS	2	\$ 1,600.00	26%	\$ 1,184.00	\$ 2,368.00
5	MW-PRO	Feature, ProVoice	2	\$ 250.00	26%	\$ 185.00	\$ 370.00
6	MW-PL4F	Feature, P25 Phase II	2	\$ 250.00	26%	\$ 185.00	\$ 370.00
7	MAMW-NPL7G	Feature, EDACS Security Key(ESK)	2	\$ 110.00	26%	\$ 81.40	\$ 162.80
8	MAMW-PKG8F	Feature, 256-AES and 64-DES Encryption	2	\$ 595.00	26%	\$ 440.30	\$ 880.60
9	MAMW-NCP9H	Control Unit, System, Front Mount	2	\$ 790.00	26%	\$ 584.60	\$ 1,169.20
10	MW-Y3EWM	WARRANTY, EXTENDED 3 YR., MOBILE	2	included			
11	YZ-SN9X	H-GAC Administration Fee		included			
						Total:	\$ 13,290.40

Note: *COSA will re-use existing antenna systems.

Note: **Installation pricing contingent on site survey.

Note: ***This quote replaces existing CS7000's, if a new installation is required, an antenna system & additional cabling will need to be quoted. CAN Cables may also need to be purchased. They come in lengths of 30 ft., 90 ft. and 250 ft.

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