

AN ORDINANCE 2017-08-10-0554

AUTHORIZING CONTRACTS WITH ALAMO CITY CHEVROLET, ANCIRA MOTOR COMPANY AND GRANDE TRUCK CENTER TO PROVIDE THE CITY WITH LIGHT DUTY TRUCKS FOR AN ESTIMATED COST OF \$4,172,319.72 OVER A TWO YEAR PERIOD FUNDED FROM THE EQUIPMENT RENEWAL AND REPLACEMENT FUND, RIGHT OF WAY FUND, DEVELOPMENT SERVICES FUND, GENERAL FUND, STORM WATER OPERATING FUND, AVIATION OPERATION & MAINTENANCE FUND, AND SOLID WASTE OPERATING FUND.

* * * * *

WHEREAS, bids were submitted to provide various departments of the City of San Antonio with light duty trucks for a variety of tasks such as parking enforcement, hauling supplies and equipment and transportation of staff; and

WHEREAS, vehicles will be purchased by the City on an as-needed basis from available funds for the replacement of existing light duty trucks and vehicles; and

WHEREAS, the bids submitted by Ancira Motor Company (Items 2 and 3) and Grande Truck Center (Item 6), City Businesses as defined by the City's Local Preference Program, are within 3 percent of the lowest bids, which were from Grapevine DCJ, LLC (Items 2 and 3) and Jim Bass Ford, Inc. (Item 6), bidders which are not City Businesses; and

WHEREAS, the lowest bid was submitted by Alamo City Chevrolet for item 1 and by Ancira Motor Company for items 4, 5, and 7; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The low, responsive bids from Alamo City Chevrolet (Item 1), Ancira Motor Company (Items 2-5 and 7), and Grande Truck Center (Item 6) to provide the City of San Antonio with light duty trucks for an estimated total cost of \$4,172,319.72 over a two year period are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that, pursuant to the City's Local Preference Program, passed by ordinance number 2013-03-21-0167 and as amended by ordinance number

LC/rk
08/10/17
Item No. 6

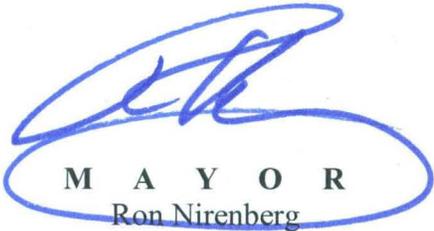
2014-11-13-0923, Ancira Motor Company (Items 2 and 3) and Grande Truck Center (Item 6), City Businesses, are entitled to award.

SECTION 3. Funds will be encumbered upon issuance of purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2017 budget and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 4. The financial allocations in this ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

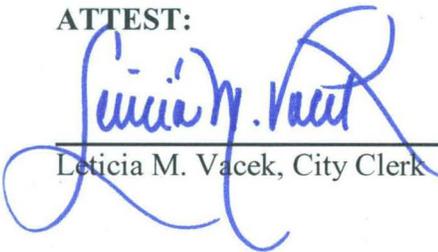
SECTION 5. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 10th day of August, 2017.



M A Y O R
Ron Nirenberg

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



for Andrew Segovia, City Attorney

Agenda Item:	6 (in consent vote: 5, 6, 7, 8, 9, 11, 12)						
Date:	08/10/2017						
Time:	09:50:09 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance authorizing contracts with Alamo City Chevrolet, Ancira Motor Company and Grande Truck Center to provide the City with light duty trucks for an estimated cost of \$4,172,319.72 over a two year period, funded from the Equipment Renewal and Replacement Fund, Right of Way Fund, Development Services Fund, General Fund, Storm Water Operating Fund, Aviation Operation & Maintenance Fund, and Solid Waste Operating Fund. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x			x	
William Cruz Shaw	District 2		x				x
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Greg Brockhouse	District 6		x				
Ana E. Sandoval	District 7		x				
Manny Pelaez	District 8		x				
John Courage	District 9		x				
Clayton H. Perry	District 10		x				

LC/rk
08/10/2017
Item No. 6

Exhibit I

City of San Antonio Tabulation

Opened: May 1, 2017 For: Annual Contract for Light Duty Trucks		Local			Non-Local		Local		Non-Local	
6100008718		IM								
Item	Description	Estimated Annual Qty	Alamo City Chevrolet 9400 San Pedro Ave San Antonio, Tx 78213 210-341-3311	Ancira Motor Company 10807 IH-10 West San Antonio, TX 78230 210-558-2612	Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Grapevine DCJ, LLC 2601 William Tate Grapevine, TX 76051	Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Jim Bass Ford, Inc. 4032 W. Houston Harte Expressway San Angerlo, TX 76901	
1A	Compact Extended Cab 4x2 Pickup Truck	17								
	Price Each		\$21,870.70				\$22,144.00	\$22,175.00		
	Price Total		\$371,801.90				\$376,448.00	\$376,975.00		
	Prompt Payment Discount		0%				0%	0%		
	Total Cost with Prompt Payment Discount		\$371,801.90				\$376,448.00	\$376,975.00		
	Percentage between lowest responsive bid and local bid									
	Price Differential									
	Year, Make & Model Offered		2018 Chevrolet - 12M53	No Bid	No Bid	No Bid	Not Specified	2017 Chevrolet Colorado Ext Cab 4X2 12M53	No Bid	
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Extended Cab Colorado - 2.5L 14				Chevrolet Colorado, 12M53, LCV 2.5L 14	2.5L Engine w/6 speed Automatic transmission, 200 HP @ 6300 RPM		
	Warranty		3 Yr - 100K				3 yr or 36000K Bumper to Bumper 5 yr or 100,000K Power Train	5 year/100,000 miles powertrain & bumper to bumper		
	Warranty Service Provide Name		Alamo City Chevrolet				Gunn Chvrolet LTD	Freedom Chevrolet		
	Warranty Facility Address		9400 San Pedro Ave. S.A. Tx 78213				16550 IH35N, Selma, Texas 78154	13483 I10, San Antonio Texas		
	Production Cut-Off Date		April - 18				17 End 4/27	December 31, 2017		
	Last Day to Place Order		no				Start 2018 7/24/17	December 31, 2017		
	Firm Pricing Date		Not specified				4/30/2018	No		
	Delivery Days		60-90				4/30/2018 -No-120 from 7/24/17	120		
	Optional Accessories									
1B1	Beacon	5					\$250.00	\$380.00		
	Price Each		\$380.00				\$1,250.00	\$1,900.00		
	Price Total		\$1,900.00				ECCO	ECCO 7970A		
	Manufacturer Offered		ECCO							
1B2	Toolbox	2					\$879.00	\$440.00		
	Price Each		\$499.00				\$1,758.00	\$880.00		
	Price Total		\$998.00				Weatherguard White	RKI 43SAW		
	Manufacturer Offered		UWS							
1B3	DELETED									
1B4	DELETED									
1B5	DELETED									
	Item 1 Total with Options		\$374,699.90				\$379,456.00	\$379,755.00		

City of San Antonio Tabulation

Opened: May 1, 2017 For: Annual Contract for Light Duty Trucks		IM		Local	Local	Local	Non-Local	Local	Non-Local	Non-Local
Item	Description	Estimated Annual Qty	Alamo City Chevrolet 9400 San Pedro Ave San Antonio, Tx 78213 210-341-3311	Ancira Motor Company 10807 IH-10 West San Antonio, TX 78230 210-558-2612	Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Grapevine DCJ, LLC 2601 William Tate Grapevine, TX 76051	Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Jim Bass Ford, Inc. 4032 W. Houston Harte Expressway San Angerlo, TX 76901	
2	½ Ton Regular Cab 4x2 Pickup Trucks	28								
	Price Each		\$20,102.53	\$19,282.00	\$21,133.00	\$19,306.00	\$20,230.00	\$20,175.00	\$21,830.00	
	Price Total		\$562,870.84	\$539,896.00	\$591,724.00	\$540,568.00	\$566,440.00	\$564,900.00	\$611,240.00	
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	
	Total Cost with Prompt Payment Discount		\$562,870.84	\$539,896.00	\$591,724.00	\$540,568.00	\$566,440.00	\$564,900.00	\$611,240.00	
	Year, Make & Model Offered		2018 Chevrolet - CC15703	2017 Ram 1500	2018 Ford F150 R/C	2018 Ram 1500 Regular Cab DS1L61	2018, Chevrolet CC15703 SWB Reg Cab	2017 Chevrolet Silverado 1500 Reg Cab 4x2 CC15703	2018 Ford F-150	
	Specific Make & Model of Engine Offered (Include SAE Net HP)		1/2 Ton Regular Cab 4.3L Flex Fuel V6 285	Chrysler Pentastar 3.6L V6 305 HP	Ford 3.5L V6 282 HP	Dodge 3.6L V6 305hp flex fuel	GM LV3 4.3L/262 CID 285HP	4.3L Engine w/6 speed Automatic Transmission, 285HP @ 5300 RPM	Ford 3.3L V6 @ 282 HP	
	Warranty		36 month - 100K	3 Year / 360000 Miles Bumper to Bumper 5 Year / 100000 Miles Powertrain	36 months or, 36,000 miles Base warranty	3 year/ 36,000 mile 5 year/100,00 mile limited powertrain	3 yr or 36000K Bumper to Bumper 5 yr or 100,000K Power Train	5 year/100,000 miles powertrain & 3 year/36,000 miles bumper to bumper Freedom Chevrolet	3 yrs or 36000 miles Bumper to Bumper 5 yrs or 60,000 miles powertrain	
	Warranty Service Provide Name		Alamo City Chevrolet	Ancira Chrysler Jeep Dodge and Ram	Grande Truck Center	Any Dodge Chrysler Jeep Ram Dealer	Gunn Chevrolet LTD	Jim Bass Ford - 4032 W. Houston Harte Expy - San Angelo, Tx 76901	Any Ford dealer nationwide	
	Warranty Facility Address		9400 San Pedro Ave, S.A. Tx 78213	10807 IH-10 West San Antonio, TX 78230	4562 IH-10 East San Antonio, Tx 78219	Boerne Dodge 30300 IH-10 West Boerne, Tx 78006	16550 IH35N, Selma, Texas 78154	13483 I10, San Antonio, Texas		
	Production Cut-Off Date		April - 18	5/4/17	8/31/2017	Est late August 2018	2017 Cut off date 4/27/2017	December 31, 2017	Unknown for 2018 MY 2017 production orders end 5/5/17	
	Last Day to Place Order		no	5/4/17	8/30/2017	Est early May 2018	2018 Start Up 7/10/17	December 31, 2017	5/31/2018	
	Firm Pricing Date		yes	Yes, with POC changes considered	No	No	4/30/2018 -No-	No	Yes	
	Delivery Days		60-90	120-150	75-90	See cover sheet	120 from 7/10/17	120	100* effective after 2018 production begins 2017	
2B1	Optional Accessories Tow Hitch	20								
	Price Each		\$399.80	\$300.00	\$293.84	\$245.00	\$645.00	\$430.00	\$88.00	
	Price Total		\$7,996.00	\$6,000.00	\$5,876.80	\$4,900.00	\$12,900.00	\$8,600.00	\$1,760.00	
	Manufacturer Offered		CURT	Fastaway	Fastway DT-ALBM600	OEM Smitty Bilt aluminum 2926	GM Z82 Hitch + Fastway DT-ALBM600	GM	Ford OEM	
2B2	Toolbox	15								
	Price Each		\$399.00	\$500.00	\$479.00	\$440.00	\$480.00	\$525.00	\$655.00	
	Price Total		\$5,985.00	\$7,500.00	\$7,185.00	\$6,600.00	\$7,200.00	\$7,875.00	\$9,825.00	
	Manufacturer Offered		UWS	Dee Zee	DEE ZEE Low Profile Aluminum	UWS	DEE ZEE	RKI 57SAW	RKI	
2B3	Strobe Lighting	10								
	Price Each		\$660.00	\$400.00	\$210.54	\$490.00	\$395.00	\$675.00	\$720.00	
	Price Total		\$6,600.00	\$4,000.00	\$2,105.40	\$4,900.00	\$3,950.00	\$6,750.00	\$7,200.00	
	Manufacturer Offered		ECCO	ECCO	ECCO 3740A Amber	ECCO	ECCO 3740	ECCO 3715A	Whelen	
2B4	DELETED									
2B5	DELETED									
2B6	DELETED									
2B7	DELETED									
2B8	DELETED									
2B9	DELETED									
	Item 2 Total with Options		583,451.84	557,396.00	606,891.20	556,968.00	590,490.00	588,125.00	630,025.00	
	Percentage between lowest responsive bid and local bid			0.08%						
	Price Differential			\$428.00						

City of San Antonio Tabulation

Opened: May 1, 2017 For: Annual Contract for Light Duty Trucks									
6100008718		IM							
		Local	Local	Local	Non-Local	Local	Non-Local	Non-Local	
		Alamo City Chevrolet 9400 San Pedro Ave San Antonio, Tx 78213 210-341-3311	Ancira Motor Company 10807 IH-10 West San Antonio, TX 78230 210-558-2612	Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Grapevine DCJ, LLC 2601 William Tate Grapevine, TX 76051	Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Jim Bass Ford, Inc. 4032 W. Houston Harte Expressway San Angerlo, TX 76901	
Item	Description	Estimated Annual Qty							
3	½ Ton Regular Cab Long Bed Pickup	10							
	Price Each		\$20,415.68	\$19,282.00	\$21,398.00	\$19,306.00	\$20,590.00	\$20,575.00	\$22,095.00
	Price Total		\$204,156.80	\$192,820.00	\$213,980.00	\$193,060.00	\$205,900.00	\$205,750.00	\$220,950.00
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%
	Total Cost with Prompt Payment Discount		\$204,156.80	\$192,820.00	\$213,980.00	\$193,060.00	\$205,900.00	\$205,750.00	\$220,950.00
	Year, Make & Model Offered		2018 Chevrolet CC15903	2017 Ram 1500	2018 Ford F150 R/C	2018 Ram 1500 Regular Cab Long Bed DS1L62	2018 Chevrolet CC15903 LWB Reg Cab	2017 Chevrolet Silverado 1500 Reg Cab LB 4X2 CC1590	2018 Ford F-150
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Reg Cab Long Wheel Base 8 Ft Bed 4.3L V6 Flex-285 HP 3 Yr - 100K	Chrysler Pentastar 3.6L V6 305 HP	Ford 3.5L V6 Gas 282 HP	Dodge 3.6L V6 305hp	GM, LV3 4.3L/262CID 285 HP	4.3L Engine w/6 Speed Automatic Transmission, 285HP @ 5300 RPM 5 year/100,000 miles powertrain & 3 year/36,000 miles bumper to bumper Freedom Chevrolet	3.3 LV6 Ford @ 282 HP
	Warranty		3 Year / 360000 Miles Bumper to Bumper 5 Year / 100000 Miles Powertrain	3 Year / 360000 Miles Bumper to Bumper 5 Year / 100000 Miles Powertrain	36 months or, 36,000 miles Base warranty	3 year/ 36,000 mile 5 year/100,00 mile limited powertrain	3 yr or 36000K Bumper to Bumper 5 yr or 100,000K Power Train	5 year/100,000 miles bumper to bumper Freedom Chevrolet	3 yrs or 36000 miles Bumper to Bumper 5 yrs or 60,000 miles powertrain
	Warranty Service Provide Name		Alamo City Chevrolet	Ancira Chrysler Jeep Dodge and Ram	Grande Truck Center	Any Dodge Chrysler Jeep Ram Dealer	Gunn Chvrolet LTD	Jim Bass Ford - 4032 W. Houston Harte Expwy - San Angelo, Tx 76901	Any Ford dealer nationwide
	Warranty Facility Address		9400 San Pedro Ave. S.A. Tx 78213	10807 IH-10 West San Antonio, TX 78230	4562 IH-10 East San Antonio, TX 78219	Boerne Dodge 30300 IH-10 West Boerne, Tx 78006	16550 IH35N, Selma, Texas 78154	13483 I10, San Antonio, Texas	
	Production Cut-Off Date		April - 18	5/4/17	8/31/2017	Est late August 2018	17 End 4/27/2017 2018 - 7/10/17	December 31, 2017	Unknown for 2018 2017 production orders end 5/5/17 5/31/2018
	Last Day to Place Order		yes	5/4/17	8/30/2017	Est early May 2018	4/30/2018	December 31, 2017	Yes
	Firm Pricing Date		no	Yes, with POC changes considered	No	No	4/30/18 No	No	Yes
	Delivery Days		60-90	Not specified	75-90	See cover sheet	120 from 7/10/17	120	100* *effective after 2018 production begins 7/17/17
3B1	Optional Accessories Tow Hitch	7	No Bid	\$300.00	\$293.84	\$245.00	\$645.00	\$575.00	\$88.00
	Price Each			\$300.00	\$293.84	\$245.00	\$645.00	\$575.00	\$88.00
	Price Total			\$2,100.00	\$2,056.88	\$1,715.00	\$4,515.00	\$4,025.00	\$616.00
	Manufacturer Offered			Fastaway	Fastway DT-ALBM6600	OEM Smitty Bilt aluminum 2926	GM Z82 Hitch + Fastway	GM-Z82	Ford OEM
3B2	Toolbox	7		\$500.00	\$479.00	\$440.00	\$480.00	\$565.00	\$655.00
	Price Each		\$399.00	\$500.00	\$479.00	\$440.00	\$480.00	\$565.00	\$655.00
	Price Total		\$2,793.00	\$3,500.00	\$3,353.00	\$3,080.00	\$3,360.00	\$3,955.00	\$4,585.00
	Manufacturer Offered		UWS	Dee Zee	DEE ZEE Low Profile Aluminum	UWS	DEE ZEE	RKI-885	RKI
3B3	Strobe Lighting	3		\$400.00	\$210.00	\$490.00	\$395.00	\$675.00	\$720.00
	Price Each		\$660.00	\$400.00	\$210.00	\$490.00	\$395.00	\$675.00	\$720.00
	Price Total		\$1,980.00	\$1,200.00	\$630.00	\$1,470.00	\$1,185.00	\$2,025.00	\$2,160.00
	Manufacturer Offered		ECCO	ECCO	ECCO 3740A Amber	ECCO	ECCO 3740	ECCO 3715A	Whelen
3B4	DELETED								
3B5	DELETED								
3B6	DELETED								
3B7	DELETED								
3B8	DELETED								
3B9	DELETED								
	Item 3 Total with Options		\$208,929.80	\$199,620.00	\$220,019.88	\$199,325.00	\$214,960.00	\$215,755.00	\$228,311.00
	Percentage between lowest responsive bid and local bid			0.15%					
	Price Differential			\$295.00					

City of San Antonio Tabulation

Opened: May 1, 2017
 For: Annual Contract for Light Duty Trucks
 6100008718 IM

Item	Description	Estimated Annual Qty	Local	Local	Local	Non-Local	Local	Non-Local	Non-Local
			Alamo City Chevrolet 9400 San Pedro Ave San Antonio, Tx 78213 210-341-3311	Ancira Motor Company 10807 IH-10 West San Antonio, TX 78230 210-558-2612	Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Grapevine DCJ, LLC 2601 William Tate Grapevine, TX 76051	Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Jim Bass Ford, Inc. 4032 W. Houston Harte Expressway San Angerlo, TX 76901
4	½ Ton Extended Cab 4x2 Pickup Trucks	14							
	Price Each		\$20,506.00	\$23,109.14	\$20,781.00	\$21,678.00	\$21,275.00	\$23,856.00	
	Price Total		\$287,084.00	\$323,527.96	\$290,934.00	\$303,492.00	\$297,850.00	\$333,984.00	
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	
	Total Cost with Prompt Payment Discount		\$287,084.00	\$323,527.96	\$290,934.00	\$303,492.00	\$297,850.00	\$333,984.00	
	Year, Make & Model Offered		No Bid	2017 Ram 1500 Quad Cab	2018 Ford F150 Extended Cab	2018 Dodge Ram 1500 Quad Cab DS1241	2018 Chevrolet, CC15753, 2wd Double Cab	2017 Chevrolet Silverado 1500 Double Cab CC15753	2018 Ford F150
	Specific Make & Model of Engine Offered (Include SAE Net HP)			Chrysler Pentastar 3.6L V6 305 HP	Ford 3.5L V6 Gas 282 HP	Dodge 3.6L V6 305 hp	GM, LV3 4.3L/262 CID 285HP	4.3L Engine w/Automatic 6 Speed transmission, 285HP@5300 RPM	Ford 3.3L V6 @ 282 HP
	Warranty			3 Year / 360000 Miles Bumper to Bumper 5 Year / 100000 Miles Powertrain	36 months or, 36,000 miles Base warranty	3 year/ 36,000 mile 5 year/100,00 mile limited powertrain	3 yr or 36000K Bumper to Bumper 5 yr or 100,000K Power Train	5 year/100,000 miles powertrain & 3 year/36,000 miles bumper to bumper Freedom Chevrolet	3 yrs or 36000 miles Bumper to Bumper 5 yrs or 60,000 miles powertrain
	Warranty Service Provide Name			Ancira Chrysler Jeep Dodge and Ram	Grande Truck Center	Any Dodge Chrysler Jeep Ram Dealer	Gunn Chevrolet LTD	Jim Bass Ford - 4032 W. Houston Harte Expwy - San Angelo, Tx 76901	Any Ford dealer nationwide
	Warranty Facility Address			10807 IH-10 West San Antonio, TX 78230	4562 IH-10 East San Antonio, Tx 78219	Boerne Dodge 30300 IH-10 West Boerne, Tx 78006	16550 IH35N, Selma, Texas 78154	13483 I10, San Antonio, Texas	
	Delivery Days			5/4/17	8/31/2017	Est August 2018	2017 Ended 4/27/2017 2018 Start up 7/10/17	December 31, 2017	Unknown for 2018 MY 2017 MY production orders end 5/5/17 5/31/2018 Yes
	Production Cut-Off Date Last Day to Place Order			5/4/17 Yes, with POC changes considered	8/30/2017 No	Est early May 2018 No	4/30/2018 4/30/18 No	December 31, 2017 No	
	Firm Pricing Date			120-150	75-90	See cover letter	120 from 7/10/17	120	100* *effective after 2018 production begins 7/17/17
4B1	Optional Accessories Tow Hitch	8							
	Price Each		\$300.00	\$293.84	\$245.00	\$645.00	\$575.00	\$356.00	
	Price Total		\$2,400.00	\$2,350.72	\$1,960.00	\$5,160.00	\$4,600.00	\$2,848.00	
	Manufacturer Offered		Fastway	Fastway DT-ALBM6600	OEM Smitty Bilt aluminum 2926	GM Z82 Hitch + Fastway	GM-Z72	Ford OEM and Tri-Max	
4B2	Toolbox	8							
	Price Each		\$500.00	\$479.00	\$440.00	\$480.00	\$525.00	\$655.00	
	Price Total		\$4,000.00	\$3,832.00	\$3,520.00	\$3,840.00	\$4,200.00	\$5,240.00	
	Manufacturer Offered		Dee Zee	DEE ZEE Low Profile Aluminum	UWS	DEE ZEE	RKI 67SAW	RKI	
4B3	Strobe Lighting	8							
	Price Each		\$400.00	\$210.56	\$490.00	\$395.00	\$675.00	\$720.00	
	Price Total		\$3,200.00	\$1,684.48	\$3,920.00	\$3,160.00	\$5,400.00	\$5,760.00	
	Manufacturer Offered		ECCO	ECCO 3740A Amber	ECCO	ECCO 3740	ECCO 3715A	Whelen	
4B4	DELETED								
4B5	DELETED								
4B6	DELETED								
4B7	DELETED								
4B8	DELETED								
4B9	DELETED								
	Item 4 Total with Options			\$296,684.00	\$331,395.16	\$300,334.00	\$315,652.00	\$312,050.00	\$347,832.00

City of San Antonio Tabulation

Opened: May 1, 2017 For: Annual Contract for Light Duty Trucks		Local		Local		Local		Non-Local		Local		Non-Local		Non-Local	
6100008718		IM		Alamo City Chevrolet 9400 San Pedro Ave San Antonio, Tx 78213 210-341-3311	Ancira Motor Company 10807 IH-10 West San Antonio, TX 78230 210-558-2612	Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Grapevine DCJ, LLC 2601 William Tate Grapevine, TX 76051	Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Jim Bass Ford, Inc. 4032 W. Houston Harte Expressway San Angerlo, TX 76901					
Item	Description	Estimated Annual Qty													
5	1/2 Ton Four Full Door Cab 4x2 Pickup Truck	35													
	Price Each		\$24,629.18	\$22,094.00	\$25,487.14	\$22,401.00	\$24,672.00	\$24,784.00	\$26,225.00						
	Price Total		\$862,021.30	\$773,290.00	\$892,049.90	\$784,035.00	\$863,520.00	\$867,440.00	\$917,875.00						
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%						
	Total Cost with Prompt Payment Discount		\$862,021.30	\$773,290.00	\$892,049.90	\$784,035.00	\$863,520.00	\$867,440.00	\$917,875.00						
	Year, Make & Model Offered		2018 Chevrolet CC15543	2017 Ram 1500 Crew Cab	2018 Ford F150 Crew Cab	2018 Ram 1500 Crew Cab DS1L98	2018 Chevrolet CC15543 Short Box Crew Cab	2017 Chevrolet Silverado 1500 Crew Cab 4x2 CC15543	2018 Ford F150						
	Specific Make & Model of Engine Offered (Include SAE Net HP)		1/2 Ton Crew Cab - 4.3L Flex Fuel V6 285 HP	Chrysler Pentastar 3.6L V6 305 HP	Ford 3.5L V6 Gas 282 HP	Dodge 3.6L V6 305 hp	GM LV3 4.3L/262 CID 285 HP	4.3L Engine w/6 speed Automatic Transmission, 285HP@5300 RPM	Ford 3.3L V6 @ 282 HP						
	Warranty		3 Yr - 100K	3 Year / 360000 Miles Bumper to Bumper 5 Year / 100000 Miles Powertrain	36 months or, 36,000 miles	3 year/ 36,000 mile 5 year/100.00 mile limited powertrain	3 yr or 36000K Bumper to Bumper 5 yr or 100,000K Power Train	5 year/100,000 miles powertrain & 3 year/36,000 miles bumper to bumper Freedom Chevrolet	3 yrs or 36000 miles Bumper to Bumper 5 yrs or 60,000 miles powertrain						
	Warranty Service Provide Name		Alamo City Chevrolet	Ancira Chrysler Jeep Dodge and Ram	Grande Truck Center	Any Dodge Chrysler Jeep Ram Dealer	Gunn Chevrolet LTD	Jim Bass Ford - 4032 W. Houston Harte Expwy - San Angelo, Tx 76901							
	Warranty Facility Address		9400 San Pedro Ave. S.A. Tx 78213	10807 IH-10 West San Antonio, TX 78230	4562 IH-10 East San Antonio, TX 78219	Boerne Dodge 30300 IH-10 West Boerne, Tx 78006	16550 IH35N, Selma, Texas 78154	13483 I10, San Antonio, Texas	Any Ford dealer nationwide						
	Production Cut-Off Date		April - 18	5/4/17	8/31/2017	Estimate July/August 2018	17 Ended 4/27/2017 2018 Start up 7/24/17	December 31, 2017	2018 MY Unknown 2017 production orders end 5/5/17 5/31/2018						
	Last Day to Place Order		no	5/4/17	8/30/2017	Estimate early May 2018	2018 4/30/2018	December 31, 2017	Yes						
	Firm Pricing Date		Yes	Yes, with POC changes considered	No	No	No	No	No						
	Delivery Days		60-90	120-150	75-90	See cover sheet	120 from 7/24/17	120	100* *effective after 2018 production begins 7/17/17						
	Optional Accessories														
5B1	Tow Hitch	10													
	Price Each		\$399.00	\$300.00	\$293.84	\$245.00	\$645.00	\$575.00	\$356.00						
	Price Total		\$3,990.00	\$3,000.00	\$2,938.40	\$2,450.00	\$6,450.00	\$5,750.00	\$3,560.00						
	Manufacturer Offered		CURT or GM	Fastaway	Fastway DT-ALBM6600	OEM / Smitty Bilt 2926	GM Z82 Hitch + Fastway	GM-Z72	Ford OEM and Tri-Max						
5B2	DELETED														
5B3	Strobe Lighting	5													
	Price Each		\$660.00	\$400.00	\$210.56	\$490.00	\$395.00	\$675.00	\$720.00						
	Price Total		\$3,300.00	\$2,000.00	\$1,052.80	\$2,450.00	\$1,975.00	\$3,375.00	\$3,600.00						
	Manufacturer Offered		ECCO	ECCO	ECCO 3740A Amber	ECCO	ECCO 3740	ECCO 3715A	Whelen						
5B4	DELETED														
5B5	DELETED														
5B6	DELETED														
5B7	DELETED														
5B8	DELETED														
5B9	DELETED														
	Item 5 Total with Options		\$869,311.30	\$778,290.00	\$896,041.10	\$788,935.00	\$871,945.00	\$876,565.00	\$925,035.00						

City of San Antonio Tabulation

Opened: May 1, 2017 For: Annual Contract for Light Duty Trucks		IM		Local	Local	Local	Non-Local	Local	Non-Local	Non-Local
Item	Description	Estimated Annual Qty	Alamo City Chevrolet 9400 San Pedro Ave San Antonio, Tx 78213 210-341-3311	Ancira Motor Company 10807 IH-10 West San Antonio, TX 78230 210-558-2612	Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Grapevine DCJ, LLC 2601 William Tate Grapevine, TX 76051	Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Jim Bass Ford, Inc. 4032 W. Houston Harte Expressway San Angerlo, TX 76901	
7	¾ Ton Full Four Door 4x2 Truck SRW	15								
	Price Each		\$27,870.06	\$23,731.00	\$27,546.78	\$24,521.00	\$27,995.00	\$27,955.00	\$26,305.00	
	Price Total		\$418,050.90	\$355,965.00	\$413,201.70	\$367,815.00	\$419,925.00	\$419,325.00	\$394,575.00	
	Prompt Payment Discount		0%	0%	0%	0%	0%	0%	0%	
	Total Cost with Prompt Payment Discount		\$418,050.90	\$355,965.00	\$413,201.70	\$367,815.00	\$419,925.00	\$419,325.00	\$394,575.00	
	Year, Make & Model Offered		2018 Chevrolet CC25743	Ram 2500 Crew Cab	2017 Ford F250 Crew Cab	2018 Ram 2500 Crew Cab DJ2L91	2018 Chevrolet CC25743 3/4 Double Cab	2017 Chevrolet Silverado 2500HD Crew Cab 4x2 CC25743	2017 Ford F250	
	Specific Make & Model of Engine Offered (Include SAE Net HP)		2/5Ton Crew Cab 6 1/2 Foot Bed 6.0L Flex E-85 - 360HP 3 Yrs 100K	Mopar Hemi 5.7L V8 383HP	Ford 6.2L V8 Gas 385 HP	Dodge 6.4L hemi V8 410 hp	GM 6.0Ltr L96 V8 Gas/Ethanol 360HP	6.0L Engine w/6 Speed Automatic Transmission, 360HP@ 5400 RPM	Ford 6.2L V8 @ 385 HP	
	Warranty		3 Year / 36000 Miles Bumper to Bumper 5 Year / 100000 Miles Powertrain	3 Year / 36000 Miles Bumper to Bumper 5 Year / 100000 Miles Powertrain	36 months or, 36,000 miles Base Warranty	3 year/ 36,000 mile 5 year/100,00 mile limited powertrain	3 yr or 36000K Bumper to Bumper 5 yr or 100,000K Power Train	5 year/100,000 miles bumper to bumper Freedom Chevrolet	3 yrs or 36000 miles Bumper to Bumper 5 yrs or 60,000 miles powertrain	
	Warranty Service Provide Name		Alamo City Chevrolet	Ancira Chrysler Jeep Dodge and Ram	Grande Truck Center	Any Dodge Chrysler Jeep Ram Dealer	Gunn Chevrolet LTD	Freedom Chevrolet	Jim Bass Ford - 4032 W. Houston Harte Expwy - San Anelo, Tx 76901 Any Ford dealer nationwide	
	Warranty Facility Address		9400 San Pedro Ave S.A. Tx 78213	10807 IH-10 West San Antonio, TX 78230	4562 IH-10 East San Antonio, Tx 78219	Boerne Dodge 30300 IH-10 West Boerne, Tx 78006	16550 IH35N, Selma, Texas 78154	13483 110, San Antonio, Texas		
	Production Cut-Off Date		April - 18	5/4/17	8/31/2017	Est July/August 2018	17/5/25/17 Cutoff	December 31, 2017	11/19/17	
	Last Day to Place Order		no	5/4/17	8/30/2017	Est early May 2018	2018 Start up 7/31/17	December 31, 2017	9/01/17	
	Firm Pricing Date		yes	Yes, with POC changes considered	No	No	4/30/17 No	No	Yes	
	Delivery Days		60-90	120-150	75-90	See cover sheet	120 from 7/31/17	120	110	
7B1	Tow Package	15								
	Price Each		\$399.00	\$300.00	\$293.84	\$280.00	\$560.00	\$760.00	\$249.00	
	Price Total		\$5,985.00	\$4,500.00	\$4,407.60	\$4,200.00	\$8,400.00	\$11,400.00	\$3,735.00	
	Manufacturer Offered		CURT or GM	Fastaway	Fastway DT-ALBM6600 Aluminum	OEM Class 5 hitch OEM Controller	GM Z82 + Fastway DT-ALBM6600	GM-Z72	Ford OEM	
7B2	DELETED									
7B3	Strobe Lighting	5								
	Price Each		\$660.00	\$400.00	\$210.56	\$490.00	\$395.00	\$675.00	\$720.00	
	Price Total		\$3,300.00	\$2,000.00	\$1,052.80	\$2,450.00	\$1,975.00	\$3,375.00	\$3,600.00	
	Manufacturer Offered		ECCO	ECCO	ECCO 3740A Amber	ECCO	ECCO 3740	ECCO 3715A	Whelen	
7B4	DELETED									
7B5	DELETED									
7B6	DELETED									
7B7	DELETED									
7B8	DELETED									
7B9	DELETED									
	Item 7 Total with Options		\$427,335.90	\$362,465.00	\$418,662.10	\$374,465.00	\$430,300.00	\$434,100.00	\$401,910.00	