

City of San Antonio Bid Tabulation

Opened: February 8, 2019			Non-Local	Local	Non-Local	Non-Local	Non-Local	Non-Local
For: Formal Annual Contract for Aviation Glass Beads			Brightlands Tech. Inc.	American Signal Equipment Company	Ennis-Flint, Inc.	Pathmark Traffic Equipment, LLC	Potters Industries, LLC.	Swarco Reflex LLC
6100010998			10013 8th St., Unit A	1206 W. Blanco Road	4161 Piedmont Parkway Suite 370	4435 Hunter Road	300 Lindenwood Drive	900 N. Denton
Item	Description	MB Estimated Annual Quantity	Rancho Cucamonga , CA 91730 415-696-9615	San Antonio, TX 78232	Greensboro, NC 27265	San Marcos, TX 78666	Malvern, PA 19355	Mexia TX 76667
1	Airport Glass beads, meeting FAA spec TT-B 1325D Type IV Gradation B or latest version or approved equal	50,000			NO BID			
	Manufacturer		Brightlands Tech. Inc.	Swarco Reflex, LLC		Swarco	Potters Industries, LLC	Swarco
	Product#		13250402	TT-B 1325 Type IV		TT-B-1325 Type IV Gradation B	TTB-1325D Type IV	#2781
	Product name		Airport Beads Type IV, Gradation B	Glass Beads for Airfield Markings		Airport Glass Beads	TTB-1325D Type IV	Megalux
	Container Size		50 lbs	50lb. bag		50lb. bag	50-lb bag	50/lb. bags
	Unit Price		\$0.68	\$1.10		\$0.99	\$0.75	\$0.78
	Prompt Payment Discount		0%	0%		0%	0%	0%
	Price Each with Prompt Payment Discount		\$0.68	\$1.10		\$0.99	\$0.75	\$0.78
	Extended Price		\$34,000.00	\$55,000.00		\$49,500.00	\$37,500.00	\$39,000.00
	Percentage between lowest responsive bid and local bid:			61.76%				
	Price differential			\$21,000.00				
	Local Preference Award			\$0.00				
	Payment Terms		Net 30	Net 30		Net 30	Net 30	Net 30
	Estimated Annual Total		\$34,000.00	\$55,000.00		\$49,500.00	\$37,500.00	\$39,000.00
	Estimated Annual Award		\$34,000.00					