Transportation Network Companies Operating Agreement Item 16 - A

William P. McManus
Chief of Police
December 8, 2016 – City Council “A” Session

Transportation Network Companies Operating Agreement

- Contract term of one-year
  - Three (3) optional one-year extensions executed by the City Manager
- Fee Structure
  - $0.10 per trip
  - Minimum $10,000
  - Maximum $50,000
- Ten-Print Backgrounds Remain Optional
  - TNC to inform drivers
  - City program to Incentivize

Transportation Network Companies Operating Agreement

- Increase Airport per trip fee from $1.00 to $1.50
- Require Geo-Fence at Airport to address staging areas and per trip fee accountability
  - Option A: 3rd party application
  - Option B: Monthly self-reporting subject to audit

Taxicab & Limousine Regulations

Revisions to Chapter 33 – Vehicles for Hire
Item 16 - B

Chapter 33 – Vehicle for Hire Revisions

- Reduce operating fees from $440 to $250
- Accept Annual State Vehicle Inspections in lieu of ASE Inspections
- Permit Advertising and Discounting
- Establish a discretionary $5.00 Surcharge
- Permit NIST approved Smart Taximeters
- Approve multiple dispatching methods
- Retain Mandatory driver manifest and trip logs

Chapter 33 – Vehicle for Hire
Future Items

Permit Caps

- Continue to work with Drivers, Companies and Transportation Advisory Board
- Research other City approaches to establishing permit limits
- Research other City approaches to increasing / removing permit caps

- **Revisions to Chapter 3, Division 10 – Airport Rates and Fees**

Item 16 - C

Chapter 3, Division 10
Airports Rates and Fees

Revisions

- Taxis
  - Retain $150 permit fee for Taxis
  - Increase per trip fee from $1.00 to $1.25 per trip
- Limos
  - Eliminate $150 permit fee
  - Establish a $2.00 per trip fee

Chapter 3, Division 10
Airports Rates and Fees

Future Items

- Request for Increase in the Minimum Departure fee for Taxis
  - Staff will continue to research this request and address it in the broader context of the Airport commercial vehicle Space Allocation Study.

Questions

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Back Up Slides

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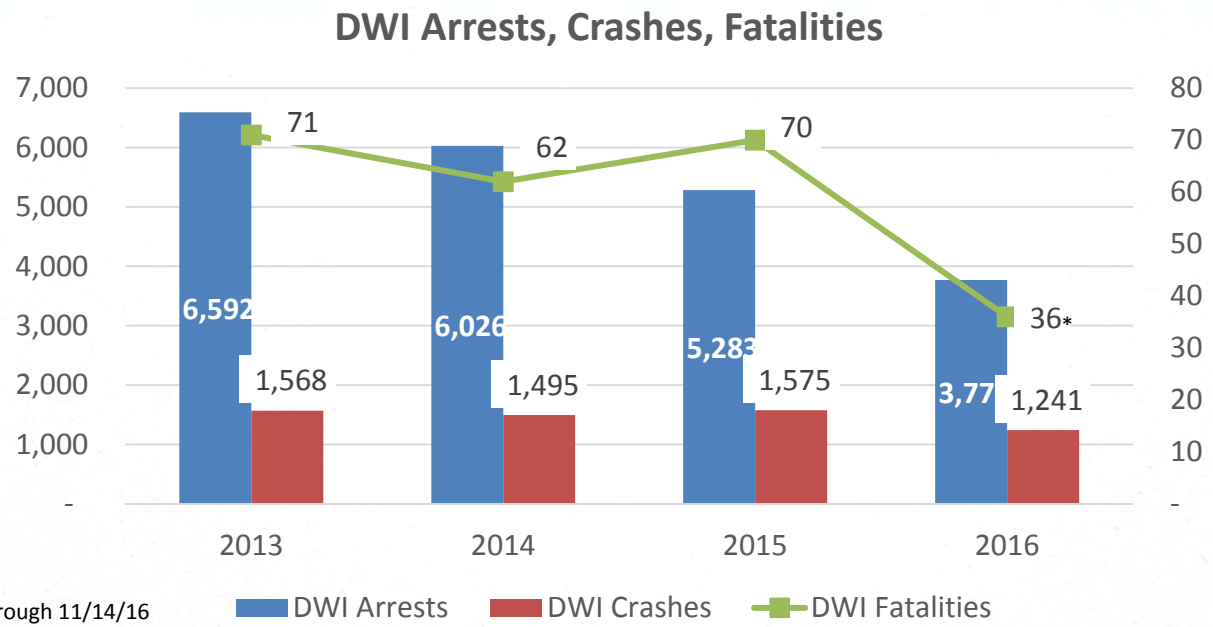
DWI Statistics



DWI Arrests and Crashes through 11/14/16
DWI Fatalities through 11/22/16
*Toxicology pending on additional cases

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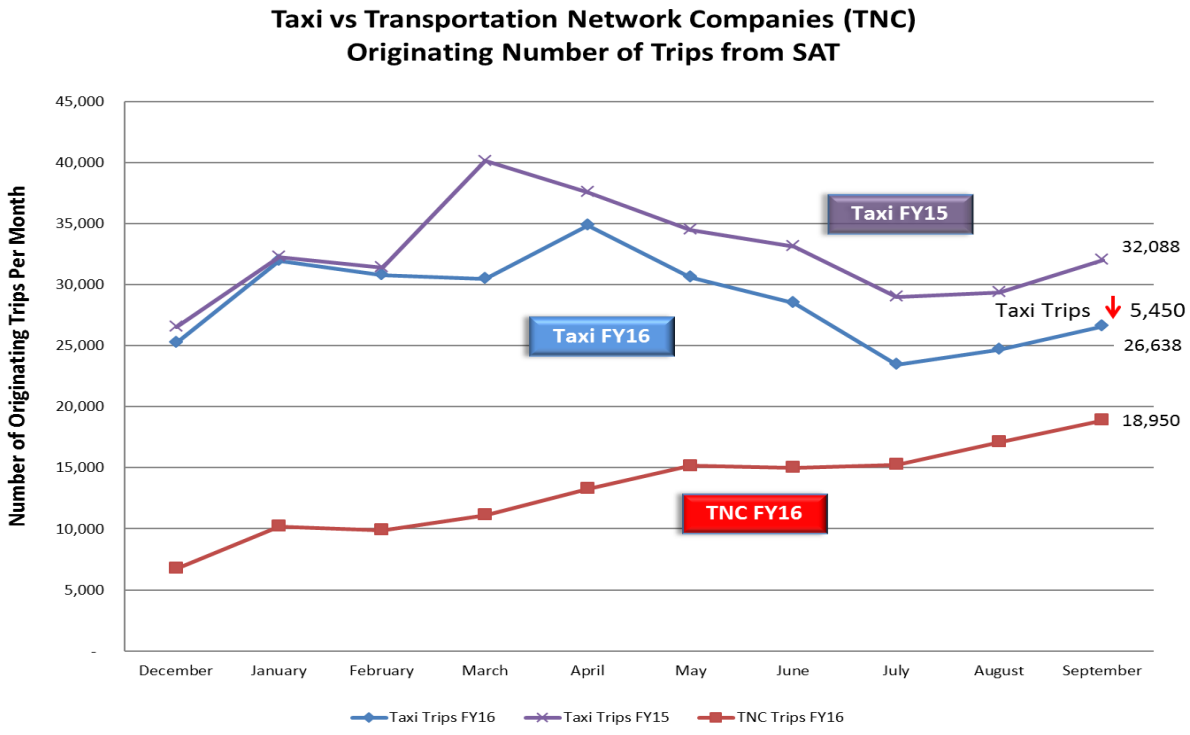
Airport – TNC and Taxi Trips



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Revenue Calculations

Industry	Current Permit Fees	Proposed Permit Fees
Taxicabs	$ 389,840	$ 221,500
Limo/Charter	$ 107,360	$ 61,000
Other Industries	$ 25,340	$ 25,340
TNCs	$ 75,000	$ 110,000
Other Misc. Rev	$ 51,112	$ 51,112
Total Revenue	$ 648,652	$ 468,952
Operating Costs	($ 378,371)	($ 378,371)
Net Revenue	*$ 270,281*	*$ 90,581*

Airport – Revenue Calculations

	Current Fee Schedule / Annual Net Estimates		Proposed 11/18/2016 Taxi - $1.25 + $150 Annual TNC - $1.50 + Zero Annual Limo - $2.00 + Zero Annual	
Taxi/TNC (Per Trip)	$1.00	$532,734	$1.25 / $1.50	$713,249
Limousine (Per Trip)	$2.00	$27,294	$2.00	$27,294
Hotel (Per Trip)	$1.50	$156,873	$1.50	$156,873
Permit Revenue (Annual Permit Fees Paid by Taxi, Limousine = $150, Charter = $50)	$150 / $50	$123,300	$150 Taxi $50 Charter	$107,400
Total Revenue		$840,201		$1,004,816
Total O&M Expenses		$878,441		$878,441
Total Capital Expenses		$73,997		$73,997
Total Expense		$952,438		$952,438
Net		*($112,237)*		*$52,378*

TNC Background

- August 2015 approved TNC operations in San Antonio through a temporary operating agreement
  - Uber started 10/13/15
  - Lyft started 12/3/15
  - Get Me started 1/14/16

- June 2016 authorized extension of agreements to expire at the same time

- Current agreements expire 12/30/16

TNC – Round Tables, Survey, Secret Shopper

- Round Table Discussion
  - May 18 and June 1, 2016
  - 215 members attended
    1. Maintain choice
    2. Background or fingerprints desired
    3. More level playing field
- Public survey on Rideshare experience
  - 2,895 surveys received
  - 83% had outstanding, very good or good experience w/TNCs
  - 82% want some kind of background checks
- Secret shopper rides
  - 250 rides (as of 10/27) by GTU staff; no major findings

Application Statistics*

Action Taken	Number*
Applications Requested	377
Approved Backgrounds	285
Verification Card Picked Up	251

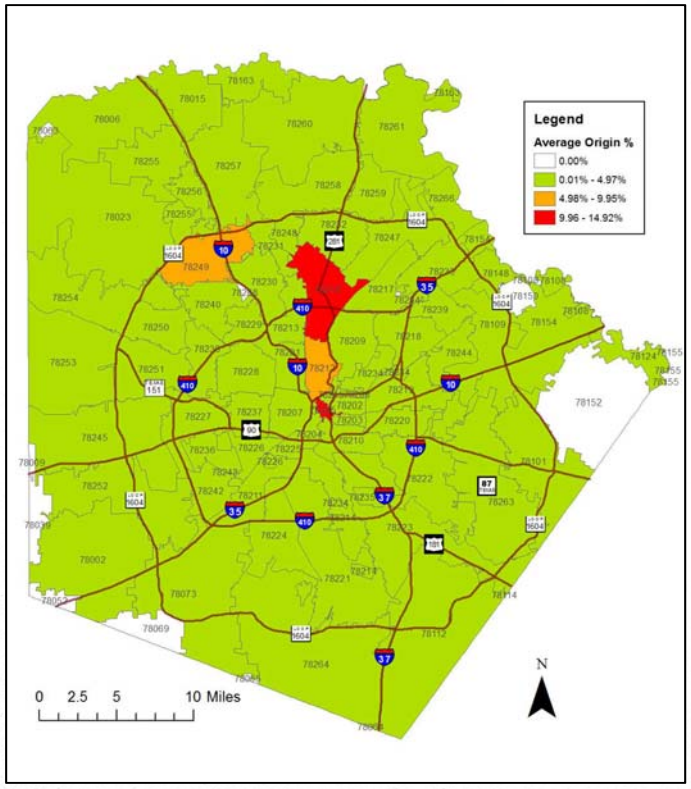
*As of 12/01/16

TNC Pick – Ups and Drop Offs

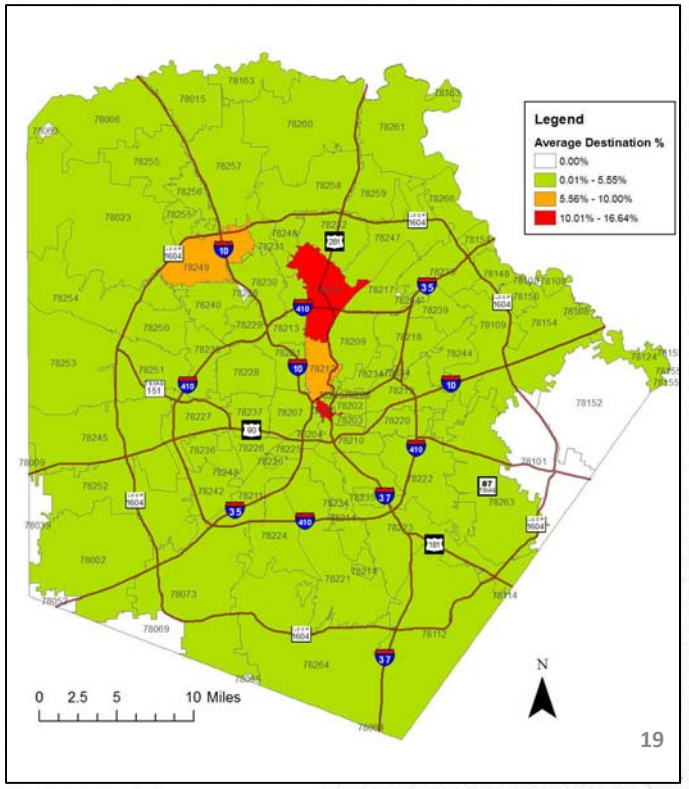
Combined Origin & Destination Percentages by Zip Code – Bexar County, Texas

First 3 Quarters 2016

Origin Zip Code



Destination Zip Code



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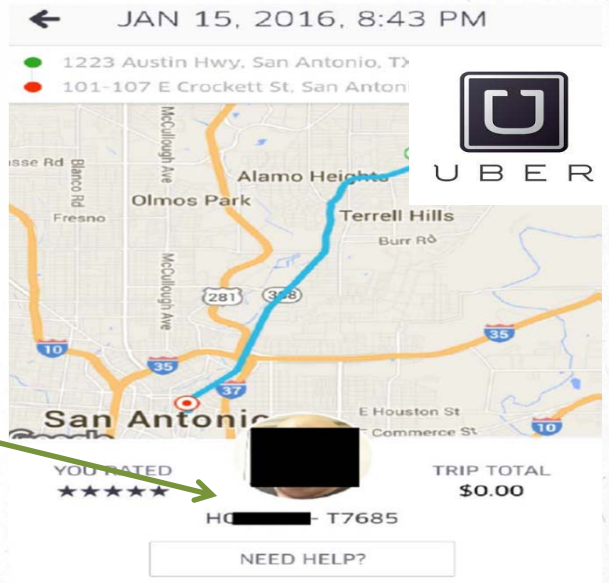
Driver “T” Numbers

Driver Profile Example – Uber & Lyft

Z[redacted]
★ 5.0



City of San Antonio issued driver “T” number – this is issued once the driver has completed the process and received the verification card from SAPD

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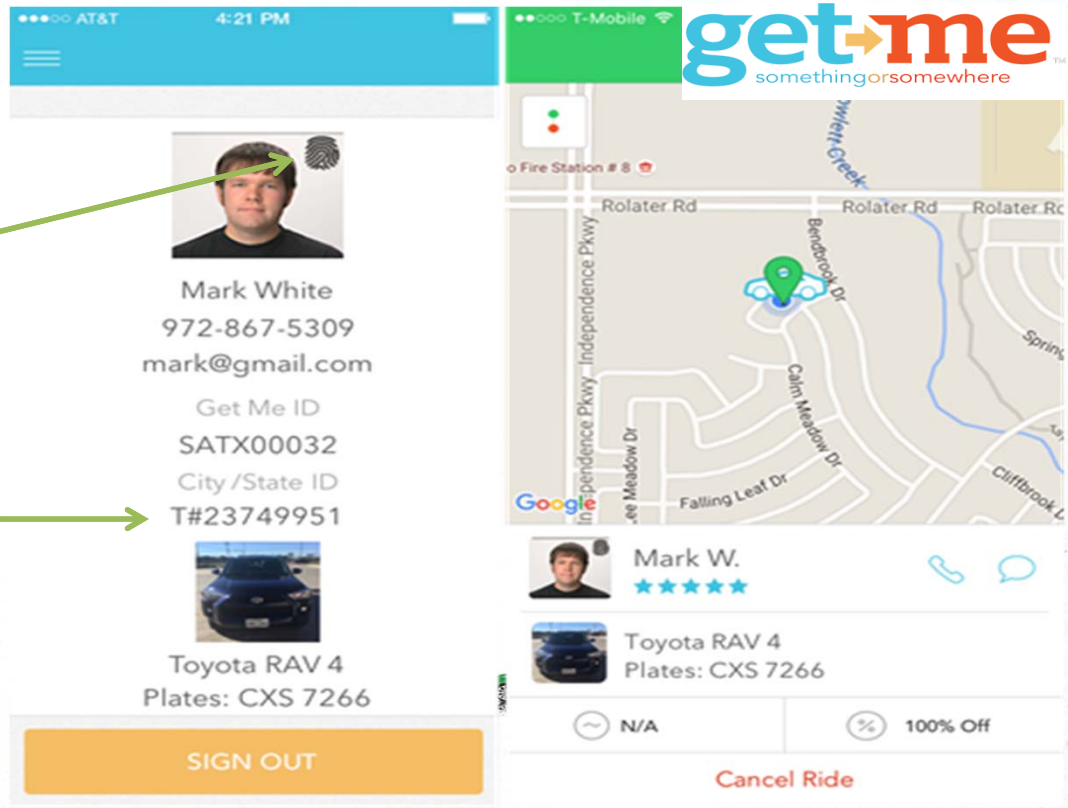
Driver “T” Numbers

Driver Profile Example - Get Me

Fingerprint mark – this indicates this driver has been fingerprinted and passed the City’s background check

City of San Antonio issued driver “T” number – this is issued once the driver has completed the process and received the verification card from SAPD



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