



City of San Antonio

Contract Summary Sheet

Date: 6/12/2014
Agenda Item: 14-1104

Name/Title (Caption as shown on agenda): Annual Contract for Supply of Trees 6100004211 RS	
Brief Description of Item(s) and Use: This contract will provide the Parks and Recreation Department with a contractor to furnish and deliver a variety of 5 and 15 gallon size trees. These trees will be used to increase the City's canopy cover, reduce energy consumption, reduce storm water runoff and help beautify the City of San Antonio.	
Total \$:	\$306,000.00 annually
Contract Period:	Upon award through September 30, 2015 with a one year renewal option
Method of Procurement:	Competitive (2 bids received)
Price Trend:	45.31% increase due to shortage of trees resulting from drought, Bastrop Tree replacement, new home construction and increased transportation costs
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	AgH20 Holdings, LLC, 3817 Bent Brook Dr., Round Rock, TX 78664, (NON-LOCAL) Item(s): 12 - 31, 33 - 39 and 41- 45
Previous Contractor(s):	AgH20 Holdings, LLC, 3817 Bent Brook Dr., Round Rock, TX 78664 Alfaro Tree Sales, 10755 Pearsall Road, Atascosa, TX 78002
Comments:	NAS: Alfaro Tree Sales has been deemed non-responsive for failure to submit their prices on the required bid documents
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Parks and Recreation Department would be required to procure trees on an as needed basis. The department will not realize fixed pricing and order consolidation cost savings associated with having a term contract in place.
Using Department (s):	Parks and Recreation