

City of San Antonio Bid Tabulation

Opened: January 15, 2016 For: Annual Contract for Gasoline and Diesel Fuels			Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	
6100006739			LD	IPC (USA) Inc.	Arguindegui Oil Co. II, Ltd.	Arnold Oil Company of Austin, LP, dba Arnold Oil Company Fuels, LLC	Hays City Corp, dba Tex-Con Oil Co	James River Solutions	Mansfield Oil Company of Gainesville, Inc.
			20 Pacifica	15600 San Pedro Ave. Suite 209	5909 Burleson Rd.	4606 Burleson Rd.	10487 Lakeridge Parkway	1025 Airport Parkway, SW	Gainesville, GA 30501-6813
Item	Description	Estimated Gallons	Irvine, CA 92618 949-648-5620	San Antonio, TX 78232	Austin, TX 78744	Austin, TX 78744	Ashland, VA 23005		
1	Ethanol E10 Fuel Blend	3,500,000						No Bid	
	Discount/Upcharge per Gallon		-\$0.0225	\$0.0025	\$0.0600	\$0.0450			-\$0.0118
	OPIs Average for 01/04/2016		\$1.2194	\$1.2194	\$1.2194	\$1.2194			\$1.2194
	Effective Price for 01/04/2016		\$1.1969	\$1.2219	\$1.2794	\$1.2644			\$1.2076
	Estimated Annual Total		\$4,189,150.00	\$4,276,650.00	\$4,477,900.00	\$4,425,400.00			\$4,226,600.00
	Prompt Payment Discount:								
	Estimated Annual Total Price with Prompt Payment Discount:								
	Primary Brand/Trade Name		Flint Hills	Flint Hills	Calument	Flint Hills Resources			Exxon
	Secondary Brand/Trade Name		Valero	Valero	SC Fuels	Valero			Flint Hills
2	#2 Ultra Low Sulfur Diesel	3,500,000							
	Discount/Upcharge per Gallon		-\$0.0225	\$0.0025	\$0.0600	\$0.0450	-\$0.0065		-\$0.0152
	OPIs Average for 01/04/2016		\$1.1273	\$1.1273	\$1.1273	\$1.1273	\$1.1273		\$1.1273
	Effective Price for 01/04/2016		\$1.1048	\$1.1298	\$1.1873	\$1.1723	\$1.1208		\$1.1121
	Estimated Annual Total		\$3,866,800.00	\$3,954,300.00	\$4,155,550.00	\$4,103,050.00	\$3,922,800.00		\$3,892,350.00
	Prompt Payment Discount:								
	Estimated Annual Total Price with Prompt Payment Discount:								
	Primary Brand/Trade Name		Flint Hills	Flint Hills	Calument	Flint Hills Resources	Flint Hills		Citgo
	Secondary Brand/Trade Name		Valero	Valero	SC Fuels	Valero	Valero		Exxon

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Item	Description	Estimated Gallons						
3	#2 Ultra-Low-Sulfur Diesel Non-Road Red Dyed	500,000						
	Discount/Upcharge per Gallon		-\$0.0225	\$0.0025	\$0.0600	\$0.0450	-\$0.0015	-\$0.0132
	OPIS Average for 01/04/2016		\$1.1175	\$1.1175	\$1.1175	\$1.1175	\$1.1175	\$1.1175
	Effective Price for 01/04/2016		\$1.0950	\$1.1200	\$1.1775	\$1.1625	\$1.1160	\$1.1043
	Estimated Annual Total		\$547,500.00	\$560,000.00	\$588,750.00	\$581,250.00	\$558,000.00	\$552,150.00
	Prompt Payment Discount:							
	Estimated Annual Total Price with Prompt Payment Discount:							
	Primary Brand/Trade Name		Flint Hills Valero	Flint Hills Valero	Calument SC Fuels	Flint Hills Resources Valero	Flint Hills Valero	Citgo Exxon
	Secondary Brand/Trade Name							
	Payment Terms		Net 30 Days	Net 30 Days	Net 30 Days	Net 30 Days	Net 30 Days	Net 30 Days

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6100006739 LD			Petroleum Traders Corporation	Pinnacle Petroleum, Inc.	RKA Petroleum Companies	Southern Counties oil Co.,a CA Limited partnership, dba SC Fuels	TAC Energy
			7120 Pointe Inverness Way Fort Wayne, IN 46804	16651 Gemini Lane Hunting Beach, CA 92647	28340 Wick Rd. Romulus, MI 48174	1800 W. Katella Ave. Orange, CA 92867	100 Cresnet Ct., Ste. 1600 Dallas, TX 75201
Item	Description	Estimated Gallons					
1	Ethanol E10 Fuel Blend Discount/Upcharge per Gallon OPIS Average for 01/04/2016 Effective Price for 01/04/2016 Estimated Annual Total Prompt Payment Discount: Estimated Annual Total Price with Prompt Payment Discount: Primary Brand/Trade Name Secondary Brand/Trade Name	3,500,000	 -\$0.0128 \$1.2194 \$1.2066 \$4,223,100.00	 \$0.01099 \$1.2194 \$1.2304 \$4,306,365.00	 -\$0.0100 \$1.2194 \$1.2094 \$4,232,900.00 0.005% \$4,232,688.36	 -\$0.0174 \$1.2194 \$1.2020 \$4,207,000.00	 -\$0.0202 \$1.2194 \$1.1992 \$4,197,200.00
			Valero Flint Hills	Flint Hills Resources Valero Marketing & Supply Company	IPC-Calumet S.A. Citgo- S.A., Exxon Mobil, Flint Hills- S.A., Motiva-S.A., Nustar- S.A.	Exxon Mobile Flint Hills Refining	Unbranded Unbranded
2	#2 Ultra Low Sulfur Diesel Discount/Upcharge per Gallon OPIS Average for 01/04/2016 Effective Price for 01/04/2016 Estimated Annual Total Prompt Payment Discount: Estimated Annual Total Price with Prompt Payment Discount: Primary Brand/Trade Name Secondary Brand/Trade Name	3,500,000	 -\$0.0107 \$1.1273 \$1.1166 \$3,908,100.00	 -\$0.00024 \$1.1273 \$1.1271 \$3,944,710.00	 -\$0.0081 \$1.1273 \$1.1192 \$3,917,200.00 0.005% \$3,917,004.14	 -\$0.0101 \$1.1273 \$1.1172 \$3,910,200.00	 -\$0.0005 \$1.1273 \$1.1268 \$3,943,800.00
			Valero Flint Hills	Flint Hills Resources Valero Marketing & Supply Company	IPC-Calumet S.A. Citgo- S.A., Exxon Mobil, Flint Hills- S.A., Motiva-S.A., Nustar- S.A.	Flint Hills Refining Valero	Unbranded Unbranded

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Item	Description	Estimated Gallons					
3	#2 Ultra-Low-Sulfur Diesel Non-Road Red Dyed Discount/Upcharge per Gallon OPIS Average for 01/04/2016 Effective Price for 01/04/2016 Estimated Annual Total Prompt Payment Discount: Estimated Annual Total Price with Prompt Payment Discount: Primary Brand/Trade Name Secondary Brand/Trade Name Payment Terms	500,000	 -\$0.0012 \$1.1175 \$1.1163 \$558,150.00 Valero Flint Hills Net 30 Days	 \$0.00294 \$1.1175 \$1.1204 \$560,220.00 Flint Hills Resources Valero Marketing & Supply Company Net 30 Days	 -\$0.0036 \$1.1175 \$1.1139 \$556,950.00 0.005% \$556,922.15 IPC-Calumet S.A. Citgo- S.A., Exxon Mobil, Flint Hills- S.A., Motiva-S.A., Nustar- S.A.	 -\$0.0051 \$1.1175 \$1.1124 \$556,200.00 Flint Hills Refining Valero Net 30 Days	 \$0.0097 \$1.1175 \$1.1272 \$563,600.00 Unbranded Unbranded Net 30 Days