

# EXHIBIT I

## CITY OF SAN ANTONIO Department of Finance

### Summary and Recommendations Request for Qualifications to Provide Broker/Dealer Services FY 2019

#### Firms With Capital Less Than \$20 Million

No.	Firm	Broker Name	Office Location
1	CastleOaks Securities, L.P.	Susan Schiefelbein	Portland, OR
2	Blaylock Beal Van, LLC <sup>1</sup>	Timothy S. O'Brien	Oakland, CA
3	Great Pacific Securities <sup>2</sup>	Christopher Vinck	Costa Mesa, CA
4	Drexel Hamilton <sup>3,4</sup>	Harry Smith	New York, NY
5	Loop Capital Markets <sup>1</sup>	Martin Trekas	Chicago, IL
6	IFS Securities, Inc.	Angela D. Avery	Atlanta, GA

#### Firms With Capital Greater Than \$20 Million But Less Than \$500 Million

No.	Firm	Broker Name	Office Location
1	Vining Sparks IBG, LP	Darlyne B. Haba	Memphis, TN
2	Cantor Fitzgerald & Co. <sup>5</sup>	John Nealon	Dallas, TX
3	Multi-Bank Securities, Inc. <sup>4</sup>	Carol Mackoff	Chicago, IL
4	Piper Jaffray & Co.	Jason Jeansonne	Houston, TX
5	Robert W. Baird & Co.	Larry Serota	Houston, TX

#### Firms With Capital Greater Than \$500 Million

No.	Firm	Broker Name	Office Location
1	Jefferies, LLC <sup>5</sup>	Scott Lewis	New York, NY
2	Wells Fargo Securities, LLC <sup>5</sup>	Michael Minahan	Dallas, TX
3	Daiwa Capital Markets America, Inc. <sup>5</sup>	Andres Tamayo	San Francisco, CA
4	Stifel, Nicolaus & Company, Inc.	Michael Bell	Dallas, TX

<sup>1</sup> Certified as an African American Business Enterprise and Minority Business Enterprise firm based on the South Central Texas Regional Certification Agency; however, does not meet the City's qualifications for SBEDA firms.

<sup>2</sup> Certified as a Small Business Enterprise, Hispanic American Business Enterprise, and Minority-Owned Business Enterprise firm based on the South Central Texas Regional Certification Agency, however, does not meet the City's qualifications for SBEDA firms.

<sup>3</sup> Certified as a Small Business Enterprise firm based on the South Central Texas Regional Certification Agency; however, does not meet the City's qualifications for SBEDA firms.

<sup>4</sup> Certified as a Veteran Business Enterprise firm based on the South Central Texas Regional Certification Agency.

<sup>5</sup> Designated as a Primary Dealer by the New York Federal Reserve.