



City of San Antonio

Contract Summary Sheet

Date: 4/12/2018
Agenda Item: 18-2384

Name/Title (Caption as shown on agenda): Annual Contract for Tires and Tire Services 6100009285 EMG	
Brief Description of Item(s) and Use: This contract will provide the City of San Antonio with tires and tire services that will support the City's Fleet of approximately four thousand vehicles utilized by all City departments. The tire categories included in this contract are for vehicles such as passenger, truck, industrial, emergency, turf, and heavy equipment. In addition, the contract will also include tire services such as retreading, balancing, road service and repairs.	
Total \$:	\$3,500,000.00 annually
Contract Period:	Upon award through April 30, 2022, with two 1 year renewal options
Method of Procurement:	Competitive (8 bids received)
Price Trend:	-17.36% decrease
Contract Info:	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Hesselbein Tire Southwest, 4823 Corner Parkway, San Antonio, TX 78219 – Categories 1 & 3 (Local); Southern Tire Mart, LLC, 800 Highway 98, Columbia, MS 39429 – Categories 4, 5 & 7 (Non-Local); and T&W Tire, LLC, 11589 IH 35 North, San Antonio, TX 78233 – Category 6 (Non-Local)
Previous Contractor(s):	Hesselbein Tire Southwest, 4823 Corner Parkway, San Antonio, TX 78219; Southern Tire Mart, LLC, 800 Highway 98, Columbia, MS 39429; T&W Tire, LLC, 11589 IH 35 North, San Antonio, TX 78233
Comments:	Item 1 - In Motion Tires did not provide discounts for non-specified items to be purchased through catalogs; Item 2 - Deleted and will be procured through cooperative purchasing which offers lower pricing
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, departments will be required to procure tires on an as-needed basis which may result in higher pricing and delays in equipment availability.
Using Department (s):	Aviation Department, Building and Equipment Services Department, San Antonio Fire Department, and Solid Waste Management Department