



City of San Antonio

Contract Summary Sheet

Date: 09/11/2014
Agenda Item: 14-1728

Name/Title (Caption as shown on agenda):
Annual Contract for Firefighting Foam 6100004621 SC

Brief Description of Item(s) and Use:

The contract will provide the City of San Antonio Fire and Aviation Departments with a vendor for the purchase and delivery of firefighting foam. This firefighting foam shall be utilized by the San Antonio Fire and Aviation Firefighting Departments to fight Class A and Class B fires, by definition from the National Fire Protection Association.

The foam selection is used to help extinguish multiple types of fires. The Class A Foam is used to extinguish grass, vehicle and building fires. The foam also helps keep fires suppressed until final clean up is made.

Class B Foam is used to suppress hydrocarbon fires, fuel fires from small containers as well as large containers. Fuels such as gasoline, diesel and oil products. This foam can be used on pesticides and other liquids to suppress vapors as well.

Aviation utilizes the Class B Foam product on airplane fires as well as keeping pools of fuel safe with suppression of vapors, preventing unwanted ignition.

Total \$:	\$37,000.00 annually; \$182,500.00 contract period
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Contract Period:	Upon award through December 31, 2017 with two, one year renewal options
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Method of Procurement:	Competitive (1 bid received)
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Price Trend:	4.76% increase due to market volatility in raw materials used for product manufacture
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Contract Info:	Formal ____ Annual <u>X</u> Support/Maintenance ____ Lease ____
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Recommended Contractor(s):	Casco Industries, 607 W. 62 Street, P.O. Box 8007, Shreveport, LA 71148-8007 (Non-Local)
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Previous Contractor(s):	Casco Industries, 607 W. 62 Street, P.O. Box 8007, Shreveport, LA 71148-8007
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Comments:	N/A
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Anticipated Future Requirements and Action:	N/A
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Procurement Alternative:	Should this contract not be approved, the San Antonio Fire and Aviation Departments would be required to purchase firefighting foam on an as needed basis. As a result, economies of scale associated with having a term contract in place would not be realized and the departments will have to procure foam on an as needed basis wherein increased cost and delivery times due to non-contract buys would be realized.
Using Department (s):	Fire, Aviation