



City of San Antonio Contract Summary Sheet

Date: 10/17/2013
Agenda Item: 13-559

Name/Title (Caption as shown on agenda):

Annual Contract for Lutron Lighting System for Convention and Sports Facilities 6100003272 CMC

Brief Description of Item(s) and Use:

This contract will provide the Convention and Sports Facilities with a contract with Lutron Service Co., Inc. for Platinum Level Technology Support Plan for preventative maintenance and support services for the Lutron Lighting Control System currently installed at the Henry B. Gonzalez Convention Center. The lighting control system controls and interfaces to operate the lighting systems in the meeting rooms and ballrooms and allows dimming to be programmed to the event clients needs. Lutron Services Co., Inc. is the sole source provider of the Lutron Lighting Control System 21996 – Grafik 7000 and system 15357 – Grafik 6000 operating at the convention center.

Lutron Service Co., Inc. will provide a Platinum Level Technology Support Plan which will include, but not be limited to on-site service to troubleshoot and diagnose the lighting control system, remote diagnostics, 100% coverage for parts and travel costs, 24-hour response time, unlimited technical phone support 24-hours per day and an annual preventive maintenance site visit by a Lutron service representative.

These items are being purchased under the Sole Source exemption to the provision of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges that all items offered are considered proprietary and therefore qualifies as a Sole Source.

Total \$:	\$30,000.00 annually; \$150,000.00 contract term
Contract Period:	Upon award through October 9, 2016, with two, one year renewal options
Method of Procurement:	Sole Source
Price Trend:	34.04% increase due to increased cost of supplies and labor
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Lutron Services Co., Inc., 7200 Suter Road, Coopersburg, PA 18036 (Non-Local)
Previous Contractor(s):	Lutron Services Co., Inc., 7200 Suter Road, Coopersburg, PA 18036
Comments:	N/A
Anticipated Future Requirements and Action:	N/A

Procurement Alternative:	Should this contract not be approved, the department may process individual procurements as equipment problems arise. However, processing purchases as equipment malfunctions will force the department to pay non-contract rates as well as compromise the integrity and functionality of the building's lighting control system.
Using Department (s):	Convention and Sports Facilities