

**City of San Antonio  
Bid Tabulation**

Opened: February 1, 2016			
For: Annual Contract for Dental Supplies and Equipment		<b>NON-LOCAL</b>	<b>LOCAL</b>
6100007050		Dental Health Products, Inc. 2614 North Sugar Bush Rd New Franken, WI 54229 800-626-2163	Henry Schein Inc. 135 Duryea Rd Melville, NY 11747
<b>Item</b>	<b>Description</b>		
<b>A</b>	<b>Infection Control Supplies and Equipment</b>		<b>NAS</b>
	Category % Discount Offered	30%	10%
	Category Price	\$8,336.43	\$10,383.04
	Market Basket % Discount Offered	25% – 30%	10% – 54%
	Market Basket Price	\$8,831.18	\$9,216.23
	Name of Catalog	Dental Health Products	Henry Schein Dental
	Catalog Publication Date	May 2015	2015
<b>B</b>	<b>Cosmetic Dentistry Equipment and Supplies</b>		
	Category % Discount Offered	25%	20%
	Category Price	\$8,433.34	\$9,000.63
	Market Basket % Discount Offered	25%	13% – 20%
	Market Basket Price	\$8,433.34	\$9,189.50
	Name of Catalog	Dental Health Products	Henry Schein Dental
	Catalog Publication Date	May 2015	2015
<b>C</b>	<b>Dental Evacuation Supplies and Equipment</b>		
	Category % Discount Offered	30%	20%
	Category Price	\$1,288.68	\$1,585.39
	Market Basket % Discount Offered	25% – 30%	19% – 51%
	Market Basket Price	\$1,507.33	\$1,579.75
	Name of Catalog	Dental Health Products	Henry Schein Dental
	Catalog Publication Date	May 2015	2015
<b>D</b>	<b>Preventives</b>		<b>NAS</b>
	Category % Discount Offered	30%	20%
	Category Price	\$63,803.13	\$58,887.30
	Market Basket % Discount Offered	25% – 30%	10% – 26%
	Market Basket Price	\$65,521.96	\$58,613.02
	Name of Catalog	Dental Health Products	Henry Schein Dental
	Catalog Publication Date	May 2015	2015
<b>E</b>	<b>Instruments and Devices</b>		
	Category % Discount Offered	25%	20%
	Category Price	\$19,909.20	\$22,338.50
	Market Basket % Discount Offered	25%	13% – 20%
	Market Basket Price	\$19,735.27	\$22,946.53
	Name of Catalog	Dental Health Products	Henry Schein Dental
	Catalog Publication Date	May 2015	2015
<b>F</b>	<b>Dental Lights and Lamps</b>		
	Category % Discount Offered	25%	10%
	Category Price	\$5,403.30	\$6,529.44
	Market Basket % Discount Offered	25%	10%
	Market Basket Price	\$5,403.30	\$6,551.14
	Name of Catalog	Dental Health Products	Henry Schein Dental
	Catalog Publication Date	May 2015	2015
<b>G</b>	<b>Miscellaneous Dental Equipment and Supplies</b>		<b>NAS</b>
	Category % Discount Offered	30%	10%
	Category Price	\$4,410.77	\$1,223.23
	Market Basket % Discount Offered	25% – 30%	20% – 34%
	Market Basket Price	\$4,701.32	\$987.10
	Name of Catalog	Dental Health Products	Henry Schein Dental
	Catalog Publication Date	May 2015	2015
	Payment Terms	Net 30	Net 30
	Estimated Annual Total	\$225,718.55	Incomplete
	<b>Estimated Annual Award</b>	<b>\$225,718.55</b>	

\* Not As Specified: Specified items were not able to be validated/matched against the manufacturer's pricing.