

City of San Antonio Bid Tabulation

Opened: April 1, 2015 For: Annual Contract For Acrylic Waterborne Traffic Paint 6100005612 MB			Non-Local	Local	Non-Local	Non-Local
Item	Description	Quantity	Allstates Coatings Company 100 N. Lee Dr. Gladewater TX 75647 903-845-6436	Acme Soap Company 1206 Fulton Ave. San Antonio TX 78201	Centerline Supply 1731 S. San Marcos # 932 San Antonio TX 78207	Ennis Paint, Inc 115 Todd Court Thomasville NC 27360
1a	WHITE - Federal Standard 595 Color FS 37925, as specified. 5 Gallon Pail Unit Price \$46.25 Total Cost \$13,875.00 Manufacturer Name : Allstates Coating Co. Product No : ALT-735 Warranty 1 year	300				NAS \$47.50 \$14,250.00 Ennis Paint 985301 1 year
1b	WHITE - Federal Standard 595 Color FS 37925, as specified. 55 Gallon Drum Unit Price \$497.20 Total Cost \$13,424.40 Manufacturer Name : Allstates Coating Co. Product No : ALT-735 Warranty 1 year	27				\$481.25 \$12,993.75 Ennis Paint 985301 1 year
2a	YELLOW - Federal Standard 595 Color FS 33538, as specified. 5 Gallon Pail Unit Price \$45.70 Total Cost \$16,452.00 Manufacturer Name : Allstates Coating Co. Product No : ALT-736 Warranty 1 year	360				\$48.75 \$17,550.00 Ennis Paint 985302 1 year
2b	YELLOW - Federal Standard 595 Color FS 33538, as specified. 55 Gallon Drum Unit Price \$491.15 Total Cost \$15,716.80 Manufacturer Name : Allstates Coating Co. Product No : ALT-736 Warranty 1 year	32				\$495.00 \$15,840.00 Ennis Paint 985302 1 year
3a	BLACK - Federal Standard 595 Color FS 37038, as specified. 5 Gallon Pail Unit Price \$43.85 Total Cost \$21,925.00 Manufacturer Name : Allstates Coating Co. Product No : ALT-739 Warranty 1 year	500				\$47.00 \$23,500.00 Ennis Paint 985203 1 year
3b	BLACK - Federal Standard 595 Color FS 37038, as specified. 55 Gallon Drum Unit Price \$470.25 Total Cost \$21,161.25 Manufacturer Name : Allstates Coating Co. Product No : ALT-739 Warranty 1 year	45				\$481.25 \$21,656.25 Ennis Paint 985203 1 year
4a	BLUE - Federal Standard 595 Color FS 35180, as specified. 5 Gallon Pail Unit Price \$51.35 Total Cost \$256.75 Manufacturer Name : Allstates Coating Co. Product No : ALT-737 Warranty 1 year	5				\$50.50 \$252.50 Ennis Paint 985205 1 year

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Item	Description	Quantity	Ozark Materials LLC. 591 Glendale Avenue Greenville AL 36037	Pathmark Traffic Product 4435 Hunter Rd San Marcos TX	Texas Star Supply 11910 Radium St San Antonio TX 78216	The Sherwin - Williams Company 101 Project Ave Nw. 720 GH Cleveland OH 44115
1a	WHITE - Federal Standard 595 Color FS 37925, as specified. 5 Gallon Pail Unit Price Total Cost Manufacturer Name : Product No : Warranty	300	\$50.00 \$15,000.00 Ozark Materials, LLC 16200-PW5G 6 Months	\$66.00 \$19,800.00 Aexcel 72W-A087 1 year	\$65.00 \$19,500.00 Swarco 1110 0	\$71.10 \$21,330.00 Sherwin-Williams TM2452 1 year
1b	WHITE - Federal Standard 595 Color FS 37925, as specified. 55 Gallon Drum Unit Price Total Cost Manufacturer Name : Product No : Warranty	27	\$525.25 \$14,181.75 Ozark Materials, LLC 16200-DR55 6 Months	\$698.50 \$18,859.50 Aexcel 72W-A087 N/A	\$680.63 \$18,377.01 Swarco 1110 0	\$746.35 \$20,151.45 Sherwin-Williams TM2452 1 year
2a	YELLOW - Federal Standard 595 Color FS 33538, as specified. 5 Gallon Pail Unit Price Total Cost Manufacturer Name : Product No : Warranty	360	\$50.60 \$18,216.00 Ozark Materials, LLC 26200-PY5G 6 Months	\$66.00 \$23,760.00 Aexcel 72Y-A082 N/A	\$65.00 \$23,400.00 Swarco 1116 LF 0	\$70.85 \$25,506.00 Sherwin-Williams TM2453 1 year
2b	YELLOW - Federal Standard 595 Color FS 33538, as specified. 55 Gallon Drum Unit Price Total Cost Manufacturer Name : Product No : Warranty	32	\$533.50 \$17,072.00 Ozark Materials, LLC 26200-DR55 6 Months	\$676.50 \$21,648.00 Aexcel 72Y-A082 N/A	\$715.00 \$22,880.00 Swarco 1116 LF 0	\$746.35 \$23,883.20 Sherwin-Williams TM2453 1 year
3a	BLACK - Federal Standard 595 Color FS 37038, as specified. 5 Gallon Pail Unit Price Total Cost Manufacturer Name : Product No : Warranty	500	\$52.35 \$26,175.00 Ozark Materials, LLC 66200-PB5G 6 Months	\$81.50 \$40,750.00 Aexcel 72A-A041 N/A	\$65.00 \$32,500.00 Swarco 1117 0	\$78.00 \$39,000.00 Sherwin-Williams TM2140 1 year
3b	BLACK - Federal Standard 595 Color FS 37038, as specified. 55 Gallon Drum Unit Price Total Cost Manufacturer Name : Product No : Warranty	45	\$551.65 \$24,824.25 Ozark Materials, LLC 66200-DR55 6 Months	\$858.00 \$38,610.00 Aexcel 72A-A041 N/A	\$715.00 \$32,175.00 Swarco 1117 0	\$855.80 \$38,511.00 Sherwin-Williams TM2140 1 year
4a	BLUE - Federal Standard 595 Color FS 35180, as specified. 5 Gallon Pail Unit Price Total Cost Manufacturer Name : Product No : Warranty	5	\$53.00 \$265.00 Ozark Materials, LLC 56200-PB5G 6 Months	No Bid	\$65.63 \$328.15 Swarco 1114 0	\$79.95 \$399.75 Sherwin-Williams TM2142 1 year

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For: Annual Contract For Acrylic Waterborne Traffic Paint						
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			Non-Local	Local	Non-Local	Non-Local
			Allstates Coatings Company	Acme Soap Company	Centerline Supply	Ennis Paint, Inc
			100 N. Lee Dr.	1206 Fulton Ave.	1731 S. San Marcos # 932	115 Todd Court
			Gladewater TX 75647 903-845-6436	San Antonio TX 78201	San Antonio TX 78207	Thomasville NC 27360
Item	Description	Quantity				
4b	BLUE - Federal Standard 595 Color FS 35180, as specified. 55 Gallon Drum Unit Price Total Cost Manufacturer Name : Product No : Warranty	1				NAS \$550.00 \$550.00 Ennis Paint 985205 1 year
			\$553.30	\$968.00	\$1,049.95	\$550.00
			\$553.30	\$968.00	\$1,049.95	\$550.00
			Allstates Coating Co.	Colorado Paint	Aexcel	Ennis Paint
			ALT-737	1114	72L-A030	985205
			1 year	0.5 year		1 year
5a	RED - Federal Standard 595 Color FS 31136, as specified. 5 Gallon Pail Unit Price Total Cost Manufacturer Name : Product No : Warranty	10				\$67.50 \$675.00 Ennis Paint 985204 1 year
			\$56.75	\$112.00	\$98.33	\$67.50
			\$567.50	\$1,120.00	\$983.30	\$675.00
			Allstates Coating Co.	Colorado Paint	Aexcel	Ennis Paint
			ALT-738	1111	72R-A024	985204
			1 year	0.5 year		1 year
5b	RED - Federal Standard 595 Color FS 31136, as specified. 55 Gallon Drum Unit Price Total Cost Manufacturer Name : Product No : Warranty	1				\$715.00 \$715.00 Ennis Paint 985204 1 year
			\$612.15	\$1,232.00	\$1,022.56	\$715.00
			\$612.15	\$1,232.00	\$1,022.56	\$715.00
			Allstates Coating Co.	Colorado Paint	Aexcel	Ennis Paint
			ALT-738	1111	72R-A024	985204
			1 year	0.5 year		1 year
6a	GREEN - Federal Standard 595B Color 34108, as specified. 5 Gallon Pail Unit Price Total Cost Manufacturer Name : Product No : Warranty	50				\$53.75 \$2,687.50 Ennis Paint 985206 1 year
			\$65.90	\$88.00	\$94.05	\$53.75
			\$3,295.00	\$4,400.00	\$4,702.50	\$2,687.50
			Allstates Coating Co.	Colorado Paint	Aexcel	Ennis Paint
			ALT-740	1112	72G-A034	985206
			1 year	0.5 year		1 year
6b	GREEN - Federal Standard 595B Color 34108, as specified. 55 Gallon Drum Unit Price Total Cost Manufacturer Name : Product No : Warranty	45				\$563.75 \$25,368.75 Ennis Paint 985206 1 year
			\$712.80	\$968.00	\$1,004.30	\$563.75
			\$32,076.00	\$43,560.00	\$45,193.50	\$25,368.75
			Allstates Coating Co.	Colorado Paint	Aexcel	Ennis Paint
			ALT-740	1112	72G-A034	985206
			1 year	0.5 year		1 year
	Sub Total without Prompt Payment Discount		\$139,915.15	\$243,412.80	\$216,025.78	\$136,038.75
	Prompt Payment Discount		0%	0%	0%	0%
	Sub Total with Prompt Payment Discount		\$139,915.15	\$243,412.80	\$216,025.78	\$136,038.75
	Percentage between lowest responsive bid and local bid:			74%		
	Price differential			\$103,497.65		
	Payment Terms		Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total		\$139,915.15	\$243,412.80	\$216,025.78	\$136,038.75
	Estimated Annual Award		\$139,915.15			

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4b	BLUE - Federal Standard 595 Color FS 35180, as specified. 55 Gallon Drum Unit Price Total Cost Manufacturer Name : Product No : Warranty	1		No Bid	\$721.88	\$861.30
			\$558.25		\$721.88	\$861.30
			\$558.25		\$721.88	\$861.30
			Ozark Materials, LLC		Swarco	Sherwin-Williams
			56200-DR55		1114	TM2142
			6 Months		0	1 year
5a	RED - Federal Standard 595 Color FS 31136, as specified. 5 Gallon Pail Unit Price Total Cost Manufacturer Name : Product No : Warranty	10		No Bid	\$84.38	\$91.85
			\$53.90		\$84.38	\$91.85
			\$539.00		\$843.80	\$918.50
			Ozark Materials, LLC		Swarco	Sherwin-Williams
			36200-PR5G		1111	TM2141
			6 Months		0	1 year
5b	RED - Federal Standard 595 Color FS 31136, as specified. 55 Gallon Drum Unit Price Total Cost Manufacturer Name : Product No : Warranty	1		\$1,023.00	\$928.13	\$969.65
			\$568.15	\$1,023.00	\$928.13	\$969.65
			\$568.15	\$1,023.00	\$928.13	\$969.65
			Ozark Materials, LLC	Aexcel	Swarco	Sherwin-Williams
			36200-DR55	72R-A074	1111	TM2141
			6 Months	N/A	0	1 year
6a	GREEN - Federal Standard 595B Color 34108, as specified. 5 Gallon Pail Unit Price Total Cost Manufacturer Name : Product No : Warranty	50		\$94.50	\$65.63	\$91.85
			\$58.70	\$94.50	\$65.63	\$91.85
			\$2,935.00	\$4,725.00	\$3,281.50	\$4,592.50
			Ozark Materials, LLC	Aexcel	Swarco	Sherwin-Williams
			46200-PG5G	72G-A028	1112	TM2143
			6 Months	N/A	0	1 year
6b	GREEN - Federal Standard 595B Color 34108, as specified. 55 Gallon Drum Unit Price Total Cost Manufacturer Name : Product No : Warranty	45		\$1,023.00	\$721.88	\$969.65
			\$638.55	\$1,023.00	\$721.88	\$969.65
			\$28,734.75	\$46,035.00	\$32,484.60	\$43,634.25
			Ozark Materials, LLC	Aexcel	Swarco	Sherwin-Williams
			46200-DR55	72G-A028	1112	TM2143
			6 Months	N/A	0	1 year
	Sub Total without Prompt Payment Discount		\$149,069.15	215210.5	\$187,420.07	\$219,757.60
	Prompt Payment Discount		0%	0%	1%	0%
	Sub Total with Prompt Payment Discount		\$149,069.15	\$215,210.50	\$185,545.87	\$219,757.60
	Percentage between lowest responsive bid and local bid:				33%	
	Price differential				\$45,630.72	
	Payment Terms		Net 30	Net 30	1/10,Net 30	Net 30
	Estimated Annual Total		\$149,069.15	\$215,210.50	\$187,420.07	\$219,757.60
	Estimated Annual Award					