



# City of San Antonio

## Contract Summary Sheet

Date: 03/5/15  
Agenda Item: 15-1674

<b>Name/Title (Caption as shown on agenda):</b> Annual Contract for Installs, Removals, Repairs of Equipment for Fire and other City Vehicles 6100005362 LM	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the San Antonio Fire and Aviation Departments with a contractor to install, remove and repair electronic safety equipment and communications equipment for the Fire Department and other City vehicles. Fire and Aviation Departments utilize this contract to ensure safe and reliable operation of the 170 fire vehicles and heavy duty apparatuses currently in service. Contractor will provide repair services and installation of lights, sirens, radios, and mobile data terminals.	
<b>Total \$:</b>	\$60,000.00 annually
<b>Contract Period:</b>	April 1, 2015 through June 30, 2018 with two, one year renewal options
<b>Method of Procurement:</b>	Competitive (1 bid received)
<b>Price Trend:</b>	17.84% increase in labor rate
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>SAT Radio Communications, LTD, d/b/a Industrial Communications, 1019 East Euclid Ave, San Antonio, TX 78212 (Local)</b>
<b>Previous Contractor(s):</b>	SAT Radio Communications, LTD. d/b/a Industrial Communications, 1019 E. Euclid, San Antonio, TX 78212
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the installation and repair services for safety and electronic equipment would have to be secured on an as-needed basis. Lack of a contract could result in downtime delays associated with the installation, maintenance and repair of this equipment which could negatively impact the Fire and Aviation Departments' ability to complete their mission. In addition, the City would not realize the cost savings normally associated with long term agreements.
<b>Using Department (s):</b>	Fire and Aviation