

**City of San Antonio  
Bid Tabulation**

Opened: September 25, 2020			
For: Annual Contract for Telemedicine Triage Solution for SAFD			
6100013280		MC	<b>PHS Exemption</b>
		GoodSAM Ltd. 1 Curtain Road, London 44-947-742234	
Item	Description	Estimated Annual Quantity	
	<b>Initial Year Term of Service (10/19/2020 - 10/18/2021)</b>		
1	GoodSAM Professional: GoodSAM Video up unlimited – these can be 1 way (instant on scene) or multiway utilizing your own dedicated server. Use of AI for pulse analysis. This will also accept feeds from Drones, CCTV, Body warn cameras (via RMTP). Cloud Video Storage 500GB	1	\$80,000.00
2	GoodSAM Pro – Full Incident management system. See where all your staff / different resources are, communicate with them, deploy CFRs / staff to a full range of incidents. Major Incident Alerting	1	\$40,000.00
3	GoodSAM Cardiac - (deploying staff, other organizations and members of the public to cardiac arrests, full GoodSAM AED Registry Use, GoodSAM support in local community development, roll out and onboarding to other organizations (e.g. police, local hospitals, first air organizations).	1	\$29,000.00
4	Use of GoodSAM Alerter and setting of specifications for your community – i.e. rather than dialing 911, they can press the alert button which dials 911 but also immediately send you location and video. Other features possible.	1	\$0.00
	Initial Year Term of Service Total:		\$149,000.000
	<b>Renewal Option Years:</b>		
	Renewal Option Year One (10/19/2021 - 10/18/2022)		\$149,000.00
	Renewal Option Year Two (10/19/2022 - 10/18/2023)		\$149,000.00
	Renewal Option Year Three (10/19/2023 - 10/18/2024)		\$149,000.00
	Renewal Option Year Four (10/19/2024 - 10/18/2025)		\$149,000.00
	Payment Terms		Net 30
	Estimated Annual Total		\$149,000.00
	<b>Estimated Annual Award</b>		<b>\$149,000.00</b>