

**City of San Antonio Bid Tabulation**

Opened: December 9, 2016			Non-Local	Non-Local	Local	Non-Local	Non-Local
For: Annual Contract for Bulk Diesel Exhaust Fluid			Hays City Corp dba Tex-Con Oil Co	Cinco J. Inc dba Johnson Oil Company	Genuine Parts Company	Hempel Oil Distributors, Inc.	Indigo Energy Partners, LLC
6100008353 DG			4906 Burleson Rd.	1918 Church Street	6374 Rittiman Road	911 Carter Ave	222 Main Street
Item	Description	Estimated Annual Quantity	Austin, TX 78744 512-444-1941	Gonzales, TX 78629	San Antonio, TX 78218	Hondo, TX 78861	Gainesville, GA 30501
	<b>Base Years (2017 - 2020) (3 Years)</b>			NAS			
	Bulk Delivery, including DEF Transportation & Delivery	43,000					
	Price per gallon		\$1.20	\$1.22	\$1.85	\$1.29	\$1.31
	Price Total		\$51,600.00	\$52,460.00	\$79,550.00	\$55,470.00	\$56,330.00
	Prompt Payment Discount		0.00%	0.00%	2.00%	0.00%	0.00%
	Price each with Prompt Payment Discount		\$1.20	\$1.22	\$1.81	\$1.29	\$1.31
	Price Total with Prompt Payment Discount		\$51,600.00	\$52,460.00	\$77,959.00	\$55,470.00	\$56,330.00
	Percentage between lowest responsive bid and local bid				51.08%		
	Price Differential						
	<b>1st Option Year (2020 - 2021) (1 Year)</b>			Not Specified			
	Bulk Delivery, including DEF Transportation & Delivery	44,000					
	Price per gallon		\$1.25		\$1.99	\$1.33	\$1.31
	Price Total		\$55,000.00		\$87,560.00	\$58,520.00	\$57,640.00
	Prompt Payment Discount		0.00%		2.00%	0.00%	0.00%
	Price each with Prompt Payment Discount		\$1.25		\$1.95	\$1.33	\$1.31
	Price Total with Prompt Payment Discount		\$55,000.00		\$85,808.80	\$58,520.00	\$57,640.00
	Percentage between lowest responsive bid and local bid				56.02%		
	Price Differential						
	<b>2nd Option Year (2021 - 2022) (1 Year)</b>			Not Specified			
	Bulk Delivery, including DEF Transportation & Delivery	45,000					
	Price per gallon		\$1.30		\$2.05	\$1.36	\$1.31
	Price Total		\$58,500.00		\$92,250.00	\$61,200.00	\$58,950.00
	Prompt Payment Discount		0.00%		2.00%	0.00%	0.00%
	Price each with Prompt Payment Discount		\$1.30		\$2.01	\$1.36	\$1.31
	Price Total with Prompt Payment Discount		\$58,500.00		\$90,405.00	\$61,200.00	\$58,950.00
	Percentage between lowest responsive bid and local bid				54.54%		
	Price Differential						
	Payment Terms		Net 30	Net 30	2% 10 days, Net 30	Net 30	Net 30
	Estimated Annual Total		\$53,660.00	Incomplete	\$83,692.00	\$57,226.00	\$57,116.00
	<b>Estimated Annual Award</b>		<b>\$53,660.00</b>				