

ORDINANCE 2018-06-14-0433

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$828,500.00: (A) SHELTON PRESORT FOR AUTOMATED AND NON-AUTOMATED PRESORT AND BASIC FLAT MAIL SERVICES; (B) THE BRANDT COMPANIES, LLC FOR HENRY B. GONZALEZ CONVENTION CENTER BOILER MAINTENANCE; (C) JONES HOLT ENTERPRISES, INC. DBA SAN ANTONIO FOAM FABRICATORS FOR FOAM CONTOURED HEAD BLOCKS; (D) CENGAGE LEARNING, INC. FOR GALE ONLINE SUBSCRIPTIONS; AND (E) MUNICIPAL EMERGENCY SERVICES, INC. FOR BARRIER HOODS AND GLOVES.

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WHEREAS, bids were submitted to provide the City of San Antonio with commodities and services on an annual basis for the terms of the contracts; and

WHEREAS, this ordinance approves the following contracts: (A) Shelton Presort for automated and non-automated presort and basic flat mail services; (B) The Brandt Companies, LLC for Henry B. Gonzalez Convention Center boiler maintenance; (C) Jones Holt Enterprises, Inc. dba San Antonio Foam Fabricators for foam contoured head blocks; (D) Cengage Learning, Inc. for Gale online subscriptions; and (E) Municipal Emergency Services, Inc. for barrier hoods and gloves; and

WHEREAS, the Texas Local Government Code indicates that competitive bidding is not required under section 252.022(a)(2), which provides for a procurement necessary to preserve or protect the public health or safety of the municipality's residents; and

WHEREAS, according to section 252.022(a)(7) of the Texas Local Government Code competitive bidding is not required for a procurement of items that are available from only one source; and

WHEREAS, this ordinance approves three low bid contracts, one contract procured on the basis of the public health or safety exemption, and one contract procured on the basis of sole source; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

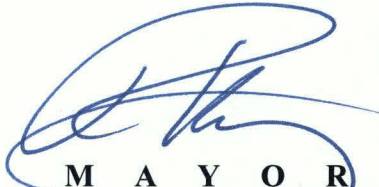
SECTION 1. The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and

endorsements: (A) Shelton Presort for automated and non-automated presort and basic flat mail services; (B) The Brandt Companies, LLC for Henry B. Gonzalez Convention Center boiler maintenance; (C) Jones Holt Enterprises, Inc. dba San Antonio Foam Fabricators for foam contoured head blocks; (D) Cengage Learning, Inc. for Gale online subscriptions; and (E) Municipal Emergency Services, Inc. for barrier hoods and gloves. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. Funds will be encumbered upon issuance of purchase orders and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2018 budget and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

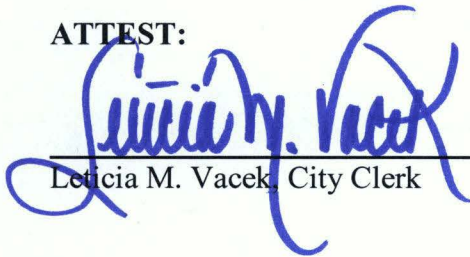
SECTION 3. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 14th day of June, 2018.




M A Y O R
Ron Nirenberg

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney

Agenda Item:	8 (in consent vote: 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19A, 19B, 21, 22, 23, 24, 25, 26, 27, 28, 29, 32, 33)						
Date:	06/14/2018						
Time:	10:22:38 AM						
Vote Type:	Motion to Approve						
Description:	Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$828,500.00: (A) Shelton Presort for automated and non-automated presort and basic flat mail services; (B) The Brandt Companies, LLC for Henry B. Gonzalez Convention Center boiler maintenance; (C) Jones Holt Enterprise dba San Antonio Foam Fabricators for foam contoured head blocks; (D) Cengage Learning, Inc. for Gale online subscriptions; and (E) Municipal Emergency Services, Inc. for barrier hoods and gloves. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x			x	
William Cruz Shaw	District 2		x				x
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Greg Brockhouse	District 6		x				
Ana E. Sandoval	District 7		x				
Manny Pelaez	District 8		x				
John Courage	District 9		x				
Clayton H. Perry	District 10		x				

LC
06/14/18
Item No. 8

Exhibit I

City of San Antonio Bid Tabulation

Opened: March 2, 2018 For: Annual Contract for Automated & Non-Automated Presort & Basic Flat Mail Services		LOCAL Shelton Presort 3851 Stahl Road San Antonio, TX 78217 210-828-0901			
6100009813		GDL			
Item	Description	Estimated Monthly Quantity (Both Meters)			
1	First Class Automated Letter - Mail, USPS Three Digit Rate Discount	69,240			
	Weight (oz) Up to 1				
	Vendor's Rate		\$0.408		
	Vendor's Fees		\$0.030		
	Monthly		\$2,077.20		
	Annually		\$24,926.40		
	Weight (oz) Greater than 1 Up to 2				
	Vendor's Rate		\$0.408		
	Vendor's Fees		\$0.030		
	Monthly				
	Annually				
	Weight (oz) Greater than 2 Up to 3				
	Vendor's Rate		\$0.408		
Vendor's Fees	\$0.030				
Monthly					
Annually					
Guaranteed Read Rate		95%			
2	Handsort/Rejects	2,840			
	Vendor's Fees (Per Piece Charge to Correct Mail Class)		\$0.062		
	Monthly		\$176.08		
Annually	\$2,112.96				
3	USPS First Class Non-Automated Letter Mail				
	Weight (oz) Up to 1				
	Vendor's Rate		\$0.458		
	Vendor's Fees		\$0.000		
	Weight (oz) Greater than 1 Up to 2				
	Vendor's Rate		\$0.458		
	Vendor's Fees		\$0.000		
	Weight (oz) Greater than 2 Up to 3				
	Vendor's Rate		\$0.458		
	Vendor's Fees		\$0.000		
	4		Automated 3 Digit Rate First Class Flat Mail, Under 13 oz		
			Weight (oz) Up to 1		
Vendor's Rate		\$0.593			
Vendor's Fees		\$0.200			
Weight (oz) Greater than 1 Up to 2					
Vendor's Rate		\$0.803			
Vendor's Fees		\$0.200			
Weight (oz) Greater than 2 Up to 3					
Vendor's Rate		\$1.013			
Vendor's Fees		\$0.200			
Weight (oz) Greater than 3 Up to 4					
Vendor's Rate		\$1.223			
Vendor's Fees		\$0.200			
Weight (oz) Greater than 4 Up to 5					
Vendor's Rate		\$1.433			
Vendor's Fees		\$0.200			
Weight (oz) Greater than 5 Up to 6					
Vendor's Rate		\$1.643			
Vendor's Fees	\$0.200				
Weight (oz) Greater than 6 Up to 7					
Vendor's Rate	\$1.853				
Vendor's Fees	\$0.200				
Weight (oz) Greater than 7 Up to 8					
Vendor's Rate	\$2.063				
Vendor's Fees	\$0.200				
Weight (oz) Greater than 8 Up to 9					
Vendor's Rate	\$2.273				
Vendor's Fees	\$0.200				
Weight (oz) Greater than 9 Up to 10					
Vendor's Rate	\$2.483				
Vendor's Fees	\$0.200				

City of San Antonio Bid Tabulation

Opened: March 2, 2018		GDL	LOCAL Shelton Presort 3851 Stahl Road San Antonio, TX 78217 210-828-0901
For: Annual Contract for Automated & Non-Automated Presort & Basic Flat Mail Services			
6100009813		Estimated Monthly Quantity	
Item	Description	(Both Meters)	
5	Weight (oz) Greater than 10 Up to 11		\$2.693
	Vendor's Rate		\$0.200
	Vendor's Fees		
	Weight (oz) Greater than 11 Up to 12		\$2.903
	Vendor's Rate		\$0.200
	Vendor's Fees		
	Non-Automated Basic Flat Mail, Under 13 oz		
	Weight (oz) Up to 1		\$0.799
	Vendor's Rate		\$0.100
	Vendor's Fees		
	Weight (oz) Greater than 1 Up to 2		\$1.009
	Vendor's Rate		\$0.100
	Vendor's Fees		
	Weight (oz) Greater than 2 Up to 3		\$1.219
	Vendor's Rate		\$0.100
	Vendor's Fees		
	Weight (oz) Greater than 3 Up to 4		\$1.429
	Vendor's Rate		\$0.100
Vendor's Fees			
Weight (oz) Greater than 4 Up to 5		\$1.639	
Vendor's Rate		\$0.100	
Vendor's Fees			
Weight (oz) Greater than 5 Up to 6		\$1.849	
Vendor's Rate		\$0.100	
Vendor's Fees			
Weight (oz) Greater than 6 Up to 7		\$2.059	
Vendor's Rate		\$0.100	
Vendor's Fees			
Weight (oz) Greater than 7 Up to 8		\$2.269	
Vendor's Rate		\$0.100	
Vendor's Fees			
Weight (oz) Greater than 8 Up to 9		\$2.479	
Vendor's Rate		\$0.100	
Vendor's Fees			
Weight (oz) Greater than 9 Up to 10		\$2.689	
Vendor's Rate		\$0.100	
Vendor's Fees			
Weight (oz) Greater than 10 Up to 11		\$2.899	
Vendor's Rate		\$0.100	
Vendor's Fees			
Weight (oz) Greater than 11 Up to 12		\$3.109	
Vendor's Rate		\$0.100	
Vendor's Fees			
6	Automated Post-Card		0.268
	Vendor's Rate		0.030
	Vendor's Fees		
7	Non-Automated Post-Card		\$0.280
	Vendor's Rate		\$0.030
	Vendor's Fees		
	Payment Terms		Net 30
Estimated Annual Total			\$27,039.36
Estimated Annual Award			\$27,039.36

City of San Antonio Bid Tabulation

Opened: April 13, 2018 For: Annual Contract for Henry B . Gonzalez Convention Center Boiler Maintenance		NON-LOCAL The Brandt Companies, LLC 6023 Corridor Parkway, Suite 100 Schertz, TX 78154 (210) 599-6120	
6100009905		JG	
Item	Description	Estimated Annual Quantity	
1	Annual Inspection Price Per Each Total Price	1	\$24,056.21 \$24,056.21
2	Annual Combustion Tuning Price Per Each Total Price	1	\$12,716.00 \$12,716.00
3	Quarterly Duties and Maintenance Price Per Each Total Price	4	\$9,537.00 \$38,148.00
4	Regular Working Hour Labor Rate Price Per Each Total Price	40	\$99.00 \$3,960.00
5	Emergency Hour Labor Rate Price Per Each Total Price	6	\$99.00 \$594.00
6	Emergency After Hours Labor Rate Price Per Each Total Price	6	\$148.50 \$891.00
7	Corrective Repair Parts - Mark-up cost % over Vendor cost		22.00%
	Payment Terms		Net 30
	Estimated Total Award		\$80,365.21
	Estimated Annual Award		\$80,365.21

City of San Antonio Bid Tabulation

Opened: May 4, 2018					
For: A/C Foam Contoured Head Blocks for the San Antonio Fire Department					
6100010255		SC	Local Jones Holt Enterprise dba San Antonio Foam Fabricators 13715 Topper Circle San Antonio, TX 78233 210-657-5917	Local B&E Medical Supply and Equipment, LLC. 1933 Fredericksburg Rd. #106 San Antonio, TX 78201	Non-Local Nashville Medical & EMS Products, Inc. PO Box 64 Springfield, TN 37172
Item	Description	Est. Qty			
1	Foam Contoured Head Blocks - Adult	15,000			
	Price Per Pack		\$2.31	\$3.11	\$3.89
	Extended Price		\$34,650.00	\$46,650.00	\$58,350.00
2	Foam Contoured Head Blocks - Pedi	1,500			
	Price Per Pack		\$1.71	\$2.75	\$3.73
	Extended Price		\$2,565.00	\$4,125.00	\$5,595.00
	Delivery		10-14 Days	10 Days	14-21 Days
	Payment Terms		2% 10 Days	2% 14 Days	Net 30
Total Award			\$37,215.00	\$50,775.00	\$63,945.00

City of San Antonio
Bid Tabulation

Opened: May 8, 2018			
For: A/C for Gale Online Subscriptions - SAPL			
6100009974		MH	Sole Source
			Cengage Learning, Inc. 27500 Drake Road Farmington Hills, MI 48331 800-877-4253
Item	Description	Estimated Annual Quantity	
Item 1	Gale Biography in Context Initial Term (July 1, 2018 - June 30, 2021)	3	
	Price		\$38,801.10
	Extended Price		\$116,403.30
	Renewal Option 1: July 1, 2021 - June 30, 2022	1	
	Price		\$40,741.15
	Extended Price		\$40,741.15
	Renewal Option 2: July 1, 2022 - June 30, 2023	1	
	Price		\$42,778.20
	Extended Price		\$42,778.20
	Annual Amount - Initial Term		\$116,403.30
	Annual Amount - Renewal Option 1		\$40,741.15
	Annual Amount - Renewal Option 2		\$42,778.20
	Payment Terms		Net 30
	Estimated Total		\$199,922.65
	Estimated Total Award		\$199,922.65

City of San Antonio Bid Tabulation

Opened: May 7, 2018 For: A/C Barrier Hoods and Gloves for the San Antonio Fire Department 6100010271			SC	
			Non-Local	Non-Local
			Municipal Emergency Services, Inc. 600 Century Plaza Dr. Suite C-110 Houston, TX 77073 281-442-9190	Fire-Dex LLC 780 South Progress Dr. Medina, OH 44256
Item	Description	Est. Qty		
1	Fire-Dex H-41 Interceptor Hood	3,000		
	Price Per Each		\$112.50	\$121.00
	Extended Price		\$337,500.00	\$363,000.00
2	Veridian Fire Knight Glove	2,000		
	Price Per Each		\$112.00	No Bid
	Extended Price		\$224,000.00	
	Payment Terms		Net 30	Net 30
	Total Award		\$561,500.00	\$363,000.00