



City of San Antonio

Contract Summary Sheet

Date: 3/31/16
Agenda Item: 16-1811

Name/Title (Caption as shown on agenda): Annual Contract for Dental Supplies 6100007050	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Metropolitan Health District (Health Department) with a contractor to provide dental supplies and equipment, to be primarily utilized by the Health Department's Dental Division in its' daily operations. The bid submitted by Dental Health Products provided the lowest overall pricing to the City. The Dental Division provides dental services to the residents of San Antonio and the surrounding areas of Bexar County. The dental division promotes oral health through community outreach programs and by providing clinical services to uninsured, low income children, adolescents and adults.	
Total \$:	\$226,000.00 annually
Contract Period:	April 1, 2016 through September 30, 2019 with two, one year renewal options
Method of Procurement:	Competitive (2 bids received)
Price Trend:	7.79% decrease on market basket supplies and equipment.
Contract Info:	Formal _____ Annual <u> X </u> Support/Maintenance _____ Lease _____
Recommended Contractor(s):	Dental Health Products, Inc., 2614 North Sugar Bush Rd, New Franken, WI 54229 (NON-LOCAL)
Previous Contractor(s):	Dental Health Products, Inc., 2614 North Sugar Bush Rd, New Franken, WI 54229
Comments:	NAS: Henry Schein, Inc. was deemed non-responsive for failure to provide pricing for all required items in categories A, D and G. The basis of award was All or None. Henry Schein maintains a local branch office within San Antonio city limits and has over 100 employees.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Health Department would have to purchase dental supplies and equipment on an as needed basis wherein increased cost and longer delivery times due to non-contract buying could be realized. This could affect the department's ability to treat patients, potentially causing a public safety issue.
Using Department (s):	Health