

AN ORDINANCE **2016-10-20-0810**

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$322,000.00: (1A) MOSTY BROTHERS NURSERY AND BOB WELLS NURSERY LLC AND (1B) AGH2O HOLDINGS LLC AND SITEONE LANDSCAPE SUPPLY TO SUPPLY FIVE, SEVEN AND FIFTEEN GALLON SHADE, ORNAMENTAL, FRUIT AND NUT TREES; AND (2) THE WATERMARK GROUP FOR SOLID WASTE MANAGEMENT DEPARTMENT "PAY AS YOU THROW" PROGRAM DOOR HANGERS.

* * * * *

WHEREAS, bids were submitted to provide the City of San Antonio with commodities and services on an annual basis for the terms of the contracts; and

WHEREAS, these bids are from the following companies to furnish the City with: (1A) Mosty Brothers Nursery and Bob Wells Nursery LLC and (1B) AgH2O Holdings LLC and SiteOne Landscape Supply to supply five, seven and fifteen gallon shade, ornamental, fruit and nut trees; and (2) The Watermark Group for Solid Waste Management Department (SWMD) "Pay as You Throw" program door hangers; and

WHEREAS, one of the bids submitted by AgH2O Holdings LLC (1A) failed to meet the City's specifications and/or requirements for five, seven and fifteen gallon shade, ornamental, fruit and nut trees; and

WHEREAS, the bid submitted by Quad Graphics Inc. failed to meet the City's specifications and/or requirements for SWMD "Pay as You Throw" program door hangers; and

WHEREAS, this ordinance approves three low qualifying bid contracts and two low bid contracts; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids from the following companies to furnish the City with: (1A) Mosty Brothers Nursery and Bob Wells Nursery LLC and (1B) AgH2O Holdings LLC and SiteOne Landscape Supply to supply five, seven and fifteen gallon shade, ornamental, fruit and nut trees; and (2) The Watermark Group for SWMD "Pay as You Throw" program door hangers. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.


SECTION 2. It has been found and declared that the bid submitted by AgH2O Holdings LLC (1A) failed to meet the City's specifications and/or requirements.

SECTION 3. It has been found and declared that the bid submitted by Quad Graphics Inc. failed to meet the City's specifications and/or requirements.


SECTION 4. Funds will be encumbered upon issuance of purchase orders and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2017 budget and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 5. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 20th day of October, 2016.


M A Y O R
Ivy R. Taylor

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



City Attorney

| Agenda Item: | 7 (in consent vote: 5, 6, 7, 8, 9, 10, 11, 12, 14, 15, 16, 18, 19, 20, 23) | | | | | | |
|---------------------|---|--------------------|------------|------------|----------------|---------------|---------------|
| Date: | 10/20/2016 | | | | | | |
| Time: | 09:27:27 AM | | | | | | |
| Vote Type: | Motion to Approve | | | | | | |
| Description: | An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$322,000.00: (1A) Mosty Brothers Nursery and Bob Wells Nursery LLC and (1B) AgH2O Holdings LLC and SiteOne Landscape Supply to supply five, seven and fifteen gallon shade, ornamental, fruit and nut trees; and (2) The Watermark Group for Solid Waste Management Department "Pay as You Throw" program door hangers. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance] | | | | | | |
| Result: | Passed | | | | | | |
| Voter | Group | Not Present | Yea | Nay | Abstain | Motion | Second |
| Ivy R. Taylor | Mayor | | x | | | | |
| Roberto C. Treviño | District 1 | | x | | | x | |
| Alan Warrick | District 2 | | x | | | | x |
| Rebecca Viagran | District 3 | x | | | | | |
| Rey Saldaña | District 4 | | x | | | | |
| Shirley Gonzales | District 5 | | x | | | | |
| Ray Lopez | District 6 | | x | | | | |
| Cris Medina | District 7 | | x | | | | |
| Ron Nirenberg | District 8 | | x | | | | |
| Joe Krier | District 9 | | x | | | | |
| Michael Gallagher | District 10 | | x | | | | |

City of San Antonio Bid Tabulation

EXHIBIT I

| Opened: July 18, 2016 | | Annual Contract for Supply of 5 & 15 Gallon Shade, Ornamental and & Fruit and Nut Trees | | | |
|-----------------------|---|---|--|--|--|
| 6100007515 | | RS | Non-Local | Non-Local | Non-Local |
| Item | Description | Estimated Annual Quantity | Mosty Brothers Nursery - 200 Mosty Center Point, TX 78010 830-634-2643 | Bob Wells 17160 CR 4100 Lindale, TX 75771 903-882-3550 | Agh20 Holdings, LLC 3817 Bent Brook Dr. Round Rock, TX 78664 |
| 1 | Five (5) Gallon Trees Bur Oak Price per Tree Total Price | 100 | \$14.00 \$1,400.00 | No bid | NAS \$35.00 \$3,500.00 |
| 2 | Deleted | | | | |
| 3 | Chinkapin Oak Price per Tree Total Price | 50 | \$14.00 \$700.00 | No bid | \$40.00 \$2,000.00 |
| 4 | Crape Myrtle Price per Tree Total Price | 100 | \$14.00 \$1,400.00 | \$23.50 \$2,350.00 | \$42.00 \$4,200.00 |
| 5 | Desert-Willow Price per Tree Total Price | 50 | No bid | \$19.50 \$975.00 | \$42.00 \$2,100.00 |
| 6 | Deleted | | | | |
| 7 | Lacey Oak Price per Tree Total Price | 50 | \$14.00 \$700.00 | No bid | \$46.00 \$2,300.00 |
| 8 | Deleted | 250 | | | |
| 9 | Mexican Buckeye Price per Tree Total Price | 100 | No bid | No bid | \$48.00 \$4,800.00 |
| 10 | Mexican Olive Price per Tree Total Price | 100 | No bid | No bid | \$42.00 \$4,200.00 |
| 11 | Mexican Plum Price per Tree Total Price | 50 | \$14.00 \$700.00 | \$22.50 \$1,125.00 | \$45.00 \$2,250.00 |
| 12 | Mexican Sycamore Price per Tree Total Price | 100 | No bid | No bid | \$45.00 \$4,500.00 |
| 13 | Mexican White Oak Price per Tree Total Price | 200 | No bid | No bid | \$45.00 \$9,000.00 |
| 14 | Texas Mountain Laurel Price per Tree Total Price | 250 | No bid | No bid | \$45.00 \$11,250.00 |
| 15 | Texas Persimmon Price per Tree Total Price | 50 | No bid | \$22.50 \$1,125.00 | \$48.00 \$2,400.00 |
| 16 | Deleted | | | | |
| 17 | Texas or Mexican Redbud Price per Tree Total Price | 150 | No bid | No bid | \$46.00 \$6,900.00 |
| 18 | 7- Gallon Trees Pecan (native) Price per Tree Total Price | 100 | No bid | \$34.50 \$3,450.00 | \$36.00 \$3,600.00 |
| 19 | Pecan (Desirable) Price per Tree Total Price | 150 | No bid | \$39.50 \$5,925.00 | \$50.00 \$7,500.00 |
| 20 | 15 Gallon Size Trees Bur Oak Price per Tree Total Price | 100 | No bid | No bid | \$86.00 \$8,600.00 |
| 21 | Cedar Elm Price per Tree Total Price | 300 | No bid | No bid | \$79.00 \$23,700.00 |
| 22 | Chinkapin Oak Price per Tree Total Price | 100 | No bid | No bid | \$85.00 \$8,500.00 |
| 23 | Crape Myrtle Price per Tree Total Price | 25 | \$55.00 \$1,375.00 | No bid | \$85.00 \$2,125.00 |
| 24 | Deleted | | | | |
| 25 | Eve's Necklace Price per Tree Total Price | 25 | No bid | No bid | \$148.00 \$3,700.00 |
| 26 | Honey Mesquite (thornless) Price per Tree Total Price | 25 | No bid | No bid | \$120.00 \$3,000.00 |
| 27 | Lacey Oak Price per Tree Total Price | 25 | No bid | No bid | \$125.00 \$3,125.00 |
| 28 | Live Oak Price per Tree Total Price | 300 | No bid | No bid | \$76.00 \$22,800.00 |
| 29 | Mexican Buckeye Price per Tree Total Price | 50 | No bid | No bid | \$95.00 \$4,750.00 |

City of San Antonio Bid Tabulation

| Opened: July 18, 2016 | | Annual Contract for Supply of 5 & 15 Gallon Shade, Ornamental and & Fruit and Nut Trees | | | |
|----------------------------------|--|---|--|--|---|
| Item | Description | Estimated Annual Quantity | Non-Local | | |
| | | | Mosty Brothers Nursery 200 Mosty Center Point, TX 78010 830-634-2643 | Bob Wells 17160 CR 4100 Lindale, TX 75771 903-882-3550 | AgH20 Holdings, LLC 3817 Bent Brook Dr. Round Rock, TX 78664 |
| 30 | Mexican Olive Price per Tree Total Price | 50 | No bid | No bid | \$110.00 \$5,500.00 |
| 31 | Mexican Plum Price per Tree Total Price | 25 | No bid | No bid | \$85.00 \$2,125.00 |
| 32 | Deleted | | | | |
| 33 | Deleted | 200 | | | |
| 34 | Pecan (native) Price per Tree Total Price | 150 | No bid | \$129.50 \$19,425.00 | \$165.00 \$24,750.00 |
| 35 | Possumhaw Price per Tree Total Price | 25 | No bid | No bid | \$100.00 \$2,500.00 |
| 36 | Retama (thornless) Price per Tree Total Price | 75 | No bid | No bid | \$100.00 \$7,500.00 |
| 37 | Sierra Red Oak Price per Tree Total Price | 50 | No bid | No bid | \$90.00 \$4,500.00 |
| 38 | Texas Mountain Laurel Price per Tree Total Price | 200 | No bid | No bid | \$87.00 \$17,400.00 |
| 39 | Texas Persimmon Price per Tree Total Price | 75 | No bid | No bid | \$95.00 \$7,125.00 |
| 40 | Texas Red Oak Price per Tree Total Price | 100 | No bid | No bid | \$85.00 \$8,500.00 |
| 41 | Deleted | | | | |
| 5 Gallon Size Fruit Trees | | | | | |
| 42 | Apple Price per Tree Total Price | 50 | No bid | \$15.50 \$775.00 | \$24.50 \$1,225.00 |
| 43 | Apricot Price per Tree Total Price | 25 | No bid | \$15.50 \$387.50 | \$24.50 \$612.50 |
| 44 | Avocado Price per Tree Total Price | 100 | No bid | No bid | \$55.00 \$5,500.00 |
| 45 | Fig Price per Tree Total Price | 150 | No bid | \$15.50 \$2,325.00 | \$24.50 \$3,675.00 |
| 46 | Deleted | | | | |
| 47 | Lime Price per Tree Total Price | 100 | No bid | No bid | \$42.00 \$4,200.00 |
| 48 | Lime Price per Tree Total Price | 100 | No bid | No bid | \$42.00 \$4,200.00 |
| 49 | Nectarine Price per Tree Total Price | 25 | No bid | \$15.50 \$387.50 | \$24.50 \$612.50 |
| 50 | Olive Price per Tree Total Price | 50 | No bid | \$42.50 \$2,125.00 | \$50.50 \$2,525.00 |
| 51 | Orange Price per Tree Total Price | 250 | No bid | \$39.50 \$9,875.00 | \$47.00 \$11,750.00 |
| 52 | Peach Price per Tree Total Price | 150 | No bid | \$15.50 \$2,325.00 | \$25.00 \$3,750.00 |
| 53 | Pear Price per Tree Total Price | 75 | No bid | \$15.50 \$1,162.50 | \$25.00 \$1,875.00 |
| 54 | Persimmon Price per Tree Total Price | 50 | No bid | \$23.50 \$1,175.00 | \$35.00 \$1,750.00 |
| 55 | Plum Price per Tree Total Price | 100 | No bid | \$15.50 \$1,550.00 | \$25.00 \$2,500.00 |
| 56 | Pomegranate Price per Tree Total Price | 50 | No bid | \$24.50 \$1,225.00 | \$33.00 \$1,650.00 |
| Total | | | \$6,275.00 | \$54,212.50 | \$276,525.00 |
| Prompt Payment discount | | | Net 30 | 5% 7 days | Net 30 |
| Estimated Annual Total | | | \$6,275.00 | \$54,212.50 | \$276,525.00 |
| Estimated Annual Award | | | \$6,275.00 | \$54,212.50 | |

Deleted: Line items 2, 6, 8, 16, 24, 32, 33, 41 and 46 were re-bid and are recommended for award on IFB 6100007913.

City of San Antonio Bid Tabulation

| Opened: August 31, 2016 | | For: Annual Contract for Supply of 5 & 15 Gallon Shade, Ornamental and & Fruit Trees | | | |
|-------------------------|---|--|--|---|------------------------|
| 6100007913 | | RS | | Non-Local AgH2O Holdings, LLC 3817 Bent Brook Dr. Round Rock, TX 78664 512-484-7611 | |
| | | | | Non-Local Site One Landscape Supply 15934 Nacogdoches Rd. San Antonio, TX 78247 210-656-8100 | |
| Item | Description | Estimated Annual Quantity | | | |
| 1 | Five (5) Gallon Trees Cedar Elm Price per Tree Total Price: | 250 | | \$36.00 \$9,000.00 | \$16.95 \$4,237.50 |
| 2 | Eve's Necklace Price per Tree Total Price: | 50 | | \$46.00 \$2,300.00 | \$17.50 \$875.00 |
| 3 | Live Oak Price per Tree Total Price: | 250 | | \$40.00 \$10,000.00 | \$16.95 \$4,237.50 |
| 4 | Mexican Buckeye Price per Tree Total Price: | 100 | | \$48.00 \$4,800.00 | \$18.50 \$1,850.00 |
| 5 | Mexican Olive Price per Tree Total Price: | 100 | | \$42.00 \$4,200.00 | \$20.00 \$2,000.00 |
| 6 | Mexican Sycamore Price per Tree Total Price: | 100 | | \$45.00 \$4,500.00 | \$20.00 \$2,000.00 |
| 7 | Mexican White Oak Price per Tree Total Price: | 200 | | \$45.00 \$9,000.00 | \$22.00 \$4,400.00 |
| 8 | Texas Mountain Laurel Price per Tree Total Price: | 250 | | \$45.00 \$11,250.00 | \$20.00 \$5,000.00 |
| 9 | Texas Red Oak Price per Tree Total Price: | 200 | | \$49.00 \$9,800.00 | \$22.00 \$4,400.00 |
| 10 | Texas or Mexican Redbud Price per Tree Total Price: | 150 | | \$49.00 \$7,350.00 | \$17.50 \$2,625.00 |
| 11 | 15 Gallon Size Trees Bur Oak Price per Tree Total Price: | 100 | | \$86.00 \$8,600.00 | \$68.00 \$6,800.00 |
| 12 | Cedar Elm Price per Tree Total Price: | 300 | | \$80.00 \$24,000.00 | \$65.00 \$19,500.00 |
| 13 | Chinkapin Oak Price per Tree Total Price: | 100 | | \$86.00 \$8,600.00 | \$68.00 \$6,800.00 |
| 14 | Desert-Willow Price per Tree Total Price: | 50 | | \$102.00 \$5,100.00 | \$68.00 \$3,400.00 |
| 15 | Eve's Necklace Price per Tree Total Price: | 25 | | \$150.00 \$3,750.00 | \$70.00 \$1,750.00 |
| 16 | Honey Mesquite (thornless) Price per Tree Total Price: | 25 | | \$125.00 \$3,125.00 | No Bid |
| 17 | Lacey Oak Price per Tree Total Price: | 25 | | \$125.00 \$3,125.00 | No Bid |
| 18 | Live Oak Price per Tree Total Price: | 300 | | \$75.00 \$22,500.00 | \$65.00 \$19,500.00 |
| 19 | Mexican Buckeye Price per Tree Total Price: | 50 | | \$95.00 \$4,750.00 | \$68.00 \$3,400.00 |

City of San Antonio Bid Tabulation

| Opened: August 31, 2016 | | | |
|--|---|---|--|
| For: Annual Contract for Supply of 5 & 15 Gallon Shade, Ornamental and & Fruit Trees | | | |
| 6100007913 | | RS | |
| | | Non-Local | Non-Local |
| | | AgH20 Holdings, LLC 3817 Bent Brook Dr. Round Rock, TX 78664 512-484-7611 | Site One Landscape Supply 15934 Nacogdoches Rd. San Antonio, TX 78247 210-656-8100 |
| Item | Description | Estimated Annual Quantity | |
| 20 | Mexican Olive Price per Tree Total Price: | 50 | \$110.00 \$5,500.00 |
| | | | \$75.00 \$3,750.00 |
| 21 | Mexican Plum Price per Tree Total Price: | 25 | \$85.00 \$2,125.00 |
| | | | No Bid |
| 22 | Mexican Sycamore Price per Tree Total Price: | 150 | \$85.00 \$12,750.00 |
| | | | \$72.00 \$10,800.00 |
| 23 | Mexican White Oak Price per Tree Total Price: | 200 | \$82.00 \$16,400.00 |
| | | | \$72.00 \$14,400.00 |
| 25 | Possumhaw Price per Tree Total Price: | 25 | \$100.00 \$2,500.00 |
| | | | \$70.00 \$1,750.00 |
| 26 | Retama (thornless) Price per Tree Total Price: | 75 | \$105.00 \$7,875.00 |
| | | | \$75.00 \$5,625.00 |
| 27 | Sierra Red Oak Price per Tree Total Price: | 50 | \$92.00 \$4,600.00 |
| | | | No Bid |
| 28 | Texas Mountain Laurel Price per Tree Total Price: | 200 | \$88.00 \$17,600.00 |
| | | | \$75.00 \$15,000.00 |
| 29 | Texas Persimmon Price per Tree Total Price: | 75 | \$95.00 \$7,125.00 |
| | | | \$75.00 \$5,625.00 |
| 30 | Texas Red Oak Price per Tree Total Price: | 100 | \$85.00 \$8,500.00 |
| | | | \$72.00 \$7,200.00 |
| 31 | Texas or Mexican Redbud Price per Tree Total Price: | 100 | \$83.00 \$8,300.00 |
| | | | \$68.00 \$6,800.00 |
| 32 | 5 Gallon Size Fruit Trees Avocado Price per Tree Total Price: | 100 | \$55.00 \$5,500.00 |
| | | | No Bid |
| 33 | Lemon Price per Tree Total Price: | 350 | \$45.00 \$15,750.00 |
| | | | \$26.00 \$9,100.00 |
| 34 | Lime- Mexican Key Price per Tree Total Price: | 100 | \$45.00 \$4,500.00 |
| | | | \$26.00 \$2,600.00 |
| 35 | Lime - Persian Price per Tree Total Price: | 100 | \$46.00 \$4,600.00 |
| | | | No Bid |
| | Prompt Payment Discount | | Net 30 |
| | | | Net 30 |
| | Estimated Annual Total | | \$23,075.00 |
| | Estimated Annual Award | | \$175,425.00 |

Line #24 omitted from number scheme

**City of San Antonio
Bid Tabulation**

| | | | | | | |
|--|-------------------------------|----------------------------------|---|--|---|--|
| Opened: September 12, 2016 For: AC for SWMD Pay as You Throw Door Hangers 6100007907 | | | Local | Local | Local | Non-Local |
| JF | | | The Watermark Group 4271 Gatecrest San Antonio, TX 78217 (210) 599-0400 | Clear Visions 121 Interpark Blvd., #801 San Antonio, TX 78216 | LSST Media LLC dba Lone Star Media 1011 N. Frio St. San Antonio, TX 78207 | Quad Graphics Inc N61 W23044 Harrys Way Sussex, WI 53089 |
| Item | Description | Estimated Annual Quantity | | | | |
| 1 | SWMD PAYT Door Hangers | 200,000 | | | | NAS |
| | Unit Price | | \$0.309 | \$0.320 | \$0.400 | \$0.199 |
| | Total Price | | \$61,800.00 | \$64,000.00 | \$80,000.00 | \$39,829.14 |
| | Payment Terms | | Net 30 | Net 30 | Net 30 | Net 30 |
| | Estimated Annual Total | | \$61,800.00 | \$64,000.00 | \$80,000.00 | \$39,829.14 |
| | Estimated Annual Award | | \$61,800.00 | | | |