

City of San Antonio
Bid Tabulation

Opened: April 18, 2014					
For: Annual Contract for Dog and Cat Food					
6100003904		VF	NON-LOCAL	NON-LOCAL	LOCAL
Item	Description	Annual Estimated Quantities	Hill's Pet Nutrition Sales, Inc. 400 SW 8th Avenue Topeka, KS 66603 785-368-5842	Lone Star Pet Supply 17414 Triton Drive Schertz, TX 78154 210-581-1993	U.S. Wholesale Products P.O. Box 34483 San Antonio, TX 78265 210-520-6868
1	Deleted				
2	Dry Dog Food - Adult Allergen Free	1,200			
	Unit Price		\$47.92 / \$2.72*	No Bid	\$5.40
	Prompt Payment Discount		0.00%		0.00%
	Unit Price with Prompt Payment Discount		\$47.92 / \$2.72*		\$5.40
	Total Price		\$3,267.27		\$6,480.00
	Percentage between lowest responsive bid and local bid				98.5294%
	Price differential				\$3,212.73
	Brand		Hill's Prescription Diet		Hill Science Ultra
	Product #		052742867601		12947857
	Lbs Per Bag		17.6		17.5
	Non-Local Preference Award		\$3,267.27		
3	Dry Dog Food - Adult Grain Free Bison	450			
	Unit Price		No Bid	\$1.74	\$3.00
	Prompt Payment Discount			0.00%	0.00%
	Unit Price with Prompt Payment Discount			\$783.00	\$1,350.00
	Total Price			\$783.00	\$1,350.00
	Percentage between lowest responsive bid and local bid				72.4138%
	Price differential				\$567.00
	Brand			Candidae	Blue Buffalo
	Product #			CD01580	859610008865
	Lbs Per Bag			24	22
	Non-Local Preference Award			\$783.00	
4	Dry Dog Food - Adult/Puppy Fish & Sweet Potato	868			
	Unit Price		No Bid	\$1.56	\$2.79
	Prompt Payment Discount			0.00%	0.00%
	Unit Price with Prompt Payment Discount			\$1.56	\$2.79
	Total Price			\$1,354.08	\$2,421.72
	Percentage between lowest responsive bid and local bid				78.8462%
	Price differential				\$1,067.64
	Brand			Natural Balance	Blue Buffalo
	Product #			NA50530	859610002757
	Lbs Per Bag			28	24
	Non-Local Preference Award			\$1,354.08	
5	Dry Dog Food - Adult Advanced Fitness	40,000			
	Unit Price		\$31.20 / \$0.78*	\$1.06	\$2.09
	Prompt Payment Discount		0.00%	0.00%	0.00%
	Unit Price with Prompt Payment Discount		\$31.20 / \$0.78*	\$1.56	\$2.79
	Total Price		\$31,200.00	\$42,400.00	\$83,600.00
	Percentage between lowest responsive bid and local bid				167.9487%
	Price differential				\$52,400.00
	Brand		Hill's Science Diet	Purina	Blue Buffalo Fish & Sweet Potato
	Product #		052742673509	NP13676	85961000326
	Lbs Per Bag		40	37.5	30
	Non-Local Preference Award		\$31,200.00		

City of San Antonio
Bid Tabulation

Opened: April 18, 2014				
For: Annual Contract for Dog and Cat Food				
6100003904		VF		
Item	Description	Annual Estimated Quantities	NON-LOCAL	NON-LOCAL LOCAL
			Hill's Pet Nutrition Sales, Inc. 400 SW 8th Avenue Topeka, KS 66603 785-368-5842	Lone Star Pet Supply 17414 Triton Drive Schertz, TX 78154 210-581-1993
				U.S. Wholesale Products P.O. Box 34483 San Antonio, TX 78265 210-520-6868
6	Dry Dog Food - Puppy Active Performance Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Lbs Per Bag Non-Local Preference Award	15,000	\$33.29 / \$0.83* 0.00% \$12,483.75 \$12,483.75 Hill's Science Diet 052742921600 40 \$12,483.75	No Bid Black Gold Ult Puppy 677072302068 40
7	Dry Cat Food - Adult Active Performance Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Lbs Per Bag Non-Local Preference Award	5,000	\$27.15 / \$1.36* 0.00% \$6,787.50 \$6,787.50 Hill's Science Diet 052742680101 20 \$6,787.50	No Bid Blue Buffalo Ck/Rice 859610000517 15
8	Dry Cat Food - Kitten Active Performance Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Lbs Per Bag Non-Local Preference Award	5,000	\$26.56 / \$1.33* 0.00% \$6,640.00 \$6,640.00 Hill's Science Diet 052742921303 20 \$6,640.00	No Bid Blue Buffalo Kitten Active 859610000647 7
9	Deleted			
10	Canned Dog Food - Adult Chicken and Vegetables, Chunks Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Ounces per Can # Cans per Case Non-Local Preference Award	13,000	\$0.1137 0.00% \$1,478.10 \$1,478.10 Hill's Science Diet 052742143019 12.8 12 \$1,478.10	No Bid 85.3113% \$861.90 Iams Ck-Veg 019014025992 12.3 12

City of San Antonio
Bid Tabulation

Opened: April 18, 2014				NON-LOCAL	NON-LOCAL	LOCAL
For: Annual Contract for Dog and Cat Food				Hill's Pet Nutrition Sales, Inc. 400 SW 8th Avenue Topeka, KS 66603 785-368-5842	Lone Star Pet Supply 17414 Triton Drive Schertz, TX 78154 210-581-1993	U.S. Wholesale Products P.O. Box 34483 San Antonio, TX 78265 210-520-6868
6100003904		VF				
Item	Description	Annual Estimated Quantities				
11	Canned Dog Food - Adult Beef and Vegetables, Chunks Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Ounces per Can # Cans per Case Non-Local Preference Award	13,000	\$0.1137 0.00% \$1,478.10 \$1,478.10	No Bid	\$0.18 0.00% \$2,340.00 \$2,340.00	58.3113% \$861.90 lams 019014025923 12.3 12
12	Canned Puppy Food - Chicken, Ground Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Ounces per Can # Cans per Case Non-Local Preference Award	97,500	\$0.1119 0.00% \$10,910.25 \$10,910.25	No Bid	\$0.18 0.00% \$17,550.00 \$17,550.00	60.8579% \$6,639.75 lams 01901403715 13.2 12
13	Canned Puppy Food - Beef and Vegetables, Chunks Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Ounces per Can # Cans per Case Non-Local Preference Award	97,500	\$0.1137 0.00% \$11,085.75 \$11,085.75	No Bid	\$0.18 0.00% \$17,550.00 \$17,550.00	58.3113% \$6,464.25 lams 019014026012 12.3 12
14	Solid Packed Pumpkin Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Product # Ounces per Can # Cans per Case Local Preference Award	7,500	No Bid	\$2.25 / \$0.15* 0.00% \$1,125.00 \$1,125.00	\$0.15 / \$2.25 0.00% \$1,125.00 \$1,125.00	0.0000% \$0.00 Not Specified 15 12 \$1,125.00

City of San Antonio
Bid Tabulation

Opened: April 18, 2014					
For: Annual Contract for Dog and Cat Food					
6100003904		VF			
Item	Description	Annual Estimated Quantities	NON-LOCAL	NON-LOCAL	LOCAL
			Hill's Pet Nutrition Sales, Inc. 400 SW 8th Avenue Topeka, KS 66603 785-368-5842	Lone Star Pet Supply 17414 Triton Drive Schertz, TX 78154 210-581-1993	U.S. Wholesale Products P.O. Box 34483 San Antonio, TX 78265 210-520-6868
15	Canned Cat Food - Adult Chicken, Bits in Sauce Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Ounces per Can # Cans per Case Non-Local Preference Award	3,000	\$0.2310 0.00% \$693.00 \$693.00 Hill's Science Diet 052742171012 2.9 24 \$693.00	No Bid	\$0.39 0.00% \$1,170.00 \$1,170.00 68.8312% \$477.00 lams 019014043774 3 24
16	Canned Cat Food - Adult Tuna, Bits in Sauce Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Ounces per Can # Cans per Case Non-Local Preference Award	3,000	\$0.2310 0.00% \$693.00 \$693.00 Hill's Science Diet 052742171111 2.9 24 \$693.00	No Bid	\$0.39 0.00% \$1,170.00 \$1,170.00 68.8312% \$477.00 lams 19014043798 3 24
17	Delete				
18	Cat Box Litter Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Lbs per Bag/Box: Non-Local Preference Award	20,000	No Bid	\$0.41 0.00% \$8,200.00 \$8,200.00 Clorox Fresh Scent Scoop Away EC02012 25 \$8,200.00	\$0.52 0.00% \$10,400.00 \$10,400.00 26.8293% \$2,200.00 Scoop Away Not Specified 25
19	Supplement - Puppy Milk Replacer & Dog Food Supplement, Powder Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Ounces per Can Local Preference Award	504	No Bid	No Bid	\$3.35 0.00% \$1,688.40 \$1,688.40 0.0000% \$1,688.40 Pet AG Esbilac 36-2011240 12 \$1,688.40

City of San Antonio
Bid Tabulation

Opened: April 18, 2014					
For: Annual Contract for Dog and Cat Food					
6100003904		VF			
Item	Description	Annual Estimated Quantities	NON-LOCAL	NON-LOCAL	LOCAL
			Hill's Pet Nutrition Sales, Inc. 400 SW 8th Avenue Topeka, KS 66603 785-368-5842	Lone Star Pet Supply 17414 Triton Drive Schertz, TX 78154 210-581-1993	U.S. Wholesale Products P.O. Box 34483 San Antonio, TX 78265 210-520-6868
20	Supplement - Cat Milk Replacer, Powder Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Ounces per Can Local Preference Award	504	No Bid	No Bid	\$2.99 0.00% \$1,506.96 \$1,506.96 0.0000% \$1,506.96 Pet AG Kitten 36-5191061 10.5 \$1,506.96
21	Sundries - Small Animal Nursing Bottle, 2 Ounces Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product #	6	No Bid	No Bid	No Bid
22	Sundries - Standard Replacement Nursing Nipples, 2 Ounce Bottles Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product #	6	No Bid	No Bid	No Bid
23	Sundries - Small Animal Nursing Bottle, 4 Ounces Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product #	6	No Bid	No Bid	No Bid
24	Sundries - Standard Replacement Nursing Nipples, 4 Ounce Bottles Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product #	6	No Bid	No Bid	No Bid

City of San Antonio
Bid Tabulation

Opened: April 18, 2014						
For: Annual Contract for Dog and Cat Food						
6100003904		VF				
				NON-LOCAL	NON-LOCAL	LOCAL
				Hill's Pet Nutrition Sales, Inc. 400 SW 8th Avenue Topeka, KS 66603 785-368-5842	Lone Star Pet Supply 17414 Triton Drive Schertz, TX 78154 210-581-1993	U.S. Wholesale Products P.O. Box 34483 San Antonio, TX 78265 210-520-6868
Item	Description	Annual Estimated Quantities				
25	Adoption Packages - Dry Dog Food - Adult Advanced Fitness Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product # Lbs Per Bag	3,200		No Bid	No Bid	No Bid
26	Adoption Packages - Dry Dog Food - Puppy Active Performance Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product # Lbs Per Bag	3,200		No Bid	No Bid	No Bid
27	Adoption Packages - Dry Cat Food - Adult Active Performance Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product # Lbs Per Bag	1,600		No Bid	No Bid	No Bid
28	Adoption Packages - Dry Cat Food - Kitten Active Performance Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product # Lbs Per Bag	800		No Bid	No Bid	No Bid
29	Adoption Packages - \$5.00 Coupon for Dry Dog Food - Adult Advanced Fitness Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product #	3,200		No Bid	No Bid	No Bid

City of San Antonio
Bid Tabulation

Opened: April 18, 2014					
For: Annual Contract for Dog and Cat Food					
6100003904			VF		
Item	Description	Annual Estimated Quantities	NON-LOCAL	NON-LOCAL	LOCAL
			Hill's Pet Nutrition Sales, Inc. 400 SW 8th Avenue Topeka, KS 66603 785-368-5842	Lone Star Pet Supply 17414 Triton Drive Schertz, TX 78154 210-581-1993	U.S. Wholesale Products P.O. Box 34483 San Antonio, TX 78265 210-520-6868
30	Adoption Packages - \$5.00 Coupon for Dry Dog Food - Puppy Active Performance Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product #	2,400	No Bid	No Bid	No Bid
31	Adoption Packages - \$5.00 Coupon for Dry Cat Food - Adult Active Performance Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product #	1,600	No Bid	No Bid	No Bid
30	Adoption Packages - \$5.00 Coupon for Dry Cat Food - Kitten Active Performance Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product #	800	No Bid	No Bid	No Bid
	Payment Terms		Net 30	Net 30	Net 30
	Estimated Annual Total		\$86,716.72	\$10,337.08	\$4,320.36
	Estimated Annual Award		\$86,716.72	\$10,337.08	\$4,320.36

*Adjusted for Evaluation Purposes only
Deleted Lines 1, 9, 17 May be rebid at a later date