



City of San Antonio

Contract Summary Sheet

Date: 3/18/2021
Agenda Item: 21-1659

Name/Title (Caption as shown on agenda): Annual Contract for Promotional T-Shirts 6100012605 GDL	
Brief Description of Item(s) and Use: This contract will provide City departments with a contractor to furnish promotional shirts for City staff and support programs and promotional events sponsored by the City. Promotional shirts are utilized by City departments for various giveaways to promote City programs and for a casual work uniform alternative for City staff with standard uniform attire. The shirts will be available in youth, adult, big and tall sizes, white and assorted colors, short-sleeves or long-sleeves; made of cotton, cotton poly blend, or wicking polyester material. The shirts available under this contract will include several options for silk screen imprints.	
Total \$:	\$143,000.00 annually
Contract Period:	Upon award though September 30, 2023 with two, one-year renewal options
Method of Procurement:	Competitive (11 bids received)
Price Trend:	16.24% price increase from 2015 contract due to price increase in labor, material, and delivery costs
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Bankson Group, Ltd dba Alamo Tees & Advertising, 12814 Cogburn, San Antonio, TX 78249 Item(s): 1, 2, 3, 4, 7 and 8 A1 Sports Center, 1027 Bandera Road, San Antonio, TX 78245 Item(s): 5 and 6
Previous Contractor(s):	Bankson Group, Ltd dba Alamo Tees & Advertising, 12814 Cogburn, San Antonio, TX 78249
Comments:	NAS: A1 Sports Center – Items 1-4, bidder was deemed non-responsive for failure to provide 100% cotton shirts as required in the bid specifications. The following bidders below were deemed non-responsive by Economic Development Department for failing to meet the 13% M/WBE Subcontracting Goal: NAS: Advertising Matters, LLC NAS: All-Star Custom Apparel and Design, Inc. NAS: American Solutions for Business NAS: Express Press NAS: Heart N Soul Graphic Designs and Photography NAS: Promotional Designs Inc. NAS: Rivercity Screen Printing & Embroidery NAS: Rosco Imprints and Embroidery

Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, city departments would be required to procure promotional t-shirts on an as needed basis, where increased costs due to non-contract buying could be realized and cause a delay in delivery times.
Using Department (s):	Citywide