PRICING SCHEDULE

Enter all one-time, re-occuring and ala carte costs associated with the proposed solution. Respondent only needs to complete items that apply to the proposed solution. If there are no costs associated with those listed below, enter a value of 0.

	Occurrence (1)	Base Year	Year 2	Year 3	Year 4	Notes
HOSTING COST						Based on a service population of 1,756,153
IMPLEMENTATION COST AND FEES WITH ONE YEAR WARRANTY	One-Time	$51,700				The implementation is the same work that is required for the BiblioCore catalog and discovery service. If SAPL decided to subscribe to the BiblioCore catalog in the future, it could do with no additional implementation cost.
PROFESSIONAL SERVICES	One-Time	$0				
CONFIGURATION	One-Time	$0				
INTERFACES	One-Time	$0				
TESTING	One-Time	$0				
TRAINING	One-Time	$0				
ANNUAL MAINTENANCE & SUPPORT	Annual	$25,880	$27,690	$29,630	$31,700	Not all libraries lock in pricing annually. It would also be possible to subscribe on an annual basis and not lock-in the annual increases.
						Although not requested in this RFP, an optional Spanish translation of the mobile catalog could be available as well. Priced at about $1,000 annually for BiblioMobile.
Total Solution Cost	Total Cost					
OTHER COSTS: (List)						
Rebranding	One-Time	$0				No additional charge for rebranding
ILS Changes	One-Time	Unknown				There would be a cost associated if the library changed ILS vendors. The cost would vary based on the ILS. However, there is no charge for ILS upgrades or migrations from the Millennium ILS to Sierra ILS.
TOTAL COSTS	$ -	$ 77,580.00	$ 27,690.00	$ 29,630.00	$ 31,700.00	

EXHIBIT C